

# **HELMERICH & PAYNE, INC.**

# FORM 8-K (Current report filing)

# Filed 11/15/07 for the Period Ending 11/15/07

Address 1437 S. BOULDER AVE. SUITE 1400

TULSA, OK, 74119

Telephone 918-742-5531

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 8-K

#### **CURRENT REPORT**

# PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

DATE OF EARLIEST EVENT REPORTED: November 15, 2007

# **HELMERICH & PAYNE, INC.**

(Exact name of registrant as specified in its charter)

State of Incorporation: Delaware

**COMMISSION FILE NUMBER 1-4221** 

Internal Revenue Service – Employer Identification No. 73-0679879

1437 South Boulder Avenue, Suite 1400, Tulsa, Oklahoma 74119 (918)742-5531

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of

the 1	following provisions (see General Instruction A.2. below):
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On November 15, 2007, Helmerich & Payne, Inc. ("Registrant") issued a press release announcing its financial results for its fiscal year ended September 30, 2007. A copy of the press release is attached as Exhibit 99 to this Report on Form 8-K. This information is being furnished pursuant to Item 2.02 of Form 8-K and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS

(d) Exhibits

Exhibit No. Description

99 Helmerich & Payne, Inc. earnings press release dated November 15, 2007

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly authorized the undersigned to sign this report on its behalf.

HELMERICH & PAYNE, INC. (Registrant)

/S/ Steven R. Mackey
Steven R. Mackey
Vice President

DATE: November 15, 2007

#### **EXHIBIT INDEX**

Exhibit No. Description

99 Helmerich & Payne, Inc. earnings press release dated November 15, 2007

#### HELMERICH & PAYNE, INC. ANNOUNCES RECORD EARNINGS AND NEW CONTRACTS

Helmerich & Payne, Inc. reported record net income of \$449,261,000 (\$4.27 per diluted share) from operating revenues of \$1,629,658,000 for its fiscal year ended September 30, 2007, compared with net income of \$293,858,000 (\$2.77 per diluted share) from operating revenues of \$1,224,813,000 during last year's fiscal year ended September 30, 2006. Included in fiscal year net income for 2007 were gains of \$0.38 per share from the sale of portfolio securities and \$0.35 per share net income from the sale of drilling equipment and from insurance settlements primarily relating to Rig 201 Katrina damage. Net income for fiscal year 2006 included gains of \$0.12 per share from the sale of portfolio securities and \$0.04 from the sale of drilling equipment.

Net income for the fourth quarter of fiscal 2007 was \$116,410,000 (\$1.10 per diluted share) from operating revenues of \$449,449,000, compared with net income of \$98,496,000 (\$0.93 per diluted share) from operating revenues of \$358,799,000 during last year's fourth quarter. Included in net income were gains from the sale of portfolio securities and drilling equipment, and gains from insurance settlements of \$0.13 per share for the fourth quarter of fiscal 2007, and \$0.06 per share for the fourth quarter of fiscal 2006.

Helmerich & Payne, Inc. also announced today that it had signed six additional three-year term contracts with an exploration and production company to operate six new FlexRigs®\* in the U.S. The name of the customer and other terms were not disclosed. This brings to 83 the total number of new FlexRig commitments with at least three-year term contracts and projected attractive returns that have been announced by the Company since March 2005. To date, 72 of these new builds have been deployed to the field, with the remaining eleven scheduled for deployment by the third quarter of fiscal 2008.

Segment operating income in the Company's U.S. land rig operations increased to \$124,191,000 for the fourth quarter of fiscal 2007, from \$103,679,000 for the same period last year, and from \$114,619,000 for this year's third quarter. Average rig revenue per day rose by \$265 to \$23,666 and average rig margin per day rose by \$439 to \$12,221 for this year's fourth quarter, compared with \$23,401 and \$11,782, respectively, for the previous quarter. During the fourth quarter of 2007, rig utilization averaged 95%, compared with 99% during last year's fourth quarter, and 96% during this year's third quarter. Total U.S. land rig activity days for this year's fourth quarter increased by 892 over the previous quarter. During this year's fourth fiscal quarter, a total of ten newly constructed rigs were deployed to the field. It is anticipated that seven more will be deployed during the first quarter of fiscal 2008.

The Company's offshore operations reported segment o perating income of \$6,343,000 for the fourth quarter of fiscal 2007, compared with \$7,853,000 for the fourth quarter 2006 and \$4,553,000 for the third quarter of 2007. Rig utilization was 59% during this year's fourth quarter, compared with 69% during last year's fourth quarter, and 67% during this year's third quarter. Five of the Company's platform rigs are currently active, one is being mobilized and one is being prepared for work under a long-term contract. The remaining two of the Company's nine platform rigs are idle with ongoing negotiations for work beginning later in 2008.

(Over)

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The Company's offshore operations segment now includes financial results from platform rigs and offshore management contracts that operate internationally as well as domestically. The Company's platform rig that is being mobilized is expected to commence operations in an international location in the second fiscal quarter of 2008. Results from this operation will be reported in the offshore operations segment. Also, as a result of this new segment approach, financial information for both the offshore and international segments have been reclassified for previously reported periods to reflect the inclusion of results from the offshore platform management contract work in West Africa that was previously included in the international segment. Regular operations from that contract have ended and negligible income was generated from that project in the fourth quarter of 200 7.

International land segment operating income during the fourth quarter of 2007 was \$32,358,000 compared with \$16,116,000 for last year's fourth quarter, and \$28,873,000 for this year's third quarter. Rig utilization for international land operations was 81% for the quarter, compared with 95% during last year's fourth quarter, and 90% during this year's third quarter. This year's fourth quarter operating income included approximately \$6 million (approximately \$0.04 per share after tax) of early termination income for one rig. Excluding the early termination income, international land average rig revenue and margin per day increased by 2% and 4%, respectively, compared with the previous quarter.

Company President and C.E.O., Hans Helmerich commented, "We are pleased to report the Company's highest all-time year-end results. An impressive 36% year-over-year increase in annual segment operating income allowed the Company to once again deliver record earnings to our shareholders. This growth is primarily fueled by our successful new build program, which during the fiscal year delivered 48 new FlexRigs in line with fiscal 2007 construction cost estimates. Perhaps the year's most significant accomplishment is the on-time, on-cost execution of that aggressive program and our people's ability to daily deliver on the entire value chain involved: design, manufacturing, commissioning, training and field performance. Strong performance and improving conditions in our international markets also contributed to our record earnings, as that segment reported over 100% year-over-year growth in annual segment operating income.

"There continues to be global market interest for new FlexRigs, and we are proactively pursuing further contract possibilities both in the U.S. and in international markets. We are pleased to announce today a new order for six additional FlexRig3s. Our approach has been to enable our customers to attain lower total well costs through the industry's safest, newest, and most innovative land fleet."

Helmerich & Payne, Inc. is a contract drilling company with a current fleet of 159 U.S. land rigs, 27 international land rigs and nine offshore platform rigs. In addition, the Company is committed to complete another eleven new H&P-designed and operated FlexRigs, which represent the remaining portion of the 83 new build commitments announced since March 2005. Upon completion of these commitments the Company's fleet will include a total of 132 FlexRigs.

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Helmerich & Payne, Inc.'s conference call/webcast is scheduled to begin this morning at 11:00 a.m. ET (10:00 a.m. CT) and can be accessed at http://www.hpinc.com under Investors. If you are unable to participate during the live webcast, the call will be archived on H&P's website indicated above.

Statements in this release and information disclosed in the conference call and webcast that are "forward-looking statements" within the meaning of the Securities Act of 1933 and the Securities Exchange Act of 1934 are based on current expectations and assumptions that are subject to risks and uncertainties. For information regarding risks and uncertainties associated with the Company's business, please refer to the "Risk Factors" and "Management's Discussion & Analysis of Results of Operations and Financial Condition" sections of the Company's SEC filings, including, but not limited to, its annual report on Form 10-K and quarterly reports on Form 10-Q. As a result of these factors, Helmerich & Payne, Inc.'s actual results may differ materially from those indicated or implied by such forward-looking statements.

\*FlexRig® is a registered trademark of Helmerich & Payne, Inc.

Contact: Juan Pablo Tardio (918) 588-5383

## HELMERICH & PAYNE, INC. Unaudited (in thousands, except per share data)

		T	hree	Months Ende	Fiscal Year Ended					
	June 30			Septem		30		30		
CONSOLIDATED STATEMENTS OF INCOME		2007	_	2007		2006		2007		2006
Operating Revenues:										
Drilling – U.S. Land	\$	303,514	\$	332,397	\$	247,776	\$	1,174,956	\$	829,062
Drilling – Offshore	Ψ.	29,626	Ψ.	29,065	Ψ	40,488	Ψ.	123,148	Ψ.	154,543
Drilling – International Land		85,357		85,130		67,888		320,283		230,829
Real Estate		2,777		2,857		2,647		11,271		10,379
		421,274		449,449		358,799		1,629,658		1,224,813
Operating costs and other:						404 = 40		0.5.5.4		
Operating costs, excluding depreciation		229,025		234,306		194,738		862,254		661,563
Depreciation		38,125		44,814		30,199		146,042		101,583
General and administrative		11,538		11,900		12,929		47,401		51,873
Gain from involuntary conversion of long-lived assets		(5,900)		(5,591)		_		(16,661)		
Income from asset sales		(6,186)		(2,689)		(1,061)		(41,697)		(7,492)
	_	266,602	_	282,740		236,805		997,339	_	807,527
Operating income		154,672		166,709		121,994		632,319		417,286
Other income (expense):										
Interest and dividend income		962		994		2,215		4,234		9,834
Interest expense		(3,260)		(4,034)		(837)		(10,126)		(6,644)
Gain on sale of investment securities		25,298		13,646		7,756		65,458		19,866
Other		120		(1,782)		40		(1,532)		639
		23,120		8,824		9,174		58,034		23,695
Income before income taxes and equity in income of affiliate		177,792		175,533		131,168		690,353		440,981
Income tax provision		64,960		62,588		35,713		250,984		154,391
Equity in income of affiliate net of income taxes		2,372		3,465		3,041		9,892		7,268
NET INCOME	\$	115,204	\$	116,410	\$	98,496	\$	449,261	\$	293,858
Earnings per common share:										
Basic	\$	1.11	\$	1.13	\$	0.94	\$	4.35	\$	2.81
Diluted	\$	1.09	\$	1.10	\$	0.93	\$	4.27	\$	2.77
Average common shares outstanding:										
Basic		103,323		103,475		105,003		103,338		104,658
Diluted		105,313		105,498		106,176		105,128		106,091
	(mo	re)								

## HELMERICH & PAYNE, INC. Unaudited (in thousands)

CONSOLIDATED CONDENSED BALANCE SHEETS	 9/30/07	 9/30/06
ASSETS		
Cash and cash equivalents	\$ 89,215	\$ 33,853
Short-term investments	352	48,673
Other current assets	 409,397	346,165
Total current assets	498,964	428,691
Investments	 223,360	218,309
Net property, plant, and equipment	2,152,616	1,483,134
Other assets	 10,429	4,578
TOTAL ASSETS	\$ 2,885,369	\$ 2,134,712
LIABILITIES AND SHAREHOLDERS' EQUITY		
Total current liabilities	\$ 226,612	\$ 264,548
Total noncurrent liabilities	398,241	313,272
Long-term notes debt	445,000	175,000
Total shareholders' equity	1,815,516	 1,381,892
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 2,885,369	\$ 2,134,712
(more)		

## HELMERICH & PAYNE, INC. Unaudited (in thousands)

	Years Septem	
CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS	 2007	 2006
OPERATING ACTIVITIES:		
Net income	\$ 449,261	\$ 293,858
Depreciation	146,042	101,583
Changes in assets and liabilities	96,356	(69,121)
Gain from involuntary conversion of long-lived assets	(16,661)	
Gain on sale of assets and investment securities	(107,017)	(27,222)
Other	(6,914)	(2,708)
Net cash provided by operating activities	 561,067	296,390
1 0	,	<u> </u>
INVESTING ACTIVITIES:		
Capital expenditures	(894,214)	(528,905)
Purchase of investments	_	(148,440)
Insurance proceeds from involuntary conversion of long-lived assets	16,257	2,970
Proceeds from sale of assets and investments	 179,387	125,493
Net cash used in investing activities	(698,570)	(548,882)
FINANCING ACTIVITIES:		
Dividends paid	(18,638)	(17,712)
Repurchase of common stock	(17,621)	(28,407)
Net increase (decrease) in bank overdraft	(17,430)	17,430
Proceeds from exercise of stock options	3,802	12,372
Net proceeds from short-term and long-term debt	241,279	3,721
Excess tax benefit from stock-based compensation	 1,473	 10,189
Net cash provided by (used in) financing activities	 192,865	 (2,407)
Net increase (decrease) in cash and cash equivalents	55,362	(254,899)
Cash and cash equivalents, beginning of period	 33,853	 288,752
Cash and cash equivalents, end of period	\$ 89,215	\$ 33,853
(more)		

		,	Fiscal Year Ended							
		June 30		Septen	ıber 3		Septe			30
SEGMENT REPORTING		2007		2007		2006		2007		2006
II C I AND ODED ATIONS				(in thousands,	excep	ot days and per	day	amounts)		
U.S. LAND OPERATIONS	\$	202 514	¢.	222 207	\$	247.776	Φ	1 174 056	\$	920.062
Revenues	Þ	303,514	\$	332,397	Э	247,776	\$	1,174,956	Э	829,062
Direct operating expenses		157,758		170,311		120,513		587,825		398,873
General and administrative expense		3,625		3,796		2,914		14,024		12,807
Depreciation	Φ.	27,512	Φ.	34,099	Φ.	20,670	Φ.	106,107	Φ.	66,127
Segment operating income	\$	114,619	\$	124,191	\$	103,679	\$	467,000	\$	351,255
Activity days		12,371		13,263		9,577		47,338		34,414
Average rig revenue per day	\$	23,401	\$	23,666	\$	24,343	\$	23,573	\$	22,751
Average rig expense per day	\$	11,619	\$	11,445	\$	11,055	\$	11,170	\$	10,250
Average rig margin per day	\$	11,782	\$	12,221	\$	13,288	\$	12,403	\$	12,501
Rig utilization	<b>-</b>	96%		95%		99%		97%		99%
OFFSHORE OPERATIONS										
Revenues	\$	29,626	\$	29,065	\$	40,488	\$	123,148	\$	154,543
Direct operating expenses		21,748		18,961		28,103		85,556		105,133
General and administrative expense		907		959		1,398		4,824		6,144
Depreciation		2,418		2,802		3,134		10,687		11,401
Segment operating income	\$	4,553	\$	6,343	\$	7,853	\$	22,081	\$	31,865
Activity days		546		485		672		2,141		2,743
Average rig revenue per day	\$	30,263	\$	39,160	\$	38,695	\$	34,469	\$	38,728
Average rig expense per day	\$	21,734	\$	20,347	\$	24,198	\$	21,564	\$	24,041
Average rig margin per day	\$	8,529	\$	18,813	\$	14,497	\$	12,905	\$	14,687
Rig utilization		67%	ó	59%	ó	69%	ó	65%	ó	69%

		,	Three		Fiscal Year Ended					
		June 30			Septen	30				
SEGMENT REPORTING	2007			2007		2006		2007		2006
			(in thousands, except days and per day amounts)							
INTERNATIONAL LAND OPERATIONS										
Revenues	\$	85,357	\$	85,130	\$	67,888	\$	320,283	\$	230,829
Direct operating expenses		49,166		45,556		45,593		188,086		155,766
General and administrative expense		670		972		930		3,236		3,274
Depreciation		6,648		6,244		5,249		23,782		19,471
Segment operating income	\$	28,873	\$	32,358	\$	16,116	\$	105,179	\$	52,318
Activity days		2,235		2,023		2,324		8,886		8,812
Average rig revenue per day	\$	34,200	\$	37,847	\$	25,242	\$	31,465	\$	23,404
Average rig expense per day	\$	18,246	\$	18,250	\$	15,465	\$	16,708	\$	14,806
Average rig margin per day	\$	15,954	\$	19,597	\$	9,777	\$	14,757	\$	8,598
Rig utilization		90%	ó	81%	ó	95%	ó	90%	ó	90%

Operating statistics exclude the effects of offshore platform management contracts, gains and losses from translation of foreign currency transactions, and do not include reimbursements of "out-of-pocket" expenses in revenue per day, expense per day and margin calculations.

A management contract for a customer-owned platform rig working in an international location has been moved from the International segment to the Offshore segment. The amounts for Offshore and International segments for fiscal 2006 and the three months ended June 30, 2007 and September 30, 2006 have been restated to reflect this change. In conjunction with this, the International segment has been renamed to International Land.

#### Reimbursed amounts were as follows:

U.S. Land Operations	\$ 14,016	\$ 18,514	\$ 14,645	\$ 59,035	\$ 46,098
Offshore Operations	\$ 3,639	\$ 3,145	\$ 5,349	\$ 14,328	\$ 18,924
International Land Operations	\$ 8,570	\$ 8,563	\$ 9,172	\$ 40,113	\$ 23,992
•					
REAL ESTATE					
Revenues	\$ 2,777	\$ 2,857	\$ 2,647	\$ 11,271	\$ 10,379
Direct operating expenses	890	910	877	3,808	3,524
Depreciation	602	653	630	2,456	2,444
Segment operating income	\$ 1,285	\$ 1,294	\$ 1,140	\$ 5,007	\$ 4,411

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Segment operating income for all segments is a non-GAAP financial measure of the Company's performance, as it excludes general and administrative expenses, corporate depreciation, income from asset sales and other corporate income and expense. The Company considers segment operating income to be an important supplemental measure of operating performance by presenting trends in the Company's core businesses. This measure is used by the Company to facilitate period-to-period comparisons in operating performance of the Company's reportable segments in the aggregate by eliminating items that affect comparability between periods. The Company believes that segment operating income is useful to investors because it provides a means to evaluate the operating performance of the segments and the Company on an ongoing basis using criteria that are used by our internal decision makers. Additionally, it highlights operating trends and aids analytical comparisons. However, segment operating income has limitations and should not be used as an alternative to operating income or loss, a performance measure determined in accordance with GAAP, as it excludes certain costs that may affect the Company's operating performance in future periods.

The following table reconciles operating income per the information above to income before income taxes and equity in income of affiliates as reported on the Consolidated Statements of Income (in thousands).

		ŗ	Гhree	Months Ended	Fiscal Year Ended						
		June 30 September 30					September 30				
SEGMENT REPORTING		2007		2007		2006		2007		2006	
Operating Income											
U.S. Land	\$	114,619	\$	124,191	\$	103,679	\$	467,000	\$	351,255	
Offshore	Ψ	4,553	Ψ	6,343	Ψ	7,853	Ψ	22,081	Ψ	31,865	
International Land		28,873		32,358		16,116		105,179		52,318	
Real Estate		1,285		1,294		1,140		5,007		4,411	
Segment operating income	\$	149,330	\$	164,186	\$	128,788	\$	599,267	\$	439,849	
Corporate general and administrative		(6,336)		(6,173)		(7,687)	_	(25,317)		(29,648)	
Other depreciation		(945)		(1,016)		(516)		(3,010)		(2,140)	
Inter-segment elimination		537		1,432		348		3,021		1,733	
Gain from involuntary conversion of long-lived assets		5,900		5,591		_		16,661		_	
Income from asset sales		6,186		2,689		1,061		41,697		7,492	
Operating income	\$	154,672	\$	166,709	\$	121,994	\$	632,319	\$	417,286	
Other income (expense):											
Interest and dividend income		962		994		2,215		4,234		9,834	
Interest expense		(3,260)		(4,034)		(837)		(10,126)		(6,644)	
Gain on sale of investment securities		25,298		13,646		7,756		65,458		19,866	
Other		120		(1,782)		40		(1,532)		639	
Total other income		23,120		8,824		9,174		58,034		23,695	
Income before income taxes and equity in income of											
affiliate	\$	177,792	\$	175,533	\$	131,168	\$	690,353	\$	440,981	