# HELMERICH \& PAYNE, INC. 

## FORM 10-Q <br> (Quarterly Report)

Filed 05/14/98 for the Period Ending 03/31/98

Address 1437 S. BOULDER AVE. SUITE 1400<br>TULSA, OK, 74119<br>Telephone 918-742-5531<br>CIK 0000046765<br>Symbol HP<br>SIC Code 1381 - Drilling Oil and Gas Wells<br>Industry Oil \& Gas Drilling<br>Sector Energy<br>Fiscal Year 09/30

# HELMERICH \& PAYNE INC 

FORM 10-Q<br>(Quarterly Report)

## Filed 5/14/1998 For Period Ending 3/31/1998

| Address | UTICA AT 21ST ST |
| :--- | :--- |
|  | TULSA, Oklahoma 74114 |
| Telephone | $918-742-5531$ |
| CIK | 0000046765 |
| Industry | Oil Well Services \& Equipment |
| Sector | Energy |
| Fiscal Year | $09 / 30$ |

# [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 

For quarterly period ended: MARCH 31, 1998

## OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number: 1-4221

# HELMERICH \& PAYNE, INC. 

(Exact name of registrant as specified in its charter)


#### Abstract

DELAWARE (State or other jurisdiction of incorporation or organization)


73-0679879
(I.R.S. Employer I.D. Number)

UTICA AT TWENTY-FIRST STREET, TULSA, OKLAHOMA 74114
(Address of principal executive office) (zip code)

Registrant's telephone number, including area code: (918) 742-5531

Former name, former address and former fiscal year, if changed since last report: NONE

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES [X] NO [ ]

$$
\begin{array}{cc} 
& \text { CLASS } \\
\text { Common Stock, } & \text { OUTSTANDING AT MARCH 31, } 1998 \\
& 50,294,714 \\
& \\
& \text { AUTHORIZED AT MARCH 31, } 1998 \\
53,528,952
\end{array}
$$

## HELMERICH \& PAYNE, INC.

## INDEX

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PART I FINANCIAL INFORMATION
    Consolidated Condensed Balance Sheets -
    March 31, 1998 and September 30, 1997. . . . . . . . . . . . . . }
    Consolidated Condensed Statements of Income -
    Three Months and Six Months Ended
    March 31, 1998 and 1997. . . . . . . . . . . . . . . . . . . . . }
    Consolidated Condensed Statements of Cash Flows -
    Six Months Ended March 31, 1998 and 1997 . . . . . . . . . . . . 5
    Consolidated Condensed Statement of Shareholders' Equity -
Six Months Ended March 31, 1998. . . . . . . . . . . . . . . . . }
Notes to Consolidated Condensed Financial Statements . . . . . . 7,8 & 9
Revenues and Income by Business Segments . . . . . . . . . . . . }1
Management's Discussion and Analysis of Financial 11,12,
Condition and Results of Operations. . . . . . . . . . . . . . . 13 & 14
PART II. OTHER INFORMATION . . . . . . . . . . . . . . . . . . . }1
Signature Page . . . . . . . . . . . . . . . . . . . . . . . . . }1
```

    -2-
    
# PART I. FINANCIAL INFORMATION 

## HELMERICH \& PAYNE, INC. CONSOLIDATED CONDENSED BALANCE SHEETS (in thousands)



See accompanying notes to financial statements.

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. CONSOLIDATED CONDENSED STATEMENTS OF INCOME <br> (Unaudited) 

(in thousands except per share data)

|  | Quarter Ended March 31 |  |  |  | Six Months Ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1998 |  | 1997 |  | 1998 |  | 1997 |
| REVENUES: |  |  |  |  |  |  |  |  |
| Sales and other operating revenues | \$ | 140,822 | \$ | 130,773 | \$ | 284,934 |  | 247,499 |
| Income from investments ........ |  | 1,567 |  | 1,706 |  | 9,278 |  | 3,242 |
|  |  | 142,389 |  | 132,479 |  | 294,212 |  | 250,741 |
| COST AND EXPENSES: |  |  |  |  |  |  |  |  |
| Operating costs |  | 81,382 |  | 70,407 |  | 157,872 |  | 134,307 |
| Depreciation, depletion and amortization .............. |  | 19,186 |  | 17,379 |  | 37,837 |  | 32,851 |
| Dry holes and abandonments |  | 3,169 |  | 2,412 |  | 7,306 |  | 2,972 |
| Taxes, other than income taxes |  | 5,783 |  | 5,418 |  | 10,977 |  | 10,105 |
| General and administrative |  | 3,839 |  | 2,945 |  | 6,395 |  | 5,204 |
| Interest |  | 34 |  | (3) |  | 59 |  | -- |
|  |  | 113,393 |  | 98,558 |  | 220,446 |  | 185,439 |
| INCOME BEFORE INCOME TAXES AND |  |  |  |  |  |  |  |  |
| EQUITY IN INCOME OF AFFILIATE |  | 28,996 |  | 33,921 |  | 73,766 |  | 65,302 |
| INCOME TAX EXPENSE |  | 11,218 |  | 12,094 |  | 28,040 |  | 23,850 |
| EQUITY IN INCOME OF AFFILIATE, |  |  |  |  |  |  |  |  |
| NET INCOME | \$ | 19,337 | \$ | 22,418 | \$ | 48,502 | \$ | 42,543 |
| EARNINGS PER COMMON SHARE: |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.39 | \$ | 0.45 | \$ | 0.97 | \$ | 0.86 |
| Diluted | \$ | 0.38 | \$ | 0.44 | \$ | 0.95 | \$ | 0.84 |
| CASH DIVIDENDS (Note 2) | \$ | 0.07 | \$ | 0.065 | \$ | 0.14 | \$ | 0.13 |
| AVERAGE COMMON SHARES OUTSTANDING: |  |  |  |  |  |  |  |  |
| Basic |  | 50,052 |  | 49,714 |  | 50,029 |  | 49,682 |
| Diluted |  | 50,609 |  | 50,379 |  | 50,837 |  | 50,431 |

Certain amounts have been restated to reflect the effect of the two-for-one common stock split and distribution as discussed in Note 7. The accompanying notes are an integral part of these statements.

# PART I. FINANCIAL INFORMATION HELMERICH \& PAYNE, INC. CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (Unaudited) 

(in thousands)

|  | Six Months Ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1998 |  | 1997 |  |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| Net Income | \$ | 48,502 | \$ | 42,543 |
| Adjustments to reconcile net income to net cash provided by operating activities-- |  |  |  |  |
| Depreciation, depletion, and amortization |  | 37,837 |  | 32,851 |
| Dry holes and abandonments |  | 7,306 |  | 2,972 |
| Equity in income of affiliate before income taxes |  | $(4,477)$ |  | $(1,760)$ |
| Amortization of deferred compensation |  | 591 |  | 737 |
| Gain on sale of securities |  | $(6,012)$ |  | (59) |
| Gain on sale of property, plant \& equipment |  | $(1,446)$ |  | $(1,677)$ |
| Other - net |  | 268 |  | 119 |
| Change in assets and liabilities-- |  |  |  |  |
| Accounts receivable |  | $(21,990)$ |  | $(11,334)$ |
| Inventories |  | $(2,516)$ |  | (979) |
| Prepaid expenses and other |  | $(4,500)$ |  | $(6,272)$ |
| Accounts payable |  | $(1,515)$ |  | 3,292 |
| Accrued liabilities |  | $(8,067)$ |  | 4,917 |
| Deferred income taxes |  | 3,345 |  | 918 |
| Other noncurrent liabilities |  | 11,418 |  | 3,610 |
| Total adjustments |  | 10,242 |  | 27,335 |
| NET CASH PROVIDED BY OPERATING ACTIVITIES |  | 58,744 |  | 69,878 |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| Capital expenditures, including dry hole costs |  | $(101,387)$ |  | $(63,337)$ |
| Proceeds from sales of property, plant, and equipment |  | 11,999 |  | 4,033 |
| Purchase of investments |  | (52) |  | (770) |
| Proceeds from sale of investments |  | 21,070 |  | 103 |
| Proceeds from sale of short-term investments |  | 40 |  | -- |
| NET CASH USED IN INVESTING ACTIVITIES |  | $(68,330)$ |  | $(59,971)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| Proceeds from notes payable |  | 71,000 |  | 25,000 |
| Payments made on notes payable |  | $(48,000)$ |  | $(27,000)$ |
| Dividends paid |  | $(6,776)$ |  | $(6,485)$ |
| Proceeds from exercise of stock options |  | 1,038 |  | 1,163 |
| NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES |  | 17,262 |  | $(7,322)$ |
| NET INCREASE IN CASH AND CASH EQUIVALENTS |  | 7,676 |  | 2,585 |
| CASH AND CASH EQUIVALENTS, beginning of period |  | 27,963 |  | 16,892 |
| CASH AND CASH EQUIVALENTS, end of period | \$ | 35,639 | \$ | 19,477 |

# I. FINANCIAL INFORMATION 

HELMERICH \& PAYNE, INC. AND SUBSIDIARIES
CONSOLIDATED CONDENSED STATEMENT OF SHAREHOLDERS' EQUITY
(in thousands - except per share data)

|  | Common Shares | Stock Amount | Paid-In <br> Capital | Net <br> Unrealized <br> Holding Gains |  | arned <br> nsation | Retained Earnings | Treasury Shares | Stock Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, September 30, 1997 | 53,529 | \$5,353 | \$51,316 | \$ 114,454 | \$ | -- | \$629,562 | 3,501 | \$ 20,105 ) |
| Change in net unrealized holding gains, net of income taxes of $(\$ 3,218)$ | -- | -- | -- | $(5,248)$ |  | -- | -- | -- | -- |
| Cash dividends <br> (\$0.14 per share) ..... | -- | -- | -- | -- |  | -- | $(7,046)$ | -- | -- |
| Exercise of stock options | -- | -- | 698 | -- |  | -- | -- | (87) | 449 |
| Stock, issued under <br> Restricted Stock Award Plan | -- | -- | 5,757 | -- |  | $(6,791)$ | -- | (180) | 1,034 |
| Amortization of deferred compensation ................ | -- | -- | -- | -- |  | 507 | 84 | -- | -- |
| Net income | -- | -- | -- | -- |  | -- | 48,502 | -- | -- |



See accompanying notes to financial statements.

## I. FINANCIAL INFORMATION HELMERICH \& PAYNE, INC.

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

1. In the opinion of the Company, the accompanying unaudited condensed consolidated financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the results of the periods presented. The results of operations for the six months ended March 31, 1998, and March 31, 1997, are not necessarily indicative of the results to be expected for the full year.
2. The $\$ .07$ cash dividend declared in December, 1997, was paid March 2, 1998. On March 4, 1998, a cash dividend of $\$ .07$ per share was declared for shareholders of record on May 15, 1998, payable June 1, 1998.
3. Inventories consist of materials and supplies.
4. Income from investments includes $\$ 6,012,000$ and $\$ 59,000$ from gains on sales of available-for-sale securities during the first six months of 1998 and 1997, respectively.
5. The following is a summary of available-for-sale securities, which excludes those accounted for under the equity method of accounting. The recorded investment in securities accounted for under the equity method is $\$ 33,372,000$.

|  | Cost | Gross Unrealized Gains (in th | Gross <br> Unrealized <br> Losses usands) | Est. Fair Value |
| :---: | :---: | :---: | :---: | :---: |
| Equity Securities 03/31/98 | \$ 95,134 | \$178,091 | \$1,953 | \$271,272 |
| Equity Securities 09/30/97 | \$110,011 | \$184,708 | \$ 104 | \$294,615 |

6. The Company maintains a line of credit agreement with certain banks which provides for maximum borrowing of $\$ 40,000,000$ at adjustable interest rates. Under the agreement, \$40,000,000 may be borrowed through May 1998, and \$10,000,000 may be borrowed through May 1999. As of March 31, 1998, the Company had borrowed $\$ 28,000,000$ at a rate of $6.04 \%$ and had letters of credit outstanding in the amount of $\$ 8,171,000$, leaving $\$ 3,829,000$ available. The Company anticipates renewing a similar line of credit agreement with certain banks in May 1998. Under the line of credit agreement the Company must meet certain requirements regarding levels of debt, net worth and earnings.

The Company has an additional $\$ 14.5$ million line of credit with a bank to be used primarily for letters of credit. As of March 31,1998 , the Company had letters of credit outstanding in the amount of $\$ 1,347,222$ leaving $\$ 13,152,778$ available.

# PART I. FINANCIAL INFORMATION HELMERICH \& PAYNE, INC. NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS <br> (Continued) 

7. Stock Split and Earnings per Share - On December 3, 1997, the Board of Directors of the Company declared a two-for-one stock split and distribution; approximately 26.8 million shares were issued on December 31, 1997, to stockholders of record on December 15, 1997. All references in the financial statements and notes to the number of common shares outstanding and per share amounts reflect the impact of the split.

The Financial Accounting Standards Board has issued Statement of Financial Accounting Standards (SFAS) No. 128, "Earnings per Share", effective for financial statement reporting periods ending after December 15, 1997. This statement establishes standards for computing and presenting earnings per share (EPS). It replaces the presentation of primary and fully diluted EPS with a presentation of basic and diluted EPS. The Company's primary EPS, as reported in prior periods, did not change after applying the method required in computing the new basic EPS.

Basic earnings per common share is calculated based on the weighted average shares outstanding during the period. Diluted earnings per common share includes, in average common shares outstanding, employee stock options which are dilutive ( 557,011 shares and 770,600 shares for the second quarter and first six months of fiscal 1998, respectively, and 645,737 shares and 704,014 shares for the same periods of fiscal 1997) and non-vested restricted stock (zero shares and 37,759 shares for the second quarter and first six months of fiscal 1998, respectively, and 19,757 shares and 45,142 shares for the same periods of fiscal 1997).
8. New Accounting Pronouncements - The Financial Accounting Standards Board has issued two new accounting standards, SFAS NO. 130, "Reporting Comprehensive Income", (SFAS 130) and SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information", (SFAS 131), both effective for fiscal years beginning after December 15, 1997. SFAS 130 establishes standards for the reporting and display of comprehensive income. While the Company does have certain comprehensive income items, management does not believe that adopting SFAS 130 will materially change the Company's financial reporting and disclosures. SFAS 131 establishes standards for reporting financial and descriptive information about a company's operating segments. Management is currently analyzing the impact of SFAS 131, but does not expect the standard to materially change its current segment reporting disclosures.

# PART I. FINANCIAL INFORMATION 

HELMERICH \& PAYNE, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(Continued)
9. Restricted Stock Awards - In the first quarter of fiscal year 1998, the Company issued to certain employees 180,000 shares of treasury stock as restricted stock awards under the 1996 Stock Incentive Plan. The Company recognized unearned compensation of $\$ 6,791,000$, which was the fair market value of the stock at the time of issuance. Treasury stock was reduced by the book value of the shares issued $(\$ 1,034,000)$ with the difference recognized as an increase in paid-in-capital. The unearned compensation is being amortized over a five-year period as compensation expense.

# I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. REVENUES AND INCOME BY BUSINESS SEGMENTS (in thousands) 

|  | 1st Qtr |  | Fiscal Year 1998 |  |  |  | FY 1997 <br> Six Mos. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SALES AND OTHER REVENUES: |  |  |  |  |  |  |  |  |
| Contract Drilling-Domestic | \$ | 41,736 | \$ | 42,604 | \$ | 84,340 | \$ | 61,155 |
| Contract Drilling-International |  | 51,994 |  | 61,677 |  | 113,671 |  | 78,317 |
| Total Contract Drilling Div |  | 93,730 |  | 104,281 |  | 198,011 |  | 139,472 |
| Exploration and Production |  | 32,171 |  | 22,230 |  | 54,401 |  | 64,014 |
| Natural Gas Marketing |  | 16,056 |  | 12,099 |  | 28,155 |  | 39,357 |
| Total Oil \& Gas Division |  | 48,227 |  | 34,329 |  | 82,556 |  | 103,371 |
| Real Estate Division |  | 2,091 |  | 2,141 |  | 4,232 |  | 4,494 |
| Investment and Other |  | 7,775 |  | 1,638 |  | 9,413 |  | 3,404 |
| Total Revenues |  | 51,823 |  | 142,389 | \$ | 294,212 | \$ | 250,741 |
| OPERATING PROFIT: |  |  |  |  |  |  |  |  |
| Contract Drilling-Domestic | \$ | 9,371 | \$ | 8,275 | \$ | 17,646 | \$ | 9,165 |
| Contract Drilling-International |  | 14,055 |  | 14,803 |  | 28,858 |  | 15,825 |
| Total Contract Drilling Div |  | 23,426 |  | 23,078 |  | 46,504 |  | 24,990 |
| Exploration and Production |  | 14,859 |  | 6,636 |  | 21,495 |  | 38,470 |
| Natural Gas Marketing |  | 587 |  | 448 |  | 1,035 |  | 1,895 |
| Total Oil \& Gas Division |  | 15,446 |  | 7,084 |  | 22,530 |  | 40,365 |
| Real Estate Division |  | 1,308 |  | 1,412 |  | 2,720 |  | 3,069 |
| Total Operating Profit |  | 40,180 |  | 31,574 |  | 71,754 |  | 68,424 |
| OTHER |  | 4,590 |  | $(2,578)$ |  | 2,012 |  | $(3,122)$ |
| INCOME BEFORE INCOME TAXES AND |  |  |  |  |  |  |  |  |
| EQUITY IN INCOME OF AFFILIATE | \$ | 44,770 | \$ | 28,996 | \$ | 73,766 | \$ | 65,302 |

See accompanying notes to financial statements.

## I. FINANCIAL INFORMATION HELMERICH \& PAYNE, INC.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS MARCH 31, 1998

## Business Environment and Risk Factors

The following discussion should be read in conjunction with the consolidated financial statements and related notes included elsewhere herein. The Company's future operating results may be affected by various trends and factors which are beyond the Company's control. These include, among other factors, fluctuations in natural gas and crude oil prices, expiration or termination of drilling contracts, changes in general economic conditions, rapid or unexpected changes in technologies and uncertain business conditions that affect the Company's businesses. Accordingly, past results and trends should not be used by investors to anticipate future results or trends.

With the exception of historical information, the matters discussed below under the headings "Results of Operations" and "Liquidity and Capital Resources" include forward-looking statements that involve risks and uncertainties. The Company wishes to caution readers that a number of important factors discussed in this report and in the Company's other reports filed with the Securities and Exchange Commission, could affect the Company's actual results and cause actual results to differ materially from those in the forward-looking statements.

## Results of Operations

The Company reported net income of $\$ 19,337,000$ ( $\$ 0.38$ per share, on a diluted basis) from revenues of $\$ 142,389,000$ for the second quarter ended March 31, 1998, compared with net income of $\$ 22,418,000$ ( $\$ 0.44$ per share, diluted) from revenues of $\$ 132,479,000$ for the second quarter of the prior fiscal year. Net income for the first six months of fiscal 1998 totaled $\$ 48,502,000$ ( $\$ 0.95$ per share, diluted) from revenues of $\$ 294,212,000$, compared with net income of $\$ 42,543,000$ ( $\$ 0.84$ per share, diluted) from revenues of $\$ 250,741,000$ recorded for the same period last year.

The Company's Exploration and Production Division reported operating profit of $\$ 6,636,000$ and $\$ 21,495,000$ for the second quarter and six months ended March 31, 1998, respectively, compared with operating profit of $\$ 20,196,000$ and $\$ 38,470,000$ for the same periods in fiscal 1997.

The sharp decrease in the second quarter of 1998 compared with the second quarter of 1997 was primarily due to a $29 \%$ decrease in natural gas prices ( $\$ 1.89$ versus $\$ 2.65$ per mcf) and a $35 \%$ decrease in crude oil prices ( $\$ 14.43$ versus $\$ 22.04$ per bbl). The Company also recorded a $34 \%$ reduction in oil production during the second quarter of 1998, primarily due to the sale of its Louisiana

# I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS <br> MARCH 31, 1998 <br> (Continued) 

Austin Chalk production in November 1997. Average second quarter natural gas production volumes rose to $115 \mathrm{mmcf} / \mathrm{d}$, from approximately $111 \mathrm{mmcf} / \mathrm{d}$ during the second quarter of last year. Dry hole, abandonment and geophysical expenses were up significantly during the second quarter and first half of fiscal 1998 because of the Company's more aggressive exploration program.

During the second quarter, the Company completed two exploratory wells, one in east Texas and one in south Louisiana. In east Texas, the Company completed its first Cotton Valley Lime Pinnacle reef discovery in southeast Limestone County with a $25 \%$ working interest. The Marathon \#1 Willis is producing at approximately 20 million cubic feet of gas per day and had first sales April 9, 1998. In Vermilion Parish in south Louisiana, the Company tested its \#1 Anna Lou Cormier at a rate of 467 barrels of oil per day and 0.9 million cubic feet of gas per day in the Marg Howe formation. This was a secondary objective after drilling to the Bol Mex formation and finding it non-productive. In the second quarter of fiscal 1998, $\$ 1.7$ million dry hole expense was recorded associated with the non-productive Bol Mex test. The Company operates the Anna Lou with a $75 \%$ working interest.

Operating profit from the Company's Contract Drilling Division for both the second quarter and six month periods was up dramatically compared with last year, due to an increase in rig activity and a sharp increase in dayrates in both domestic and international operations. In the Company's U.S. offshore market, there has been a sharp increase in total active rig days compared with last year's first six months. The major reason for the increase is the addition of Company rigs on Shell's Ram/Powell Tension Leg Platform and Shell's Enchilada Platform, both of which began operations in the second half of last year. Total domestic drilling operating profit for the second quarter rose to $\$ 8,275,000$, up $67 \%$ from last year's second quarter.

International rig utilization increased to an average of $95 \%$ for the second quarter of this year, from $90 \%$ for the second quarter of last year. Operating profit from international operations increased to $\$ 14,803,000$, up $66 \%$ from last year's second quarter.

Although the Company's rig utilization and dayrate structure remained relatively stable during the second quarter, there has been a recent softening in both the domestic and international drilling markets. It is anticipated that operating profit from the Company's drilling division in the last six (6) months of fiscal 1998 could be $10 \%$ to $15 \%$ lower than the first six (6) months of this fiscal year due to lower rig utilization and downward pressure on dayrates. Any further reduction in oil prices or continued softening of dayrates could have a material affect on operating profit.

# I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS <br> MARCH 31, 1998 <br> (Continued) 

Impact of Year 2000 -
Some of the Company's older computer programs were written using two digits rather than four to define the applicable year. As a result, those computer programs have time-sensitive software that recognize a date using " 00 " as the year 1900 rather than the year 2000.

The Company has completed a Year 2000 assessment and is in the process of modifying or replacing portions of its software so that its computer systems will function properly with respect to dates in the Year 2000 and thereafter. To date, the Year 2000 Project cost has been less than $\$ 400,000$ and the Company estimates that the total cost associated with the Year 2000 Project will be less than $\$ 500,000$.

The project is estimated to be completed no later than December 31, 1998, which is prior to any anticipated impact on its operating systems. The Company believes that with modifications to existing software and conversions to new software, the Year 2000 Issue will not pose significant operational problems for its computer systems. However, if such modifications and conversions are not made, or are not completed timely, the Year 2000 Issue could have a material impact on the operations of the Company.

The costs of the project and the date on which the Company believes it will complete the Year 2000 modifications are based on management's best estimates, which were derived utilizing numerous assumptions of future events, including the continued availability of certain resources and other factors. However, there can be no guarantee that these estimates will be achieved and actual results could differ materially from those anticipated. Specific factors that might cause such material differences include, but are not limited to, the availability and cost of personnel trained in this area, the ability to locate and correct all relevant computer codes, and similar uncertainties.

## Liquidity and Capital Resources

Net cash provided by operating activities was $\$ 58,744,000$ for the first six months of fiscal 1998 , compared with $\$ 69,878,000$ for the same period in 1997. Capital expenditures were $\$ 101,387,000$ and $\$ 63,337,000$ for the first six months of fiscal 1998 and 1997, respectively.

# I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS <br> MARCH 31, 1998 <br> (Continued) 

It is anticipated for fiscal 1998 that capital expenditures will approach $\$ 240$ million, exceeding internally generated cash flows, and that the Company will borrow under its line of credit agreement or sell a portion of its investment portfolio to fund capital expenditures.

In April and May of 1998, the Company sold a portion of its investment portfolio to fund expected capital expenditures in the current year. The Company sold 200,000 shares of Atwood Oceanics, 300,000 shares of Sun Company and 400,000 shares of Occidental Petroleum. The total gain on the sales was approximately $\$ 12$ million, net of tax ( $\$ 0.24$ per share, diluted).

There were no other significant changes in the Company's financial position since September 30, 1997.

## PART II. OTHER INFORMATION HELMERICH \& PAYNE, INC.

## Item 4. Submission of Matters to a Vote of Security Holders

The Annual Meeting of Stockholders of Helmerich \& Payne, Inc. was held on March 4, 1998, for the purpose of electing three members of the Board of Directors. No other matters were submitted for vote to the stockholders. Proxies for the meeting were solicited by and on behalf of the management of Helmerich \& Payne, Inc., and there was no solicitation in opposition to management's solicitation. Each of management's incumbent nominees for directorship were elected by the affirmative vote of a plurality of the shares of voted common stock. The number of votes for and withheld from each Director, respectively, were as follows: Hans Helmerich, 45,588,946 for, and 221,319 withheld; George S. Dotson, $45,599,769$ for, and 210,496 withheld; and George A. Schaefer, 45,595,306 for, and 214,959 withheld. There were no broker non-votes nor other abstentions. The other Directors whose term of office as Director continued after the meeting are W. H. Helmerich, III, Glenn A. Cox, Edward B. Rust, Jr., John D. Zeglis, William L. Armstrong, and L. F. Rooney, III.

## Item 6(b) Reports on Form 8-K

For the three months ended March 31, 1998, there was one Form 8-K filed on January 8, 1998.

# PART II. OTHER INFORMATION 

## HELMERICH \& PAYNE, INC.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.


# INDEX TO EXHIBITS 

Financial Data Schedule

## ARTICLE 5

MULTIPLIER: 1,000

| PERIOD TYPE | 3 MOS |
| :--- | ---: |
| FISCAL YEAR END | SEP 301998 |
| PERIOD START | OCT 011997 |
| PERIOD END | MAR 311998 |
| CASH | 35,639 |
| SECURITIES | 304,644 |
| RECEIVABLES | 121,995 |
| ALLOWANCES | 1,308 |
| INVENTORY | 22,155 |
| CURRENT ASSETS | 194,103 |
| PP\&E | $1,222,788$ |
| DEPRECIATION | 639,227 |
| TOTAL ASSETS | $1,095,907$ |
| CURRENT LIABILITIES | 107,988 |
| BONDS | 0 |
| PREFERRED MANDATORY | 0 |
| PREFERRED | 0 |
| COMMON | 5,353 |
| OTHER SE | 813,173 |
| TOTAL LIABILITY AND EQUITY | $1,095,907$ |
| SALES | 284,934 |
| TOTAL REVENUES | 294,212 |
| CGS | 211,231 |
| TOTAL COSTS | 211,231 |
| OTHER EXPENSES | 2,761 |
| LOSS PROVISION | 0 |
| INTEREST EXPENSE | 59 |
| INCOME PRETAX | 73,766 |
| INCOME TAX | 28,040 |
| INCOME CONTINUING | 48,502 |
| DISCONTINUED | 0 |
| EXTRAORDINARY | 0 |
| CHANGES | 0 |
| NET INCOME | 48,502 |
| EPS PRIMARY | .97 |
| EPS DILUTED | .95 |

End of Filing
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