

# **HELMERICH & PAYNE, INC.**

# FORM 8-K (Current report filing)

# Filed 04/29/10 for the Period Ending 04/29/10

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

## FORM 8-K

#### **CURRENT REPORT**

# PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

DATE OF EARLIEST EVENT REPORTED: April 29, 2010

# HELMERICH & PAYNE, INC.

(Exact name of registrant as specified in its charter)

State of Incorporation: Delaware

#### **COMMISSION FILE NUMBER 1-4221**

Internal Revenue Service — Employer Identification No. 73-0679879

1437 South Boulder Avenue, Suite 1400, Tulsa, Oklahoma 74119 (918)742-5531

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of

☐ Written communications pursuant to Rule 425 under the	e Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the I	Exchange Act (17 CFR 240.14a-12)
☐ Pre-commencement communications pursuant to Rule	14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
☐ Pre-commencement communications pursuant to Rule	13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On April 29, 2010, Helmerich & Payne, Inc. ("Registrant") issued a press release announcing its financial results for its second quarter ended March 31, 2010. A copy of the press release is attached as Exhibit 99 to this Report on Form 8-K. This information is being furnished pursuant to Item 2.02 of Form 8-K and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS

(d) Exhibits

Exhibit No. Description

Helmerich & Payne, Inc. earnings press release dated April 29, 2010

#### **SIGNATURES**

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Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly authorized the undersigned to sign this report on its behalf.

HELMERICH & PAYNE, INC. (Registrant)

/S/ Steven R. Mackey Steven R. Mackey Executive Vice President

DATE: April 29, 2010

#### **EXHIBIT INDEX**

Exhibit No.	Description
99	Helmerich & Payne, Inc. earnings press release dated April 29, 2010

#### HELMERICH & PAYNE, INC. ANNOUNCES SECOND QUARTER EARNINGS

Helmerich & Payne, Inc. reported net income of \$46,747,000 (\$0.43 per diluted share) from operating revenues of \$439,725,000 for its second fiscal quarter ended March 31, 2010, compared with net income of \$103,738,000 (\$0.98 per diluted share) from operating revenues of \$520,300,000 during last year's second fiscal quarter ended March 31, 2009. Included in this year's second fiscal quarter is a \$19,677,000 currency exchange loss in Venezuela, which had an \$0.18 impact on earnings per share in the quarter. Included in both this year's and last year's second quarter net income are gains of approximately \$.01 per share from the sale of drilling equipment.

For the six months ended March 31, 2010, the Company reported net income of \$109,982,000 (\$1.02 per diluted share) from operating revenues of \$839,568,000 compared with net income of \$249,013,000 (\$2.34 per diluted share) from operating revenues of \$1,144,054,000 during the six months ended March 31, 2009. Also included in this year's results for the first six months is the above mentioned currency exchange loss in Venezuela. Included in net income for the first six months of 2010 and 2009 were approximately \$.01 and \$.02 per share, respectively, of gains from the sale of drilling equipment.

Segment operating income for U.S. land operations was \$90,723,000 for this year's second fiscal quarter, compared with \$192,930,000 for last year's second fiscal quarter and \$91,523,000 for this year's first fiscal quarter. The decline as compared to last year's second quarter was primarily a result of significantly lower revenues corresponding to early contract terminations and operator requested delivery delays, which declined by approximately \$71 million (from \$81.5 million to \$10.4 million). Additionally, while the spot market is now partially recovering after a severe downturn in late 2008 through the spring of 2009, lower dayrate and daily margin averages also contributed to the decline as compared to last year's second quarter. Segment operating income slightly declined from the first to the second fiscal quarter this year, even while the number of quarterly revenue days increased by over 16%. The quarter to quarter growth in activity was offset by a sequential 9% increase in average rig expense per day, combined with lower revenues corresponding to early contract terminations and operator requested delivery delays.

Approximately \$800 of the average rig revenue and margin per day values, as reported in the attached tables corresponding to U.S. land operations for this year's second fiscal quarter, was a result of early contract termination revenue and of revenue related to operator requested delivery delays for new builds under long-term contracts. This compares to approximately \$1,400 included in the rig revenue and margin per day averages corresponding to this year's first fiscal quarter for the same type of revenue. Additional revenue of approximately \$8 million corresponding to new build early terminations and to operator requested delivery delays is now expected to be recognized during the third quarter, and approximately \$6 million during the fourth quarter of fiscal 2010.

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Rig utilization for the Company's U.S. land segment was 70% for this year's second fiscal quarter, compared with 72% for last year's second fiscal quarter and 62% for this year's first fiscal quarter. At March 31, 2010, the Company's U.S. land segment had 154 contracted rigs and 58 idle and available rigs. The 154 contracted rigs included 104 rigs under term contracts, four of which were new FlexRigs ®\* waiting on customers that requested delivery delays. Delayed FlexRigs do not generate revenue days and are not considered for purposes of calculating and reporting rig utilization rates. In its U.S. land segment, the Company now expects an average of approximately 107 rigs to remain under term contracts during the third fiscal quarter and 105 during the fourth fiscal quarter of 2010. The corresponding estimated annual averages for rigs already under term contracts remain strong for fiscal 2011 and fiscal 2012 at 75 rigs and 42 rigs, respectively.

President and CEO Hans Helmerich commented, "Notwithstanding concerns and uncertainties surrounding the natural gas market, U.S. land drilling activity continues to improve and our FlexRigs continue to lead the way. Premium dayrates and premium utilization levels, which clearly validate the FlexRig value proposition, have allowed the Company to deliver strong results during the first half of the fiscal year. The trends continue to favor more capable rigs and technology-based solutions as drilling in the more prolific regions becomes more challenging and complex. We will continue to focus our efforts on further creating value for our customers through drilling efficiency and safety enhancements".

Segment operating income for the Company's offshore operations was \$13,625,000 for the second fiscal quarter of 2010, compared with \$15,837,000 for last year's second fiscal quarter and \$15,106,000 for this year's first fiscal quarter. Average rig utilization of the Company's nine platform rigs in the offshore segment was 81% for this year's second fiscal quarter, compared with 98% during last year's second fiscal quarter and 85% during this year's first fiscal quarter. Average rig margins per day declined to \$23,023 during this year's second fiscal quarter from \$24,936 during this year's first fiscal quarter.

The Company's international land operations recorded a segment operating loss of \$10,723,000 for this year's second fiscal quarter, compared with an operating loss of \$15,282,000 for the second fiscal quarter of 2009, and operating income of \$8,403,000 for the first fiscal quarter of 2010. Included in the segment's operating loss corresponding to the second fiscal quarter of 2010 is the previously mentioned exchange loss of \$19,677,000 related to the currency devaluation announced by Venezuelan authorities in early January 2010. Last year's second fiscal quarter results corresponding to the segment were also significantly impacted by Venezuela and the Company's decision to record revenue only as cash is collected for work performed in that country. Excluding the mentioned exchange loss during the second fiscal quarter, the sequential quarter to quarter improvement in the segment's operating income was primarily a result of a retroactive dayrate increase in Argentina and collections generating \$3.1 million in revenue during the quarter corresponding to invoices previously issued under cash basis revenue recognition in Venezuela. Average international rig utilization for the second fiscal quarter was 52%, compared with 81% during last year's second fiscal quarter, and 44% during this year's first fiscal quarter.

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After the adjustments corresponding to the previously mentioned devaluation in Venezuela, the total invoiced amount by the Company that remains due from PDVSA as of April 29, 2010, is valued at approximately \$49 million (U.S. currency equivalent), including approximately \$42 million in invoices issued since the Company changed its revenue recognition to cash basis for its Venezuelan operation. Invoices issued under cash basis revenue recognition include approximately \$38 million in potential future revenue and approximately \$4 million in non-revenue billings. All 11 H&P rigs that formerly worked for PDVSA completed their contract obligations during calendar 2009 and are currently idle. The Company will continue to pursue future drilling opportunities in Venezuela for these 11 conventional rigs, but it does not expect to return to work in Venezuela until additional progress is made on pending receivable collections and on conversion of local currency to U.S. dollars.

Helmerich & Payne, Inc. is primarily a contract drilling company. As of April 29, 2010, the Company's existing fleet included 213 land rigs in the U.S., 39 international land rigs and nine offshore platform rigs. In addition, the Company is scheduled to complete another three new H&P-designed and operated FlexRigs during fiscal 2010 under long-term contracts with customers. Upon completion of these commitments, the Company's global land fleet will include a total of 193 FlexRigs.

Helmerich & Payne, Inc.'s conference call/webcast is scheduled to begin this morning at 11:00 a.m. ET (10:00 a.m. CT) and can be accessed at http://www.hpinc.com under Investors. If you are unable to participate during the live webcast, the call will be archived on H&P's website indicated above.

Statements in this release and information disclosed in the conference call and webcast that are "forward-looking statements" within the meaning of the Securities Act of 1933 and the Securities Exchange Act of 1934 are based on current expectations and assumptions that are subject to risks and uncertainties. For information regarding risks and uncertainties associated with the Company's business, please refer to the "Risk Factors" and "Management's Discussion & Analysis of Financial Condition and Results of Operations" sections of the Company's SEC filings, including but not limited to, its annual report on Form 10-K and quarterly reports on Form 10-Q. As a result of these factors, Helmerich & Payne, Inc.'s actual results may differ materially from those indicated or implied by such forward-looking statements.

\*FlexRig® is a registered trademark of Helmerich & Payne, Inc.

Mike Drickamer (918) 588-5190

## HELMERICH & PAYNE, INC. Unaudited (in thousands, except per share data)

			Thre	e Months Ended	Six Months Ended March 31					
CONSOLIDATED STATEMENTS OF INCOME		Dec. 31 2009	March 31 2010			2009		2010		2009
On susting Developes										
Operating Revenues:	Φ	285,069	Φ	224 420	Φ	414514	φ	COO 500	¢.	000 710
Drilling — U.S. Land	\$	,	\$	324,439	\$	414,514	\$	609,508	\$	889,718
Drilling — U.S. Offshore		52,290		47,765		51,331		100,055		101,819
Drilling — International		59,398		64,681		51,829		124,079		147,007
Other		3,086		2,840 439,725		2,626 520,300		5,926 839,568		5,510 1,144,054
	_	377,043	_	737,123	_	320,300		037,300	_	1,177,037
Operating costs and expenses:										
Operating costs, excluding depreciation		212,693		271,509		263,294		484,202		594,222
Depreciation		62,803		65,795		57,113		128,598		111,885
General and administrative		20,844		20,844		16,434		41,688		31,582
Research and development		1,815		3,342		2,176		5,157		3,853
Gain from involuntary conversion of long-lived assets		-,0-0		-,		_,		2,22.		(277)
Income from asset sales		(698)		(1,309)		(2,055)		(2,007)		
income from asset sales		297,457	_	360,181	_	336,962	_	657,638		(2,969) 738,296
	_	277,137	_	300,101	_	330,702		037,030		750,270
Operating income		102,386		79,544		183,338		181,930		405,758
Other income (expense):										
Interest and dividend income		439		329		2,150		768		3,936
Interest expense		(4,694)		(4,207)		(2,554)		(8,901)		(6,254)
Other		15		(432)		(28)		(417)		100
Other		(4,240)		(4,310)	_	(432)		(8,550)		(2,218)
		` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` `		` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` `		`				` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` `
Income before income taxes and equity in income of										
affiliate		98,146		75,234		182,906		173,380		403,540
Income tax provision		34,911		28,487		83,390		63,398		164,638
		,		,		ŕ		,		,
Equity in income of affiliate net of income taxes				<u> </u>		4,222		<u> </u>		10,111
NET INCOME	\$	63,235	\$	46,747	\$	103,738	\$	109,982	\$	249,013
Camin as was assumed about										
Earnings per common share:	ø	0.60	Φ	0.44	Φ	0.00	Φ	1.04	ф	2.26
Basic	\$	0.60	\$	0.44	\$	0.98	\$	1.04	\$	2.36
Diluted	\$	0.59	\$	0.43	\$	0.98	\$	1.02	\$	2.34
Average common shares outstanding:										
Basic		105,575		105,711		105,317		105,642		105,283
Diluted		107,238		107,484		106,197		107,349		106,279
		(more)	)							
		(===010)	,							

## HELMERICH & PAYNE, INC. Unaudited (in thousands)

CONSOLIDATED CONDENSED BALANCE SHEETS		3/31/10	_	9/30/09
ASSETS				
Cash and cash equivalents	\$	125,712	\$	141,486
Other current assets		424,658		381,446
Total current assets		550,370		522,932
Investments		355,654		356,404
Net property, plant, and equipment		3,285,139		3,265,907
Other assets		14,476		15,781
TOTAL ASSETS	\$	4,205,639	\$	4,161,024
LIABILITIES AND SHAREHOLDERS' EQUITY				
Total current liabilities	\$	182,933	\$	301,906
Total noncurrent liabilities		787,911		756,109
Long-term notes payable		440,000		420,000
Total shareholders' equity		2,794,795		2,683,009
		_		
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>\$</u>	4,205,639	\$	4,161,024
(more)				

## HELMERICH & PAYNE, INC. Unaudited (in thousands)

		Six Montl Marc	led
CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS		2010	2009
OPERATING ACTIVITIES:			
Net income	\$	109,982	\$ 249,013
Depreciation		128,598	111,885
Changes in assets and liabilities		(40,661)	144,891
Gain from involuntary conversion of long-lived assets		` <u> </u>	(277)
Gain on sale of assets and investment securities		(2,007)	(2,969)
Other		10,020	(12,055)
Net cash provided by operating activities		205,932	490,488
, , , ,		<u> </u>	
INVESTING ACTIVITIES:			
Capital expenditures		(142,737)	(525,884)
Insurance proceeds from involuntary conversion of long-lived assets		_	277
Proceeds from sale of assets and short-term investments		16,466	4,333
Purchase of short-term investments		(16)	(12,500)
Other		_	(16)
Net cash used in investing activities		(126,287)	(533,790)
FINANCING ACTIVITIES:			
Dividends paid		(10,587)	(10,548)
Decrease in bank overdraft		(2,038)	_
Proceeds from exercise of stock options		309	429
Net proceeds from (payments for) short-term and long-term debt		(85,000)	58,267
Excess tax benefit from stock-based compensation		1,897	19
Net cash provided by (used in) financing activities	_	(95,419)	48,167
Net increase (decrease) in cash and cash equivalents		(15,774)	4,865
Cash and cash equivalents, beginning of period		141,486	121,513
Cash and cash equivalents, end of period	\$	125,712	\$ 126,378
(more)			

			Six Months Ended								
	 Dec. 31 March 31						March 31				
SEGMENT REPORTING	 2009		2010		2009		2010		2009		
	· day	amounts)									
U.S. LAND OPERATIONS											
Revenues	\$ 285,069	\$	324,439	\$	414,514	\$	609,508	\$	889,718		
Direct operating expenses	138,355		176,424		172,033		314,779		405,339		
General and administrative expense	6,661		6,074		4,274		12,735		8,701		
Depreciation	48,530		51,218		45,277		99,748		88,700		
Segment operating income	\$ 91,523	\$	90,723	\$	192,930	\$	182,246	\$	386,978		
Revenue days	11,260		13,114		12,529		24,374		28,851		
Average rig revenue per day	\$ 24,113	\$	23,382	\$	\$ 31,384		23,719	\$	28,941		
Average rig expense per day	\$ 11,083	\$	12,095	\$	12,030	\$	11,627	\$	12,152		
Average rig margin per day	\$ 13,030	\$	11,287	\$	19,354	\$	12,092	\$	16,789		
Rig utilization	62%	6	70%	70% 72		% 669		ó	83%		
OFFSHORE OPERATIONS											
Revenues	\$ 52,290	\$	47,765	\$	51,331	\$	100,055	\$	101,819		
Direct operating expenses	32,576		29,696		31,403		62,272		63,165		
General and administrative expense	1,630		1,478		1,064		3,108		2,116		
Depreciation	2,978		2,966		3,027		5,944		5,991		
Segment operating income	\$ 15,106	\$	13,625	\$	15,837	\$	28,731	\$	30,547		
	·		·		·		·				
Revenue days	700		660		796		1,360		1,531		
Average rig revenue per day	\$ 52,960	\$	48,225	\$	48,562	\$	50,662	\$	50,720		
Average rig expense per day	\$ 28,024	\$	25,202	\$	26,232	\$	26,654	\$	27,786		
Average rig margin per day	\$ 24,936	\$	23,023	\$	22,330	\$	24,008	\$	22,934		
Rig utilization	85%	6	81%					ó	94%		

	 ,	Three	Months Ended		Six Months Ended				
	 Dec. 31		Marc	ch 31			Marc		
SEGMENT REPORTING	 2009		2010	2009		2010			2009
			(in thousands,	excep	ot days and per	day a	amounts)		
INTERNATIONAL LAND OPERATIONS									
Revenues	\$ 59,398	\$	64,681	\$	51,829	\$	124,079	\$	147,007
Direct operating expenses	41,297		65,030		59,787		106,327		125,435
General and administrative expense	696		1,017		784		1,713		1,480
Depreciation	 9,002		9,357		6,540		18,359		12,746
Segment operating income (loss)	\$ 8,403	\$	(10,723)	\$	(15,282)	\$	(2,320)	\$	7,346
Revenue days	1,689		1,766		2,050		3,455		4,433
Average rig revenue per day	\$ 33,714	\$	35,065	\$	23,397	\$	34,404	\$	30,568
Average rig expense per day	\$ 23,138	\$	24,027	\$	27,483	\$	23,592	\$	25,782
Average rig margin per day	\$ 10,576	\$	11,038	\$	(4,086)	\$	10,812	\$	4,786
Rig utilization	44%	6	52%	ó	81%		48%		89%

Operating statistics exclude the effects of offshore platform management contracts, gains and losses from translation of foreign currency transactions, and do not include reimbursements of "out-of-pocket" expenses in revenue per day, expense per day and margin calculations.

Reimbursed amounts were as follows:

U.S. Land Operations	\$ 13,560	\$ 17,813	\$ 21,309	\$ 31,373	\$ 54,744
Offshore Operations	\$ 6,732	\$ 5,880	\$ 6,752	\$ 12,612	\$ 12,218
International Land Operations	\$ 2,454	\$ 2,758	\$ 3,865	\$ 5,212	\$ 11,498

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Segment operating income for all segments is a non-GAAP financial measure of the Company's performance, as it excludes general and administrative expenses, corporate depreciation, income from asset sales and other corporate income and expense. The Company considers segment operating income to be an important supplemental measure of operating performance for presenting trends in the Company's core businesses. This measure is used by the Company to facilitate period-to-period comparisons in operating performance of the Company's reportable segments in the aggregate by eliminating items that affect comparability between periods. The Company believes that segment operating income is useful to investors because it provides a means to evaluate the operating performance of the segments and the Company on an ongoing basis using criteria that are used by our internal decision makers. Additionally, it highlights operating trends and aids analytical comparisons. However, segment operating income has limitations and should not be used as an alternative to operating income or loss, a performance measure determined in accordance with GAAP, as it excludes certain costs that may affect the Company's operating performance in future periods.

The following table reconciles operating income per the information above to income before income taxes and equity in income of affiliates as reported on the Consolidated Statements of Income (in thousands).

	Three Months Ended							Six Months Ended				
		Dec. 31		Marc	ch 31			Marc	h 31			
		2009		2010		2009		2010		2009		
Operating income (or loss)												
U.S. Land	\$	91,523	\$	90,723	\$	192,930	\$	182,246	\$	386,978		
Offshore		15,106		13,625		15,837		28,731		30,547		
International Land		8,403		(10,723)		(15,282)		(2,320)		7,346		
Other		(794)		(2,423)		(1,491)		(3,217)		(2,352)		
Segment operating income	\$	114,238	\$	91,202	\$	191,994	\$	205,440	\$	422,519		
Corporate general and administrative		(11,857)		(12,275)		(10,312)		(24,132)		(19,285)		
Other depreciation		(1,336)		(1,335)		(1,273)		(2,671)		(2,470)		
Inter-segment elimination		643		643		874		1,286		1,748		
Gain from involuntary conversion of long-lived assets		_								277		
Income from asset sales		698		1,309		2,055		2,007		2,969		
Operating income	\$	102,386	\$	79,544	\$	183,338	\$	181,930	\$	405,758		
Other income (expense);												
Other income (expense): Interest and dividend income		439		329		2,150		768		3,936		
Interest expense		(4,694)		(4,207)		(2,554)		(8,901)		(6,254)		
Other		15		(432)		(28)		(417)		100		
Total other income (expense)		(4,240)		(4,310)		(432)		(8,550)		(2,218)		
Income before income taxes and equity in income of affiliates	\$	98,146	\$	75,234	\$	182,906	\$	173,380	\$	403,540		
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