

# **HELMERICH & PAYNE, INC.**

# FORM 8-K (Current report filing)

# Filed 07/31/08 for the Period Ending 07/31/08

Address 1437 S. BOULDER AVE. SUITE 1400

TULSA, OK, 74119

Telephone 918-742-5531

CIK 0000046765

Symbol HP

SIC Code 1381 - Drilling Oil and Gas Wells

Industry Oil & Gas Drilling

Sector Energy

Fiscal Year 09/30



# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 8-K

#### **CURRENT REPORT**

PURSUANT TO SECTION 13 OR 15 (d)
OF THE SECURITIES EXCHANGE ACT OF 1934

DATE OF EARLIEST EVENT REPORTED: July 31, 2008

# HELMERICH & PAYNE, INC.

(Exact name of registrant as specified in its charter)

State of Incorporation: Delaware

#### **COMMISSION FILE NUMBER 1-4221**

Internal Revenue Service – Employer Identification No. 73-0679879

1437 South Boulder Avenue, Suite 1400, Tulsa, Oklahoma 74119 (918)742-5531

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of

the 1	following provisions (see General Instruction A.2. below):
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On July 31, 2008, Helmerich & Payne, Inc. ("Registrant") issued a press release announcing new FlexRig ® contracts and its financial results for its third quarter ended June 30, 2008. A copy of the press release is attached as Exhibit 99 to this Report on Form 8-K. This information is being furnished pursuant to Item 2.02 of Form 8-K and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS

(d) Exhibits

**Exhibit No.** Description

Helmerich & Payne, Inc. earnings press release dated July 31, 2008

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly authorized the undersigned to sign this report on its behalf.

HELMERICH & PAYNE, INC. (Registrant)

/S/ Steven R. Mackey Steven R. Mackey Executive Vice President

DATE: July 31, 2008

#### **EXHIBIT INDEX**

**Exhibit No. Description** 

99

Helmerich & Payne, Inc. earnings press release dated July 31, 2008

# HELMERICH & PAYNE, INC. ANNOUNCES THIRD QUARTER EARNINGS AND NEW CONTRACTS

Helmerich & Payne, Inc. reported record net income of \$125,369,000 (\$1.18 per diluted share) from operating revenues of \$522,517,000 for its third fiscal quarter ended June 30, 2008, compared with net income of \$115,204,000 (\$1.09 per diluted share) from operating revenues of \$421,274,000 during last year's third fiscal quarter ended June 30, 2007. Included in this year's third quarter's net income are \$0.09 per share of after-tax gains from the sale of portfolio securities and \$0.04 per share from the sale of drilling equipment and insurance settlements, as well as a charge equivalent to \$0.07 per share (after-tax) from the in-process research and development write-off corresponding to the previously announced acquisition of TerraVici Drilling Solutions. Included in third quarter net income for 2007 were gains of \$0.15 per share from the sale of portfolio securities and \$0.06 per share from the sale of drilling equipment and insurance settlements.

For the nine months ended June 30, 2008, the Company reported net income of \$335,253,000 (\$3.16 per diluted share) from operating revenues of \$1,452,824,000 compared with net income of \$332,851,000 (\$3.17 per diluted share) from operating revenues of \$1,180,209,000 during the nine months ended June 30, 2007. Included in net income were gains from the sale of portfolio securities and drilling equipment, and gains from insurance settlements of \$0.21 per share for the first nine months of fiscal 2008 and \$0.60 per share for the first nine months of fiscal 2007. Also included in the net income corresponding to the first nine months of fiscal 2008 is the above mentioned in-process research and development charge of \$0.07 per share.

Helmerich & Payne, Inc. also announced today that, since its last announcement in late May, it had signed 18 long-term contracts with eight exploration and production companies to operate 18 new FlexRigs®\*. The names of the customers and other terms were not disclosed. Since the beginning of this fiscal year, the Company has announced 50 new contracts for the construction and operation of 50 new FlexRigs under long-term contracts with firm term durations of three years or greater. This also brings to 127, the total number of long-term commitments for new FlexRigs that have been announced by the Company since March, 2005. To date, 95 of the 127 new builds have been completed, with the remaining 32 scheduled for completion by the end of fiscal 2009. Upon completion of these commitments, FlexRigs will represent over 70% of the Company's global fleet and over 80% of its U.S. land rig fleet.

(over)

Page 2 News Release July 31, 2008

Company President and C.E.O., Hans Helmerich commented, "This past quarter's results in our U.S. land rig operations and the announcement of 18 more new build orders further validate the Company's leadership in implementing new technology in the field. We believe that as FlexRigs continue to meet and exceed expectations in the field and bring meaningful value to our customers with safer and lower cost wells, demand for both the FlexRig and the organizational competence H&P delivers, will provide more opportunities for growth in both our U.S. and international operations."

All three of the Company's drilling segments recorded improved results compared with the previous quarter. The Company's U.S. land rig segment operating income increased sequentially by 11% to \$159,413,000 for this year's third quarter, from \$143,740,000 during this year's second quarter. Last year's third quarter U.S. land rig segment operating income was \$114,619,000. Segment operating income grew during the quarter as a result of both increased average margins per rig day and growth in total rig activity driven primarily by the Company's new build program. Average margins for the quarter increased to \$13,365 per rig day, compared to \$12,858 per rig day in the previous quarter, a \$507 per day increase. Total revenue days for the recent quarter increased by 7% over the previous quarter as the Company's average rig utilization remained high, totaling 96% for this year's third quarter, compared to 94% for the previous quarter.

The Company's offshore operations reported segment operating income of \$12,013,000 for the third quarter of fiscal 2008, compared with \$3,603,000 for the second quarter of fiscal 2008 and \$4,553,000 for the third quarter of fiscal 2007. The recent commencement of operations of two additional platform rigs in the Gulf of Mexico and one rig offshore Trinidad helped increase third quarter average dayrates, margins and rig utilization compared to the same statistics in the second quarter. Total activity days in the offshore operations during the quarter were 732, compared with 514 days during the second quarter of fiscal 2008, and 546 activity days during the same period last year. By the end of this year's third quarter, eight of the Company's nine platform rigs were working.

Segment operating income for the Company's international land operations was \$17,492,000 during this year's third quarter, compared with \$12,752,000 during this year's second quarter and \$28,873,000 during last year's third quarter. This year's second quarter income included an accounting adjustment of \$5.9 million relating to the depreciation of certain assets recorded in prior years. Average rig utilization for the third

Page 3 News Release July 31, 2008

quarter of 2008 was 79%, compared with 73% for the second quarter of fiscal 2008 and 90% for the third quarter of fiscal 2007. By the end of the third quarter, 24 of the Company's 27 international land rigs were working. In addition, the first of seven previously announced new international FlexRigs was completed and is currently being mobilized to its location in Latin America.

Helmerich & Payne, Inc. is primarily a contract drilling company. As of July 31, 2008, the Company's existing fleet included 181 U.S. land rigs, 27 international land rigs and nine offshore platform rigs.

Helmerich & Payne, Inc.'s conference call/webcast is scheduled to begin this morning at 11:00 a.m. ET (10:00 a.m. CT) and can be accessed at http://www.hpinc.com under Investors. If you are unable to participate during the live webcast, the call will be archived on H&P's website indicated above.

Statements in this release and information disclosed in the conference call and webcast that are "forward-looking statements" within the meaning of the Securities Act of 1933 and the Securities Exchange Act of 1934 are based on current expectations and assumptions that are subject to risks and uncertainties. For information regarding risks and uncertainties associated with the Company's business, please refer to the "Risk Factors" and "Management's Discussion & Analysis of Results of Operations and Financial Condition" sections of the Company's SEC filings, including but not limited to, its annual report on Form 10-K and quarterly reports on Form 10-Q. As a result of these factors, Helmerich & Payne, Inc.'s actual results may differ materially from those indicated or implied by such forward-looking statements.

\*FlexRig® is a registered trademark of Helmerich & Payne, Inc.

Contact: Juan Pablo Tardio

(918) 588-5383

### HELMERICH & PAYNE, INC. Unaudited (in thousands, except per share data)

	Three Months Ended							Nine Months Ended				
	March 31			June 30				June 30				
CONSOLIDATED STATEMENTS OF INCOME	- —	2008		2008		2007		2008		2007		
Operating Revenues:												
Drilling – U.S. Land	\$	365,263	\$	391,755	\$	303,514	\$	1,104,662	\$	842,559		
Drilling – Offshore		29,789		47,298		29,626		104,368		94,083		
Drilling – International Land		75,757		80,585		85,357		234,944		235,153		
Other		2,835		2,879		2,777		8,850		8,414		
		473,644		522,517		421,274		1,452,824		1,180,209		
Operating costs and other:												
Operating costs and other.  Operating costs, excluding depreciation		253,958		274,168		229,025		763,921		627,948		
Depreciation		51,872		51,210		38,125		147,066		101,228		
General and administrative		14,090		14,723		11,538		42,716		35,501		
Research and development		14,090		522		11,336		522		33,301		
In-process research and development		_		11,129		<del>-</del>		11,129		_		
Gain from involuntary conversion of long-lived assets		_		(5,426)		(5,900)		(10,236)		(11,070		
Income from asset sales		(1,946)		(1,616)		(6,186)		(4,404)		(39,008		
		317,974		344,710		266,602		950,714		714,599		
		155 (50		155.005		154 (50		F02 110		465 610		
Operating income		155,670		177,807		154,672		502,110		465,610		
Other income (expense):												
Interest and dividend income		1,220		1,034		962		3,369		3,240		
Interest and dividend meome		(4,773)		(4,651)		(3,260)		(14,255)		(6,092		
Gain on sale of investment securities		5,476		16,388		25,298		21,994		51,812		
Other		180				120				250		
Other	_	2,103	_	12,837	_	23,120		(370) 10,738	_	49,210		
		2,103	_	12,037	_	23,120		10,750	_	17,210		
Income before income taxes and equity in income of												
affiliate		157,773		190,644		177,792		512,848		514,820		
Income tax provision		58,784		70,187		64,960		189,117		188,396		
income tax provision		30,704		70,167		04,500		109,117		100,390		
Equity in income of affiliate net of income taxes		3,065		4,912		2,372		11,522		6,427		
NET INCOME	\$	102,054	\$	125,369	\$	115,204	\$	335,253	\$	332,851		
Faminas non common shores												
Earnings per common share:	Φ	0.00	Φ	1.20	Φ	1 11	φ	2.22	Φ	2 22		
Basic	\$ \$		\$	1.20	\$	1.11	\$	3.22	\$	3.22		
Diluted	\$	0.96	\$	1.18	\$	1.09	\$	3.16	\$	3.17		
Average common shares outstanding:												
Basic		103,883		104,530		103,323		103,973		103,292		
Diluted		106,090		106,689		105,313		106,130		104,990		
		(more)	)									
		(more)	•									

# HELMERICH & PAYNE, INC. Unaudited (in thousands)

CONSOLIDATED CONDENSED BALANCE SHEETS		6/30/08	 9/30/07
ASSETS			
Cash and cash equivalents	\$	99,018	\$ 89,215
Other current assets		512,381	409,749
Total current assets		611,399	498,964
Investments		218,869	223,360
Net property, plant, and equipment		2,534,931	2,152,616
Other assets		13,322	10,429
TOTAL ASSETS	\$	3,378,521	\$ 2,885,369
		· · · · ·	
LIABILITIES AND SHAREHOLDERS' EQUITY			
Total current liabilities	\$	272,108	\$ 226,612
Total noncurrent liabilities		485,241	398,241
Long-term notes payable		455,000	445,000
Total shareholders' equity		2,166,172	1,815,516
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	3,378,521	\$ 2,885,369
·		<u> </u>	 
(more)			

### HELMERICH & PAYNE, INC. Unaudited (in thousands)

	Ni	ne Months E June 30	nded
CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS	2008		2007
OPERATING ACTIVITIES:			
Net income	\$ 335	5,253 \$	332,851
Depreciation	147	,066	101,228
In-process research and development	11	,129	_
Changes in assets and liabilities	(1	,077)	58,137
Gain from involuntary conversion of long-lived assets	(10	),236)	(11,070)
Gain on sale of assets and investment securities	(26	5,268)	(90,682)
Other	(12	2,279)	(5,065)
Net cash provided by operating activities		3,588	385,399
INVESTING ACTIVITIES:			
Capital expenditures	(509	,018)	(681,149)
Insurance proceeds from involuntary conversion of long-lived assets	,	3,926	11,070
Proceeds from sale of assets and investments		,584	158,464
Acquisition of business, net of cash acquired		2,024)	
Net cash used in investing activities		5,532)	(511,615
FINANCING ACTIVITIES:			
Dividends paid	(14	,060)	(13,971)
Repurchase of common stock	(1)		(17,621)
Net increase (decrease) in bank overdraft	Δ	,465	(11,293)
Proceeds from exercise of stock options		,267	3,277
Net proceeds from short-term and long-term debt		2.259	201,279
Excess tax benefit from stock-based compensation		,816	1,254
Net cash provided by financing activities		,747	162,925
Net increase in cash and cash equivalents	C	,803	36,709
Cash and cash equivalents, beginning of period		),803 ),215	33,853
Cash and cash equivalents, end of period	·	0,018 \$	70,562

## SEGMENT REPORTING

		Three Months Ended						Nine Months Ended				
		March 31			June 30				June 30			
		2008		2008		2007		2008		2007		
				(in thousands,	exce	pt days and per	· day	amounts)				
<u>U.S. LAND OPERATIONS</u>												
Revenues	\$	365,263	\$	391,755	\$	303,514	\$	1,104,662	\$	842,559		
Direct operating expenses		181,757		187,771		157,758		535,093		417,514		
General and administrative expense		4,257		4,801		3,625		13,452		10,228		
Depreciation		35,509		39,770		27,512		109,123		72,008		
Segment operating income	\$	143,740	\$	159,413	\$	114,619	\$	446,994	\$	342,809		
		4.4.050		1.7.0.0		10.071		10.100		24.055		
Revenue days	<b>A</b>	14,272	Φ.	15,263	Φ.	12,371	Φ.	43,422	Φ.	34,075		
Average rig revenue per day	\$	24,415	\$	24,543	\$	23,401	\$	24,329	\$	23,537		
Average rig expense per day	\$	11,557	\$	11,178	\$	11,619	\$	11,212	\$	11,063		
Average rig margin per day	\$	12,858	\$	13,365	\$	11,782	\$	13,117	\$	12,474		
Rig utilization		94%	6	96%	ó	96%	ó	95%	ó	97%		
OFFSHORE OPERATIONS												
Revenues	\$	29,789	\$	47,298	\$	29,626	\$	104,368	\$	94,083		
Direct operating expenses		21,918		31,166		21,748		72,295		66,595		
General and administrative expense		1,114		1,276		907		3,488		3,865		
Depreciation		3,154		2,843		2,418		8,855		7,885		
Segment operating income	\$	3,603	\$	12,013	\$	4,553	\$	19,730	\$	15,738		
Description description		£1.4		720		510		1.706		1 (5)		
Revenue days	Φ.	514	ф	732	Ф	546	ф	1,706	ф	1,656		
Average rig revenue per day	\$	41,209	\$	51,309	\$	30,263	\$	45,711	\$	33,095		
Average rig expense per day	\$	29,144	\$	31,181	\$	21,734	\$	29,483	\$	21,921		
Average rig margin per day	\$	12,065	\$	20,128	\$	8,529	\$	16,228	\$	11,174		
Rig utilization		65%	6	89%	ó	67%	ó	70%	ó	67%		

#### SEGMENT REPORTING

		<b>Three Months Ended</b>							Nine Months Ended			
	March 31			June 30				Jun				
		2008		2008		2007		2008		2007		
				(in thousands,	excep	ot days and per	day	amounts)				
INTERNATIONAL LAND OPERATIONS												
Revenues	\$	75,757	\$	80,585	\$	85,357	\$	234,944	\$	235,153		
Direct operating expenses		50,129		55,093		49,166		156,004		142,530		
General and administrative expense		1,300		1,182		670		3,420		2,264		
Depreciation		11,576		6,818		6,648		24,120		17,538		
Segment operating income	\$	12,752	\$	17,492	\$	28,873	\$	51,400	\$	72,821		
Revenue days		1,795		1,951		2,235		5,727		6,863		
Average rig revenue per day	\$	39,695	\$	38,709	\$	34,200	\$	37,570	\$	29,583		
Average rig expense per day	\$	25,299	\$	25,638	\$	18,246	\$	23,704	\$	16,253		
Average rig margin per day	\$	14,396	\$	13,071	\$	15,954	\$	13,866	\$	13,330		
Rig utilization		73%		79%	79%		5 77%		6 939			

Operating statistics exclude the effects of offshore management contracts, gains and losses from translation of foreign currency transactions, and do not include reimbursements of "out-of-pocket" expenses in revenue per day, expense per day and margin calculations.

A management contract for a customer-owned offshore rig working in an international location was moved from the International segment to the Offshore segment in the fourth quarter of fiscal 2007. The amounts for Offshore and International land segments for the three and nine months ended June 30, 2007 have been restated to reflect this change.

Reimbursed amounts were as follows:

U.S. Land Operations	\$ 16,809	\$ 17,158	\$ 14,016	\$ 48,244	\$ 40,521
Offshore Operations	\$ 3,343	\$ 4,296	\$ 3,639	\$ 10,501	\$ 11,183
International Land Operations	\$ 4,505	\$ 5,066	\$ 8.570	\$ 19.784	\$ 31.550

With the growth of the drilling segments, the previously reported Real Estate segment has become a smaller percentage of total segment operating income. As a result, the Real Estate segment has been included with other non-reportable business segments. The three months ended March 31, 2008, and the three and nine months ended June 30, 2007, have been restated to reflect this change.

#### Page 9 News Release July 31, 2008

Segment operating income is a non-GAAP financial measure of the Company's performance, as it excludes general and administrative expenses, corporate depreciation, income from asset sales and other corporate income and expense. The Company considers segment operating income to be an important supplemental measure of operating performance for presenting trends in the Company's core businesses. This measure is used by the Company to facilitate period-to-period comparisons in operating performance of the Company's reportable segments in the aggregate by eliminating items that affect comparability between periods. The Company believes that segment operating income is useful to investors because it provides a means to evaluate the operating performance of the segments and the Company on an ongoing basis using criteria that are used by our internal decision makers. Additionally, it highlights operating trends and aids analytical comparisons. However, segment operating income has limitations and should not be used as an alternative to operating income or loss, a performance measure determined in accordance with GAAP, as it excludes certain costs that may affect the Company's operating performance in future periods.

The following table reconciles segment operating income per the information above to income before income taxes and equity in income of affiliates as reported on the Consolidated Statements of Income (in thousands).

#### SEGMENT REPORTING

	Three Months Ended							Nine Months Ended			
	March 31			June 30				Jun	e 30		
		2008		2008		2007		2008		2007	
Operating Income											
U.S. Land	\$	143,740	\$	159,413	\$	114,619	\$	446,994	\$	342,809	
Offshore		3,603		12,013		4,553		19,730		15,738	
International Land		12,752		17,492		28,873		51,400		72,821	
Other		1,301		(10,421)		1,285		(7,596)		3,713	
Segment operating income	\$	161,396	\$	178,497	\$	149,330	\$	510,528	\$	435,081	
Corporate general and administrative		(7,419)		(7,464)		(6,336)		(22,356)		(19,144)	
Other depreciation		(1,003)		(1,087)		(945)		(3,019)		(1,994)	
Inter-segment elimination		750		819		537		2,317		1,589	
Gain from involuntary conversion of long-lived assets		_		5,426		5,900		10,236		11,070	
Income from asset sales		1,946		1,616		6,186		4,404		39,008	
Operating income	\$	155,670	\$	177,807	\$	154,672	\$	502,110	\$	465,610	
				ŕ		ŕ		ŕ		·	
Other income (expense):											
Interest and dividend income		1,220		1,034		962		3,369		3,240	
Interest expense		(4,773)		(4,651)		(3,260)		(14,255)		(6,092)	
Gain on sale of investment securities		5,476		16,388		25,298		21,994		51,812	
Other		180		66		120		(370)		250	
Total other income (expense)		2,103		12,837		23,120		10,738		49,210	
( r · · · · · · · · · · · · · · · · · ·			_	,	_				_	12,220	
Income before income taxes and equity in income of											
affiliate	\$	157,773	\$	190,644	\$	177,792	\$	512,848	\$	514,820	
		###									
		###									