

# HELMERICH & PAYNE, INC.

## FORM 10-Q (Quarterly Report)

Filed 02/08/05 for the Period Ending 12/31/04

Address	1437 S. BOULDER AVE. SUITE 1400 TULSA, OK, 74119
Telephone	918-742-5531
CIK	0000046765
Symbol	HP
SIC Code	1381 - Drilling Oil and Gas Wells
Industry	Oil & Gas Drilling
Sector	Energy
Fiscal Year	09/30

# HELMERICH & PAYNE INC

## FORM 10-Q (Quarterly Report)

Filed 2/8/2005 For Period Ending 12/31/2004

Address	UTICA AT 21ST ST TULSA, Oklahoma 74114
Telephone	918-742-5531
CIK	0000046765
Industry	Oil Well Services & Equipment
Sector	Energy
Fiscal Year	09/30



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SECURITIES AND EXCHANGE COMMISSION  
Washington, D. C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For quarterly period ended: **December 31, 2004**

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_ to \_\_\_

Commission File Number: **1-4221**

**HELMERICH & PAYNE, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**73-0679879**

(I.R.S. Employer I.D. Number)

**1437 South Boulder Avenue, Tulsa, Oklahoma, 74119**

(Address of principal executive office) (Zip Code)

**(918) 742-5531**

(Registrant's telephone number, including area code)

**N/A**

(Former name, former address and former fiscal year,  
if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. **Yes  No**

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). **Yes  No**

**CLASS**

Common Stock, \$0.10 par value

**OUTSTANDING AT JANUARY 31, 2005**

50,751,546

**Total Number of Pages — 20**

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HELMERICH & PAYNE, INC.

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Certification of CEO Pursuant to Section 302

Certification of CFO Pursuant to Section 302

Certification of CEO & CFO Pursuant to Section 906

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PART I. FINANCIAL INFORMATION  
 HELMERICH & PAYNE, INC. AND SUBSIDIARIES  
 CONSOLIDATED CONDENSED BALANCE SHEETS  
 (in thousands, except per share amount)

## ITEM 1. FINANCIAL STATEMENTS

	Unaudited December 31, 2004	September 30, 2004
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 177,524	\$ 65,296
Accounts receivable, less reserve of \$1,415 at December 31, 2004 and \$1,265 at September 30, 2004	124,055	133,262
Inventories	19,911	20,826
Deferred income tax	4,346	4,346
Prepaid expenses and other	26,403	22,156
Total current assets	<u>352,239</u>	<u>245,886</u>
Investments	149,667	161,532
Property, plant and equipment, net	970,443	998,674
Other assets	743	752
Total assets	<u>\$1,473,092</u>	<u>\$ 1,406,844</u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 21,689	\$ 28,012
Accrued liabilities	36,653	31,891
Total current liabilities	<u>58,342</u>	<u>59,903</u>
Noncurrent liabilities:		
Long-term notes payable	200,000	200,000
Deferred income taxes	212,945	194,573
Other	41,636	38,258
Total noncurrent liabilities	<u>454,581</u>	<u>432,831</u>
<b>SHAREHOLDERS' EQUITY</b>		
Common stock, par value \$.10 per share: authorized common 80,000; issued 53,529	5,353	5,353
Preferred stock, no shares issued	—	—
Additional paid-in capital	92,240	85,466
Retained earnings	863,887	828,763
Unearned compensation	(157)	—
Accumulated other comprehensive income	37,282	36,252
Treasury stock, at cost	(38,436)	(41,724)
Total shareholders' equity	<u>960,169</u>	<u>914,110</u>
Total liabilities and shareholders' equity	<u>\$1,473,092</u>	<u>\$ 1,406,844</u>

The accompanying notes are an integral part of these statements.

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HELMERICH & PAYNE, INC.  
CONSOLIDATED CONDENSED STATEMENTS OF INCOME  
(Unaudited)  
(in thousands, except per share data)

	Three Months Ended December 31,	
	2004	2003
<b>Operating revenues:</b>		
Drilling – U.S. Land	\$109,188	\$ 74,933
Drilling – U.S. Offshore	20,356	20,702
Drilling – International	42,471	35,961
Real Estate	2,664	2,677
	<u>174,679</u>	<u>134,273</u>
<b>Operating costs and expenses:</b>		
Operating costs	111,252	93,781
Depreciation	23,262	22,268
General and administrative	9,246	9,102
	<u>143,760</u>	<u>125,151</u>
<b>Operating income</b>	<b>30,919</b>	<b>9,122</b>
<b>Other income (expense):</b>		
Interest and dividend income	961	645
Interest expense	(3,309)	(3,222)
Gain on sale of investment securities	26,349	4,904
Income from asset sales	10,816	881
Other	(2)	9
	<u>34,815</u>	<u>3,217</u>
Income before income taxes and equity in income (loss) of affiliate	65,734	12,339
Income tax provision	27,130	5,131
Equity in income (loss) of affiliate net of income taxes	<u>706</u>	<u>(620)</u>
<b>NET INCOME</b>	<b><u>\$ 39,310</u></b>	<b><u>\$ 6,588</u></b>
<b>Earnings per common share:</b>		
Basic	\$ 0.78	\$ 0.13
Diluted	\$ 0.77	\$ 0.13
<b>Weighted average shares outstanding:</b>		
Basic	50,543	50,154
Diluted	51,256	50,667
Dividends declared per common share	\$ 0.0825	\$ 0.0800

The accompanying notes are an integral part of these statements.

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HELMERICH & PAYNE, INC.  
CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS  
(Unaudited)  
(in thousands)

	Three Months Ended December 31,	
	2004	2003
<b>OPERATING ACTIVITIES:</b>		
Net income	\$ 39,310	\$ 6,588
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	23,262	22,268
Equity in (income) loss of affiliate before income taxes	(1,139)	1,000
Amortization of deferred compensation	3	10
Gain on sale of securities	(26,349)	(3,209)
Non-monetary investment (gain) loss	—	(1,564)
Gain on sale of assets	(10,816)	(881)
Other-net	(4)	244
Deferred income tax expense	17,349	10,242
Change in assets and liabilities:		
Accounts receivable	(7,238)	1,490
Inventories	915	463
Prepaid expenses and other	(4,238)	(12,435)
Accounts payable	(6,323)	731
Accrued liabilities	4,742	(761)
Deferred income taxes	1,434	182
Other noncurrent liabilities	2,768	1,368
	<u>33,676</u>	<u>25,736</u>
Net cash provided by operating activities		
<b>INVESTING ACTIVITIES:</b>		
Capital expenditures	(9,370)	(29,746)
Proceeds from sale of investments	62,397	3,462
Proceeds from sales of property, plant and equipment	25,156	1,295
Net cash provided by (used in) investing activities	<u>78,183</u>	<u>(24,989)</u>
<b>FINANCING ACTIVITIES:</b>		
Dividends paid	(4,166)	(4,015)
Proceeds from exercise of stock options	4,535	576
Net cash provided by (used in) financing activities	<u>369</u>	<u>(3,439)</u>
Net increase (decrease) in cash and cash equivalents	112,228	(2,692)
Cash and cash equivalents, beginning of period	65,296	38,189
Cash and cash equivalents, end of period	<u>\$177,524</u>	<u>\$ 35,497</u>

The accompanying notes are an integral part of these statements.



HELMERICH & PAYNE, INC.  
CONSOLIDATED CONDENSED STATEMENT OF SHAREHOLDERS' EQUITY  
(in thousands - except per share data)

	<u>Common Stock</u>		Additional Paid-In Capital	Unearned Compensation	Retained Earnings	<u>Treasury Stock</u>		Accumulated Other Comprehensive Income	Total Shareholders' Equity
	Shares	Amount				Shares	Amount		
Balance, September 30, 2004	53,529	\$5,353	\$ 85,466	\$ —	\$828,763	3,084	\$(41,724)	\$ 36,252	\$ 914,110
Comprehensive Income:									
Net Income					39,310				39,310
Other comprehensive income, Unrealized gains on available- for-sale securities, net								1,030	1,030
Total other comprehensive income									1,030
Comprehensive income									40,340
Capital adjustment of equity investee			4,326						4,326
Cash dividends (\$0.0825 per share)					(4,186)				(4,186)
Exercise of stock options			1,314			(238)	3,221		4,535
Stock issued under Restricted Stock Award Plan			93	(160)		(5)	67		—
Tax benefit of stock-based awards			1,041						1,041
Amortization of deferred compensation					3				3
Balance, December 31, 2004	53,529	\$5,353	\$ 92,240	\$ (157)	\$863,887	2,841	\$(38,436)	\$ 37,282	\$ 960,169

The accompanying notes are an integral part of these statements.

HELMERICH & PAYNE, INC.  
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS  
(Unaudited)

## 1. Basis of Presentation

In the opinion of the Company, the accompanying unaudited consolidated condensed financial statements contain all adjustments, consisting only of those of a normal recurring nature, necessary to present fairly the results of the periods presented. The results of operations for the three months ended December 31, 2004, and December 31, 2003, are not necessarily indicative of the results to be expected for the full year. These consolidated condensed financial statements should be read in conjunction with the consolidated financial statements and notes thereto in the Company's 2004 Annual Report on Form 10K.

Certain reclassifications have been made to the prior period amounts to conform to the current period presentation.

## 2. Employee Stock-Based Awards

Employee stock-based awards are accounted for under Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" and related interpretations. Fixed plan common stock options generally do not result in compensation expense, because the exercise price of the options issued by the Company equals the market price of the underlying stock on the date of grant. The following table illustrates the effect on net income and earnings per share as if the Company had applied the fair value recognition provisions of SFAS No. 123, "Accounting for Stock-Based Compensation".

	Three Months Ended December 31,	
	2004	2003
	(in thousands except per share amounts)	
Net income, as reported	\$ 39,310	\$ 6,588
Add: Stock-based employee compensation expense included in the Consolidated Statements of Income, net of related tax effects	2	6
Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects	(993)	(1,109)
Pro forma net income	<u>\$ 38,319</u>	<u>\$ 5,485</u>
Earnings per share:		
Basic-as reported	<u>\$ 0.78</u>	<u>\$ 0.13</u>
Basic-pro forma	<u>\$ 0.76</u>	<u>\$ 0.11</u>
Diluted-as reported	<u>\$ 0.77</u>	<u>\$ 0.13</u>
Diluted-pro forma	<u>\$ 0.75</u>	<u>\$ 0.11</u>

## 3. Cash Dividends

The \$.0825 cash dividend declared in September, 2004, was paid December 1, 2004. On December 1, 2004, a cash dividend of \$.0825 per share was declared for shareholders of record on February 11, 2005, payable March 1, 2005.

## 4. Inventories

Inventories consist primarily of replacement parts and supplies held for use in the Company's drilling operations.

## 5. Sale of Investment Securities

Net income includes after-tax gains from the sales of securities of \$16.0 million (\$0.31 per diluted share) and \$1.9 million (\$0.04 per diluted share) for the three months ended December 31, 2004 and 2003, respectively. The activity

HELMERICH & PAYNE, INC.  
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS – Continued  
(Unaudited)

in the first quarter of 2005 was comprised primarily of the sale of shares in our equity investee, Atwood Oceanics (“Atwood”), in conjunction with an equity offering by Atwood. As a result of Atwood’s capital transaction, our equity investment and paid-in-capital increased by \$4.3 million. Also, included in net income for the first quarter of fiscal 2004 is a non-monetary investment gain of \$1.2 million (\$0.02 per diluted share).

#### 6. Summary of Available-for-Sale Securities

The following is a summary of available-for-sale securities, which excludes those accounted for under the equity method of accounting and assets held in a Non-qualified Supplemental Savings Plan. The assets held in the Non-qualified Supplemental Savings Plan are valued at fair market which totaled \$6.2 million at December 31, 2004 and \$5.6 million at September 30, 2004. The recorded amounts for investments accounted for under the equity method are \$43.9 million and \$57.8 million at December 31, 2004 and September 30, 2004, respectively.

	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Est. Fair Value
	(in thousands)			
Equity Securities 12/31/04	\$27,629	\$71,939	\$ —	\$99,568
Equity Securities 09/30/04	\$27,811	\$70,448	\$170	\$98,089

#### 7. Comprehensive Income

Comprehensive income, net of related tax, is as follows (in thousands):

	Three Months Ended December 31,	
	2004	2003
Net Income	\$ 39,310	\$ 6,588
Other comprehensive income:		
Net unrealized gain on securities	1,030	5,312
Amortization of unrealized loss on derivative instruments	—	72
Other comprehensive income	1,030	5,384
Comprehensive income	<u>\$ 40,340</u>	<u>\$ 11,972</u>

The components of accumulated other comprehensive income, net of related taxes, are as follows (in thousands):

	December 31, 2004	September 30, 2004
Unrealized gain on securities, net	\$ 44,602	\$ 43,572
Minimum pension liability	(7,320)	(7,320)
Accumulated other comprehensive income	<u>\$ 37,282</u>	<u>\$ 36,252</u>

#### 8. Notes Payable and Long-term Debt

At December 31, 2004, the Company had \$200 million in long-term debt outstanding at fixed rates and maturities as summarized in the following table.

Issue Amount	Maturity Date	Interest Rate
\$25,000,000	August 15, 2007	5.51%
\$25,000,000	August 15, 2009	5.91%
\$75,000,000	August 15, 2012	6.46%
\$75,000,000	August 15, 2014	6.56%

HELMERICH & PAYNE, INC.  
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS – Continued  
(Unaudited)

The terms of the debt obligations require the Company to maintain a minimum ratio of debt to total capitalization.

At December 31, 2004, the Company had a committed unsecured line of credit totaling \$50 million. Letters of credit totaling \$14.9 million were outstanding against the line, leaving \$35.1 million available to borrow. Under terms of the line of credit, the Company must maintain certain financial ratios including debt to total capitalization and debt to earnings before interest, taxes, depreciation, and amortization, and maintain a certain level of tangible net worth. The interest rate varies based on LIBOR plus .875 to 1.125 percent or prime minus 1.75 percent to prime minus 1.50 percent, depending on ratios described above. The line of credit matures in July, 2005.

#### 9. Earnings per Share

Basic earnings per share is based on the weighted-average number of common shares outstanding during the period. Diluted earnings per share include the dilutive effect of stock options and restricted stock.

A reconciliation of the weighted-average common shares outstanding on a basic and diluted basis is as follows:

	Three Months Ended December 31,	
	2004	2003
	(in thousands)	
Basic weighted-average shares	50,543	50,154
Effect of dilutive shares:		
Stock options and restricted stock	713	513
Diluted weighted-average shares	<u>51,256</u>	<u>50,667</u>

Options to purchase 463,000 and 1,049,186 shares of common stock at a weighted average price of \$32.02 and \$27.84 were outstanding at December 31, 2004 and 2003, respectively, but were not included in the computation of diluted earnings per common share. Inclusion of these shares would be anti-dilutive.

#### 10. Income Taxes

The Company's effective tax rate was 41.0% in the first quarter of fiscal 2005, compared to 42.0% in the first quarter of fiscal 2004.

#### 11. Commitments

The Company, on a regular basis, makes commitments for the purchase of contract drilling equipment. At December 31, 2004, the Company had commitments outstanding of approximately \$9 million for the purchase of drilling equipment.

#### 12. Segment Information

The Company operates principally in the contract drilling industry. The Company's contract drilling business includes the following operating segments: U.S. Land, U.S. Offshore Platform, and International. The contract drilling operations consist primarily of contracting Company-owned drilling equipment primarily to major oil and gas exploration companies. The Company's primary

HELMERICH & PAYNE, INC.  
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS – Continued  
(Unaudited)

international areas of operation include Venezuela, Colombia, Ecuador, Argentina and Bolivia. The Company also has a Real Estate Segment whose operations are conducted exclusively in the metropolitan area of Tulsa, Oklahoma. The primary areas of operations include a major shopping center and several multi-tenant warehouses. Each reportable segment is a strategic business unit which is managed separately. Other includes investments and corporate operations.

The Company evaluates performance of its segments based upon operating income or loss from operations before income taxes which includes revenues from external and internal customers, direct operating costs, depreciation, and allocated general and administrative costs, but excludes corporate costs for other depreciation and other income and expense. General and administrative costs are allocated to the segments based primarily on specific identification and, to the extent that such identification was not practical, on other methods which the Company believes to be a reasonable reflection of the utilization of services provided.

Summarized financial information of the Company's reportable segments for the quarters ended December 31, 2004, and 2003, is shown in the following tables:

(in thousands)	External Sales	Inter- Segment	Total Sales	Operating Income
<b>December 31, 2004</b>				
Contract Drilling:				
U.S. Land	\$109,188	\$ —	\$109,188	\$25,588
U.S. Offshore Platform	20,356	—	20,356	4,168
International	42,471	—	42,471	6,197
	<u>172,015</u>		<u>172,015</u>	<u>35,953</u>
Real Estate	2,664	191	2,855	1,075
Other	—	—	—	(6,564)
Eliminations	—	(191)	(191)	455
Total	<u>\$174,679</u>	<u>\$ —</u>	<u>\$174,679</u>	<u>\$30,919</u>
(in thousands)	External Sales	Inter- Segment	Total Sales	Operating Income
<b>December 31, 2003</b>				
Contract Drilling:				
U.S. Land	\$ 74,933	\$ —	\$ 74,933	\$ 6,455
U.S. Offshore Platform	20,702	—	20,702	4,212
International	35,961	—	35,961	3,640
	<u>131,596</u>	<u>—</u>	<u>131,596</u>	<u>14,307</u>
Real Estate	2,677	320	2,997	1,256
Other	—	—	—	(6,441)
Eliminations	—	(320)	(320)	—
Total	<u>\$134,273</u>	<u>\$ —</u>	<u>\$134,273</u>	<u>\$ 9,122</u>

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HELMERICH & PAYNE, INC.  
 NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS – Continued  
 (Unaudited)

The following table reconciles operating income per the table above to income before income taxes and equity in income (loss) of affiliate as reported on the Consolidated Condensed Statements of Income.

	Three Months Ended December 31,	
	<u>2004</u>	<u>2003</u>
	(in thousands)	
Segment operating income	\$ 30,919	\$ 9,122
Other income (expense):		
Interest and dividend income	961	645
Interest expense	(3,309)	(3,222)
Gain on sale of investment securities	26,349	4,904
Income from asset sales	10,816	881
Other	(2)	9
Total other income	<u>34,815</u>	<u>3,217</u>
Income before income taxes and equity in income (loss) of affiliate	<u>\$ 65,734</u>	<u>\$ 12,339</u>

	December 31, 2004	September 30, 2004
	(in thousands)	
<b>Total Assets</b>		
U.S. Land	\$ 747,612	\$ 742,642
U.S. Offshore	99,533	102,557
International	241,198	261,893
	<u>1,088,343</u>	<u>1,107,092</u>
Real Estate	32,421	33,044
Other	352,328	266,708
	<u>\$1,473,092</u>	<u>\$ 1,406,844</u>

The following table presents operating revenues from external customers by country based on the location of service provided.

	Three Months Ended December 31,	
	<u>2004</u>	<u>2003</u>
	(in thousands)	
Operating revenues		
United States	\$132,208	\$ 98,312
Venezuela	17,232	13,749
Ecuador	13,365	12,424
Other Foreign	11,874	9,788
Total	<u>\$174,679</u>	<u>\$134,273</u>

HELMERICH & PAYNE, INC.  
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS – Continued  
(Unaudited)

## 13. Pensions and Other Post-retirement Benefits

The following provides information at December 31, 2004 and 2003 as to the Company's domestic defined benefit pension plan.

## Components of Net Periodic Benefit Cost

	Three Months Ended December 31,	
	2004	2003
	(in thousands)	
Service Cost	\$ 1,137	\$ 1,006
Interest Cost	1,154	1,101
Expected return on plan assets	(1,095)	(1,059)
Amortization-prior service cost	—	5
Recognized net actuarial loss	<u>239</u>	<u>189</u>
Net pension expense	<u>\$ 1,435</u>	<u>\$ 1,242</u>

## Plan Assets

The weighted-average asset allocations for the pension plan by asset category follow:

At December 31,	2004	2003
Asset Category		
Equity securities	73.0%	73.9%
Debt securities	24.8%	23.9%
Real Estate and Other	2.2%	2.2%
Total	<u>100.0%</u>	<u>100.0%</u>

## Employer Contributions

The Company anticipates that no funding of the pension plan will be required in fiscal 2005.

## 14. Recently Issued Accounting Standards

In December 2004, the Financial Accounting Standards Board (FASB) issued SFAS No. 123 (revised 2004), "Share-Based Payment", which is a revision of FASB Statement No. 123, "Accounting for Stock-Based Compensation". Statement 123(R) supersedes APB Opinion No. 25, "Accounting for Stock Issued to Employees" and amends FASB Statement No. 95, "Statement of Cash Flows". The Statement requires all share-based payments to employees, including grants of employee stock options, to be recognized in the financial statements based on their fair value. The Statement is effective at the beginning of the first interim or annual period beginning after June 15, 2005. The Company plans to adopt the new standard July 1, 2005, its fourth quarter ending September 30, 2005, under the modified-prospective-transition method. The Company will recognize compensation cost for share-based payments to employees based on their grant-date fair value from the beginning of the fiscal period in which the recognition provisions are first applied. Measurement and attribution of compensation cost for awards that were granted but not vested prior to the date the Company adopts will be based on the same estimate of the grant-date fair value and the same attribution method used previously under Statement 123 for pro forma disclosure. For those awards that are granted, modified or settled after the Company adopts the Statement, compensation cost will be measured and recognized in the financial statements in accordance with the provisions of Statement 123(R). The Company expects to incur additional compensation expense of approximately \$1 million in the fourth quarter ending September 30, 2005.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS  
DECEMBER 31, 2004

**Risk Factors and Forward-Looking Statements**

The following discussion should be read in conjunction with the consolidated condensed financial statements and related notes included elsewhere herein and the consolidated financial statements and notes thereto included in the Company's 2004 Annual Report on Form 10-K. The Company's future operating results may be affected by various trends and factors, which are beyond the Company's control. These include, among other factors, fluctuations in natural gas and crude oil prices, expiration or termination of drilling contracts, currency exchange losses, changes in general economic and political conditions, rapid or unexpected changes in technologies and uncertain business conditions that affect the Company's businesses. Accordingly, past results and trends should not be used by investors to anticipate future results or trends.

With the exception of historical information, the matters discussed in Management's Discussion & Analysis of Financial Condition and Results of Operations includes forward-looking statements. These forward-looking statements are based on various assumptions. The Company cautions that, while it believes such assumptions to be reasonable and makes them in good faith, assumed facts almost always vary from actual results. The differences between assumed facts and actual results can be material. The Company is including this cautionary statement to take advantage of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995 for any forward-looking statements made by, or on behalf of, the Company. The factors identified in this cautionary statement are important factors (but not necessarily all important factors) that could cause actual results to differ materially from those expressed in any forward-looking statement made by, or on behalf of, the Company.

**RESULTS OF OPERATIONS**

The Company reported net income of \$39.3 million (\$0.77 per diluted share) from operating revenues of \$174.7 million for the first quarter of fiscal 2005 ended December 31, 2004, compared with net income of \$6.6 million (\$0.13 per diluted share) from operating revenues of \$134.3 million for the first quarter of fiscal year 2004. Net income for this year's first quarter includes \$16.0 million (\$0.31 per diluted share) of gains from the sale securities. Net income for the first quarter of fiscal 2004 includes \$1.9 million (\$0.04 per diluted share) of gains from the sale of available-for-sale securities and a non-monetary investment gain of \$1.1 million (\$0.02 per diluted share). Also included in net income in the first quarter 2005 is approximately \$5.5 million (0.11 per diluted share) from the sale of two drilling rigs. Operating income increased \$21.8 million for the first quarter of fiscal 2005 compared to the first quarter of fiscal 2004 due to increased U.S. land rig dayrates and cash margins and increased International rig utilization.



MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS  
DECEMBER 31, 2004  
(continued)

The following tables summarize operations by business segment for the three months ended December 31, 2004 and 2003. Operating statistics in the tables exclude the effects of offshore platform management contracts, and do not include reimbursements of "out-of-pocket" expenses in revenue, expense and margin per day calculations. Per day calculations for international operations also exclude gains and losses from translation of foreign currency transactions.

	2005	2004
	(in 000's, except days and per day amounts)	
<b>US LAND OPERATIONS</b>		
Revenues	\$ 109,188	\$ 74,933
Direct operating expenses	66,978	53,490
General and administrative expense	1,866	1,925
Depreciation	14,756	13,063
Operating income	\$ 25,588	\$ 6,455
Activity days	7,588	6,280
Average rig revenue per day	\$ 13,363	\$ 11,255
Average rig expense per day	\$ 7,800	\$ 7,841
Average rig margin per day	\$ 5,563	\$ 3,414
Rig utilization	92%	81%

U.S. LAND operating income totaled \$25.6 million and \$6.5 million in the first quarter of fiscal 2005 and 2004, respectively. Revenues were \$109.2 million in the first quarter of fiscal 2005, compared with \$74.9 million in last year's first quarter. Increases in land rig dayrates and activity days accounted for the increase in revenue. Included in land revenues for the three months ended December 31, 2004, and December 31, 2003 are reimbursements for "out-of-pocket" expenses of \$7.8 million and \$4.3 million, respectively. The \$19.1 million increase in operating income was primarily the result of higher land rig margins and increased rig days.

During the quarter, the Company returned five rigs to its U.S. land fleet from its international land fleet. Two of these rigs are presently under contract and three of the rigs will require additional investment and term contracts before returning to work. Also in the first quarter of 2005, two land rigs were sold. One additional international land rig will be returned to the U.S. in the Company's second quarter of fiscal 2005.

Average land rig margin per day was \$5,563 and \$3,414 for the first quarter of fiscal 2005 and 2004, respectively. The 63% increase in margins was due to higher dayrates in the first quarter of 2005. Land rig utilization was 92% and 81% for the first quarter of fiscal 2005 and 2004, respectively. Land rig revenue days for the first quarter of 2005 were 7,588 compared with 6,280 for the same period of 2004, with an average of 82.5 and 68.3 rigs working during the first quarter of fiscal 2005 and 2004, respectively. The increase in rig days and average rigs working is attributable to increased activity days for the same rigs working in the comparable quarters, the addition of two rigs during the first quarter of 2005 and the addition of two rigs during fiscal 2004 subsequent to the first quarter of 2004. Land depreciation expense increased to \$14.7 million in the first quarter of fiscal 2005, compared to \$13.0 million in the same period of fiscal 2004. The increase is the result of two new rigs added during fiscal 2004 and five additional rigs transferred from International operations in the first quarter of 2005.

In late December 2004 and into January 2005, average dayrates have increased indicating strong margins for the U.S. land segment in the second quarter of 2005.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
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DECEMBER 31, 2004  
(continued)

	2005	2004
	(in 000's, except days and per day amounts)	
<b>US OFFSHORE OPERATIONS</b>		
Revenues	\$ 20,356	\$ 20,702
Direct operating expenses	12,847	12,722
General and administrative expense	834	729
Depreciation	2,507	3,039
Operating income	\$ 4,168	\$ 4,212
Activity days	563	460
Average rig revenue per day	\$ 25,793	\$ 32,570
Average rig expense per day	\$ 14,251	\$ 17,584
Average rig margin per day	\$ 11,542	\$ 14,986
Rig utilization	56%	42%

U.S. OFFSHORE operating revenues and income declined slightly when compared to the first quarter of 2004. While rig days increased to 563 for the first quarter of fiscal 2005 as compared to 460 in the first quarter of 2004, average revenue per day declined. Rig utilization for the same periods was 56% and 42%, respectively. Revenues were \$20.4 million in the first quarter of fiscal 2005, compared with \$20.7 million in last year's first quarter. Included in offshore revenues for the three months ended December 31, 2004 and December 31, 2003 are reimbursements for "out-of-pocket" expenses of \$1.5 million and \$1.6 million, respectively.

Five of the Company's eleven platform rigs are contracted and no significant change in offshore platform results is anticipated for the second quarter of fiscal 2005. The Company continues to forecast a slow recovery in our platform rig activity, but is encouraged by inquiries for future possibilities.

	2005	2004
	(in 000's, except days and per day amounts)	
<b>INTERNATIONAL OPERATIONS</b>		
Revenues	\$ 42,471	\$ 35,961
Direct operating expenses	30,855	26,672
General and administrative expense	653	628
Depreciation	4,766	5,021
Operating income	\$ 6,197	\$ 3,640
Activity days	1,823	1,534
Average rig revenue per day	\$ 19,208	\$ 19,089
Average rig expense per day	\$ 13,346	\$ 13,399
Average rig margin per day	\$ 5,862	\$ 5,690
Rig utilization	71%	53%

INTERNATIONAL DRILLING'S operating income for the first quarter of fiscal 2005 was \$6.2 million, compared to \$3.6 million in the same period of 2004. Rig utilization for international operations averaged 71% for this year's first quarter, compared with 53% for the first quarter of fiscal 2004. An average of 20.0 rigs worked during the current quarter, compared to 16.9 rigs in the first quarter of fiscal 2004. International revenues were \$42.5 million and \$36.0 million for the first quarter of fiscal 2005 and 2004, respectively. The increase in revenue is attributable to increased activity days.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
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(continued)

In Venezuela, there are currently eight deep rigs operating for PDVSA, with a ninth deep rig to begin work in mid-February. During the first quarter of 2005, a rig was returned to the U.S. land fleet from Venezuela. The Company is also bidding on other contracts that offer possibilities for idle rigs in Venezuela and Bolivia.

Colombia had one rig working during the first quarter of 2005 and a second rig will commence work in early February 2005. The Company moved three rigs to the U.S. from Bolivia and two of the remaining three rigs in Bolivia worked during the first quarter of 2005. At the end of the quarter, Bolivia had no rigs working or contracted. Argentina and Hungary each had one rig working during the quarter. Operations ceased in Hungary in early December 2004. The rig has been contracted and will be moved to the U.S. in late February 2005. The rig in Chad, which ceased operations at the end of fiscal 2004, was moved during the first quarter of 2005 to the U.S. land fleet.

**OTHER**

Dividend and interest income increased to \$.9 million in the first quarter of 2005 compared to \$.6 million in the first quarter of 2004. The increase is due to higher earnings from increased cash and cash equivalent balances.

Income from the sale of investment securities increased to \$26.3 million in the first quarter of 2005, compared to \$4.9 million in the first quarter of 2004. The first quarter of 2005 includes gains from the sale of securities of \$26.3 million, \$16.0 million after-tax (\$0.31 per diluted share), primarily from the sale of 1,000,000 shares of Atwood Oceanics, Inc. The first quarter of 2004 includes gains from the sale of available-for-sale securities of \$3.0 million, \$1.9 million after-tax (\$0.04 per diluted share) and a non-monetary investment gain of \$1.9 million, \$1.1 million after-tax (\$0.02 per diluted share).

The fair value of the Company's remaining portfolio, including our investment in Atwood Oceanics, Inc. which is accounted for on the equity method, was approximately \$204.2 million at December 31, 2004. The after-tax value was approximately \$137.2 million.

Income from asset sales increased to \$10.8 million in the first quarter of 2005 compared to \$.8 million in the first quarter of 2004. The increase of \$10 million is primarily due to the sale of two deep domestic land rigs.

Interest expense was \$3.3 million in the first quarter of fiscal 2005, compared to \$3.2 million in the same period of fiscal 2004. Interest expense is primarily attributable to the \$200 million long-term debt for both comparable quarters and short-term borrowings in fiscal 2004.

**LIQUIDITY AND CAPITAL RESOURCES**

Cash and cash equivalent balances increased to \$177.5 million at December 31, 2004 from \$65.3 million at September 30, 2004. Cash equivalents are made up of short-term investment grade money market securities. The increase in cash and cash equivalents is a result of proceeds from sales of securities of \$62.4 million, proceeds from asset sales of \$25.1 million and net cash provided by operating activities of \$33.7 million. In the first quarter of 2004, net cash provided by operating activities was \$25.7 million.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
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(continued)

Capital expenditures were \$9.4 million and \$29.7 million for the first quarter of fiscal 2005 and 2004, respectively. The significant decrease in capital expenditures from 2004 is the result of the Company's FlexRig3 construction project completing in fiscal 2004. The Company anticipates capital expenditures to be approximately \$55 million for fiscal 2005. Capital expenditures will be financed primarily by internally generated cash flows.

Our current cash, investments in short-term money market securities and cash generated from projected operating activities are expected to meet our estimated capital expenditures and other expected cash requirements for fiscal 2005. The Company's indebtedness totaled \$200 million at December 31, 2004, as described in note 8 to the Consolidated Condensed Financial Statements.

There were no other significant changes in the Company's financial position since September 30, 2004.

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

For a description of the Company's market risks, see "Item 7 (a). Quantitative and Qualitative Disclosures About Market Risk" in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2004, and Note 8 to the Consolidated Condensed Financial Statements contained in Part I Item I hereof with regard to interest rate risk.

Item 4. CONTROLS AND PROCEDURES

- a) Evaluation of disclosure controls and procedures. As of the end of the period covered by this Quarterly Report on Form 10-Q, the Company's management, under the supervision and with the participation of the Company's Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer believe that:
- the Company's disclosure controls and procedures are designed to ensure that information required to be disclosed by the Company in the reports it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms; and
  - the Company's disclosure controls and procedures operate such that important information flows to appropriate collection and disclosure points in a timely manner and are effective to ensure that such information is accumulated and communicated to the Company's management, and made known to the Company's Chief Executive Officer and Chief Financial Officer, particularly during the period when this Quarterly Report on Form 10-Q was prepared, as appropriate to allow timely decision regarding the required disclosure.
- b) Changes in internal control over financial reporting. There have been no changes in the Company's internal control over financial reporting during the Company's last fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
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(continued)

- c) Section 404 of the Sarbanes-Oxley Act of 2002 will require the Company to include an internal control report of management with our annual report on Form 10-K for the fiscal year ending September 30, 2005. The internal control report must contain (1) a statement of management's responsibility for establishing and maintaining adequate internal control over financial reporting for the Company, (2) a statement identifying the framework used by management to conduct the required evaluation of the effectiveness of our internal control over financial reporting, (3) management's assessment of the effectiveness of the Company's internal control over financial reporting as of the end of our most recent fiscal year, including a statement as to whether or not the Company's internal control over financial reporting is effective, and (4) a statement that our independent auditors have issued an attestation report on management's assessment of the Company's internal control over financial reporting.

In order to comply with Section 404 of the Sarbanes-Oxley Act of 2002, we have been undergoing a comprehensive effort to assess the adequacy of our internal control over financial reporting and to test that controls are functioning as documented. We anticipate being able to comply with Section 404 of the Sarbanes-Oxley Act.

PART II. OTHER INFORMATION

Item 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits

- 31.1 Certification of Chief Executive Officer, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32 Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**HELMERICH & PAYNE, INC.**  
(Registrant)

Date: February 8, 2005

By: /s/ HANS C. HELMERICH  
Hans C. Helmerich, President

Date: February 8, 2005

By: /s/ DOUGLAS E. FEARS  
Douglas E. Fears, Chief Financial Officer

Exhibit Index

- 31.1 Certification of Chief Executive Officer, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32 Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

## CERTIFICATION

I, Hans Helmerich, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Helmerich & Payne, Inc.;

2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;

3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this quarterly report;

4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and have:

- a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
- b) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this quarterly report based on such evaluation; and
- c) disclosed in this quarterly report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and

5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):

- a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
- b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: February 8, 2005

/s/ Hans Helmerich

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Hans Helmerich, Chief Executive Officer

## CERTIFICATION

I, Douglas E. Fears, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Helmerich & Payne, Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this quarterly report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this quarterly report based on such evaluation; and
  - c) disclosed in this quarterly report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: February 8, 2005

/s/ Douglas E. Fears

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Douglas E. Fears, Chief Financial Officer



**Certification of CEO and CFO Pursuant to  
18 U.S.C. Section 1350,  
As Adopted Pursuant to  
Section 906 of the Sarbanes-Oxley Act of 2002**

In connection with the Quarterly Report of Helmerich & Payne, Inc. (the "Company") on Form 10-Q for the period ending December 31, 2004 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Hans Helmerich, as Chief Executive Officer of the Company, and Douglas E. Fears, as Chief Financial Officer of the Company, each hereby certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of his knowledge, that:

(1) The Report fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

/s/ Hans Helmerich

\_\_\_\_\_  
Hans Helmerich  
Chief Executive Officer  
February 8, 2005

/s/ Douglas E. Fears

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Douglas E. Fears  
Chief Financial Officer  
February 8, 2005

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**End of Filing**

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