# HELMERICH \& PAYNE, INC. 

## FORM 10-Q <br> (Quarterly Report)

Filed 08/14/98 for the Period Ending 06/30/98

Address 1437 S. BOULDER AVE. SUITE 1400<br>TULSA, OK, 74119<br>Telephone 918-742-5531<br>CIK 0000046765<br>Symbol HP<br>SIC Code 1381 - Drilling Oil and Gas Wells<br>Industry Oil \& Gas Drilling<br>Sector Energy<br>Fiscal Year 09/30

# HELMERICH \& PAYNE INC 

FORM 10-Q<br>(Quarterly Report)

## Filed 8/14/1998 For Period Ending 6/30/1998

| Address | UTICA AT 21ST ST |
| :--- | :--- |
|  | TULSA, Oklahoma 74114 |
| Telephone | $918-742-5531$ |
| CIK | 0000046765 |
| Industry | Oil Well Services \& Equipment |
| Sector | Energy |
| Fiscal Year | $09 / 30$ |


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| :--- |
| Corporate Sales: 212-457-8200 |

# |X| QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 

For quarterly period ended: JUNE 30, 1998
OR
|_| TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$

Commission File Number: 1-4221

# HELMERICH \& PAYNE, INC. 

(Exact name of registrant as specified in its charter)

DELAWARE
(State or other jurisdiction of incorporation or organization)
73-0679879
(I.R.S. Employer I.D. Number)

UTICA AT TWENTY-FIRST STREET, TULSA, OKLAHOMA 74114
(Address of principal executive office) (Zip Code)
Registrant's telephone number, including area code: (918) 742-5531

Former name, former address and former fiscal year, if changed since last
report:
NONE

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES X NO

CLASS
Common Stock, . 10 par value

OUTSTANDING AT JUNE 30, 1998
50,298,982

## HELMERICH \& PAYNE, INC. AND SUBSIDIARIES

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HELMERICH \& PAYNE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED BALANCE SHEETS (in thousands)

|  | $\begin{gathered} \text { (Unaudited) } \\ \text { June } 30 \\ 1998 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 1997 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Current Assets |  |  |  |  |
| Cash and cash equivalents | \$ | 30,703 | \$ | 27,963 |
| Short-term investments |  | 1,268 |  | 1,318 |
| Accounts receivable, net |  | 120,602 |  | 98,697 |
| Inventories |  | 23,248 |  | 19,639 |
| Prepaid expenses and other |  | 15,257 |  | 10,387 |
| Total Current Assets |  | 191,078 |  | 158,004 |
| Investments |  | 257,525 |  | 323,510 |
| Property, Plant and Equipment, net |  | 635,479 |  | 539,025 |
| Other Assets |  | 13,586 |  | 13,056 |
| Total Assets |  | ,097,668 | \$ | 033,595 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| Current Liabilities |  |  |  |  |
| Accounts payable | \$ | 41,017 | \$ | 42,642 |
| Accrued liabilities |  | 46,953 |  | 47,525 |
| Notes payable |  | 29,000 |  | 5,000 |
| Total Current Liabilities |  | 116,970 |  | 95,167 |
| Noncurrent Liabilities |  |  |  |  |
| Deferred income taxes |  | 126,455 |  | 141,331 |
| Other |  | 25,843 |  | 16,517 |
| Total Noncurrent Liabilities |  | 152,298 |  | 157,848 |
| SHAREHOLDERS' EQUITY |  |  |  |  |
| Common stock, $\$ 0.10$ par value, $80,000,000$ shares authorized, $53,528,952$ shares issued |  | 5,353 |  | 5,353 |
| Preferred stock, no shares issued |  | -- |  | -- |
| Additional paid-in capital |  | 57,883 |  | 51,316 |
| Retained earnings |  | 701,483 |  | 629,562 |
| Unearned compensation |  | $(5,944)$ |  | -- |
| Net unrealized holding gains |  | 88,424 |  | 114,454 |
|  |  | 847,199 |  | 800,685 |
| Treasury stock - 3,229,970 and 3,500,698 shares, respectively, at cost |  | $(18,799)$ |  | $(20,105)$ |
| Total Shareholders' Equity |  | 828,400 |  | 780,580 |
| Total Liabilities and Shareholders' Equity |  | 097,668 | \$ | 033,595 |

See accompanying notes to financial statements.

# PART I FINANCIAL INFORMATION HELMERICH \& PAYNE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF INCOME <br> (Unaudited) <br> (in thousands except per share data) 

|  | Quarter Ended June 30 |  | Nine Months Ended June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1998 | 1997 | 1998 | 1997 |
| REVENUES: |  |  |  |  |
| Sales and other operating revenues | \$153,902 | \$123,363 | \$438,836 | \$370,862 |
| Income from investments | 23,234 | 6,449 | 32,512 | 9,691 |
|  | 177,136 | 129,812 | 471,348 | 380,553 |
| COST AND EXPENSES: |  |  |  |  |
| Operating costs | 91,976 | 67,265 | 249,848 | 201,572 |
| Depreciation, depletion and amortization | 21,195 | 18,740 | 59,032 | 51,591 |
| Dry holes and abandonments | 1,967 | 1,102 | 9,273 | 4,074 |
| Taxes, other than income taxes | 6,900 | 5,192 | 17,877 | 15,297 |
| General and administrative | 2,406 | 1,946 | 8,801 | 7,150 |
| Interest | 572 | 143 | 631 | 143 |
|  | 125,016 | 94,388 | 345,462 | 279,827 |
| INCOME BEFORE INCOME TAXES AND |  |  |  |  |
| EQUITY IN INCOME OF AFFILIATE | 52,120 | 35,424 | 125,886 | 100,726 |
| INCOME TAX EXPENSE | 19,836 | 12,216 | 47,876 | 36,066 |
| EQUITY IN INCOME OF AFFILIATE, net of income taxes | 1,577 | 440 | 4,353 | 1,531 |
| NET INCOME | \$ 33,861 | \$ 23,648 | \$ 82,363 | \$ 66,191 |
| EARNINGS PER COMMON SHARE: |  |  |  |  |
| Basic | \$ 0.68 | \$ 0.47 | \$ 1.65 | \$ 1.33 |
| Diluted | \$ 0.67 | \$ 0.47 | \$ 1.62 | \$ 1.31 |
| CASH DIVIDENDS (Note 2) | \$ 0.07 | \$ 0.065 | \$ 0.21 | \$ 0.195 |
| AVERAGE COMMON SHARES OUTSTANDING: |  |  |  |  |
| Basic | 50,078 | 49,834 | 50,045 | 49,733 |
| Diluted | 50,540 | 50,530 | 50,738 | 50,464 |

Certain amounts have been restated to reflect the effect of the two-for-one common stock split and distribution as discussed in Note 7. The accompanying notes are an integral part of these statements.

# PART I FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. AND SUBSIDIARIES <br> CONSOLIDATED CONDENSED STATEMENT OF CASH FLOWS <br> (Unaudited) 

(in thousands)

(in thousands - except per share data)

|  | Common Stock |  |  | $\begin{aligned} & \text { Paid-In } \\ & \text { Capital } \end{aligned}$ |  | Unrealized Holding Gains |  | Unearned Compensation |  | Retained Earnings |  | Treasury Stock |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | Amount |  |  |  | Shares |  |  |  | mount |
| Balance, September 30, 1997 | 53,529 | \$ | 5,353 | \$ | 51,316 |  |  |  | 114,454 |  |  | \$ | -- | \$ | 629,562 | 3,501 | \$ | $(20,105)$ |
| Change in net unrealized holding gains, net of income taxes of $(\$ 15,954)$ | -- |  | -- |  | -- |  | $(26,030)$ |  | -- |  | -- | -- |  | -- |
| Cash dividends (\$0.21 per share) | -- |  | -- |  | -- |  | -- |  | -- |  | $(10,567)$ | -- |  | -- |
| Exercise of stock options | -- |  | -- |  | 810 |  | -- |  | -- |  | -- | (103) |  | 545 |
| Purchases of stock for treasury - | -- |  | -- |  | -- |  | -- |  | -- |  |  | 12 |  | (273) |
| Stock, issued under Restricted Stock Award Plan | -- |  | -- |  | 5,757 |  | -- |  | $(6,791)$ |  | -- | (180) |  | 1,034 |
| Amortization of deferred compensation | -- |  | -- |  | -- |  | -- |  | 847 |  | 125 | -- |  | -- |
| Net income | -- |  | -- |  | -- |  | -- |  | -- |  | 82,363 | -- |  | -- |
| Balance, June 30, 1998 | 53,529 | \$ | 5,353 | \$ | 57,883 | \$ | 88,424 | \$ | $(5,944)$ | \$ | 701,483 | 3,230 |  | $(18,799)$ |

See accompanying notes to financial statements.

## PART I FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

1. In the opinion of the Company, the accompanying unaudited condensed financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the results of the periods presented. The results of operations for the nine months ended June 30, 1998, and June 30, 1997, are not necessarily indicative of the results to be expected for the full year.
2. The $\$ .07$ cash dividend declared in March, 1998, was paid June 1, 1998. On June 3, 1998, a cash dividend of $\$ .07$ per share was declared for shareholders of record on August 14, 1998, payable September 1, 1998.
3. Inventories consist of materials and supplies.
4. Income from investments includes $\$ 27,650,000$ and $\$ 4,631,000$ from gains on sales of available-for-sale securities during the first nine months of 1998 and 1997, respectively.
5. The following is a summary of available-for-sale securities, which excludes those accounted for under the equity method of accounting. The recorded investment in securities accounted for under the equity method is $\$ 33,393,000$.

6. The Company maintains a line of credit agreement with certain banks which provides for maximum borrowing of $\$ 60,000,000$ at adjustable interest rates. Under the agreement, $\$ 50,000,000$ may be borrowed through May 1999, and $\$ 10,000,000$ may be borrowed through May 2000. As of June 30, 1998, the Company had borrowed $\$ 29,000,000$ at a rate of $6.01 \%$ and had letters of credit outstanding in the amount of $\$ 8,171,000$, leaving $\$ 22,829,000$ available. Under the line of credit agreement the Company must meet certain requirements regarding levels of debt, net worth and earnings.

The Company has additional uncommitted lines of credit totaling $\$ 28,000,000$ with banks to be used primarily for short-term borrowings and letters of credit. As of June 30, 1998, the Company had letters of credit outstanding in the amount of \$1,347,222.

# PART I. FINANCIAL INFORMATION HELMERICH \& PAYNE, INC. NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS <br> (Continued) 

7. Stock Split and Earnings per Share -

On December 3, 1997, the Board of Directors of the Company declared a two-for-one stock split and distribution; approximately 26.8 million shares were issued on December 31, 1997, to stockholders of record on December 15, 1997. All references in the financial statements and notes to the number of common shares outstanding and per share amounts reflect the impact of the split.

The Financial Accounting Standards Board has issued Statement of Financial Accounting Standards (SFAS) No. 128, "Earnings per Share", effective for financial statement reporting periods ending after December 15, 1997. This statement establishes standards for computing and presenting earnings per share (EPS). It replaces the presentation of primary and fully diluted EPS with a presentation of basic and diluted EPS. The Company's primary EPS, as reported in prior periods, did not change after applying the method required in SFAS No. 128.

Basic earnings per common share is calculated based on the weighted average shares outstanding during the period. Diluted earnings per common share includes, in average common shares outstanding, employee stock options which are dilutive ( 462,461 shares and 667,887 shares for the third quarter and first nine months of fiscal 1998, respectively, and 670,443 shares and 692,824 shares for the same periods of fiscal 1997) and non-vested restricted stock (zero shares and 25,172 shares for the third quarter and first nine months of fiscal 1998, respectively, and 25,710 shares and 38,664 shares for the same periods of fiscal 1997).
8. New Accounting Pronouncements -

The Financial Accounting Standards Board has issued four new accounting standards, SFAS NO. 130, "Reporting Comprehensive Income", (SFAS 130), SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information", (SFAS 131), SFAS No. 132, "Employer's Disclosures about Pensions and Other Post Retirement Benefits", (SFAS 132) and SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities", (SFAS 133). SFAS 130, 131, and 132 are effective for fiscal years beginning after December 15, 1997. SFAS 130 establishes standards for the reporting and display of comprehensive income. While the Company does have certain comprehensive income items, this standard will not affect the Company's reported consolidated net income or cash flows. SFAS 131 establishes standards for reporting financial and descriptive information about a company's operating segments. Management is currently analyzing the impact of SFAS 131, but does not expect the standard to materially change its current reporting disclosures. SFAS 132 is a disclosure oriented standard and will not affect the Company's reported consolidated income or cash flows. SFAS 133 is effective for

# PART I. FINANCIAL INFORMATION 

HELMERICH \& PAYNE, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(Continued)
fiscal years beginning after June 15, 1999. This standard requires that all derivatives be recognized as assets or liabilities in the balance sheet and that those instruments be measured at fair value. The Company has not yet determined what the effect of SFAS 133 will be on the earnings and the financial position of the Company.

## 9. Restricted Stock Awards -

In the first quarter of fiscal year 1998, the Company issued to certain employees 180,000 shares of treasury stock as restricted stock awards under the 1996 Stock Incentive Plan. The Company recognized unearned compensation of $\$ 6,791,000$, which was the fair market value of the stock at the time of issuance. Treasury stock was reduced by the book value of the shares issued $(\$ 1,034,000)$ with the difference recognized as an increase in paid-in-capital. The unearned compensation is being amortized over a five-year period as compensation expense.

# HELMERICH \& PAYNE, INC. AND SUBSIDIARIES REVENUES AND INCOME BY BUSINESS SEGMENTS (UNAUDITED) 

(in thousands)

|  | 1st Qtr |  | FISCAL YEAR 1998 |  |  |  | Nine Mos.$06 / 30 / 98$ |  | Nine Mos.$06 / 30 / 97$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SALES AND OTHER REVENUES: |  |  |  |  |  |  |  |  |  |  |
| Contract Drilling-Domestic | \$ | 41,736 | \$ | 42,604 | \$ | 46,781 |  | 131,121 | \$ | 97,928 |
| Contract Drilling-Internat'l |  | 51,994 |  | 61,677 |  | 69,202 |  | 182,873 |  | 125,521 |
| Total Contract Drilling Division |  | 93,730 |  | 104,281 |  | 115,983 |  | 313,994 |  | 223,449 |
| Exploration and Production |  | 32,171 |  | 22,230 |  | 22,296 |  | 76,697 |  | 87,641 |
| Natural Gas Marketing |  | 16,056 |  | 12,099 |  | 12,890 |  | 41,045 |  | 53,002 |
| Total Oil \& Gas Division |  | 48,227 |  | 34,329 |  | 35,186 |  | 117,742 |  | 140,643 |
| Real Estate Division |  | 2,091 |  | 2,141 |  | 2,541 |  | 6,773 |  | 6,542 |
| Investments and other |  | 7,775 |  | 1,638 |  | 23,426 |  | 32,839 |  | 9,919 |
| Total Revenues |  | 151,823 |  | 142,389 |  | 177,136 |  | 471,348 |  | 380,553 |
| OPERATING PROFIT: |  |  |  |  |  |  |  |  |  |  |
| Contract Drilling-Domestic | \$ | 9,371 | \$ | 8,275 | \$ | 9,363 | \$ | 27,009 | \$ | 15,967 |
| Contract Drilling-Internat'l |  | 14,055 |  | 14,803 |  | 13,414 |  | 42,272 |  | 28,376 |
| Total Contract Drilling Division |  | 23,426 |  | 23,078 |  | 22,777 |  | 69,281 |  | 44,343 |
| Exploration and Production |  | 14,859 |  | 6,636 |  | 7,299 |  | 28,794 |  | 48,862 |
| Natural Gas Marketing |  | 587 |  | 448 |  | 651 |  | 1,686 |  | 2,427 |
| Total Oil \& Gas Division |  | 15,446 |  | 7,084 |  | 7,950 |  | 30,480 |  | 51,289 |
| Real Estate Division |  | 1,308 |  | 1,412 |  | 1,723 |  | 4,443 |  | 4,409 |
| Total Operating Profit |  | 40,180 |  | 31,574 |  | 32,450 |  | 104,204 |  | 100,041 |
| OTHER |  | 4,590 |  | $(2,578)$ |  | 19,670 |  | 21,682 |  | 685 |
| INCOME BEFORE INCOME TAXES AND |  |  |  |  |  |  |  |  |  |  |
| EQUITY IN INCOME OF AFFILIATE | \$ | 44,770 | \$ | 28,996 | \$ | 52,120 |  | 125,886 |  | 100,726 |

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# HELMERICH \& PAYNE, INC. AND SUBSIDIARIES 

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS <br> JUNE 30, 1998

## BUSINESS ENVIRONMENT AND RISK FACTORS

The following discussion should be read in conjunction with the consolidated financial statements and related notes included elsewhere herein. The Company's future operating results may be affected by various trends and factors which are beyond the Company's control. These include, among other factors, fluctuations in natural gas and crude oil prices, expiration or termination of drilling contracts, changes in general economic conditions, rapid or unexpected changes in technologies and uncertain business conditions that affect the Company's businesses. Accordingly, past results and trends should not be used by investors to anticipate future results or trends.

With the exception of historical information, the matters discussed below under the headings "Results of Operations" and "Liquidity and Capital Resources" include forward-looking statements that involve risks and uncertainties. The Company wishes to caution readers that a number of important factors discussed in this report and in the Company's other reports filed with the Securities and Exchange Commission, could affect the Company's actual results and cause actual results to differ materially from those in the forward-looking statements.

## RESULTS OF OPERATIONS

The Company reported net income of $\$ 33,861,000$ ( $\$ 0.67$ per share on a diluted basis) from revenues of $\$ 177,136,000$ for the third quarter ended June 30,1998 , compared with net income of $\$ 23,648,000$ ( $\$ 0.47$ per share, diluted) from revenues of $\$ 129,812,000$ for the third quarter of the prior fiscal year. Net income for the first nine months of fiscal 1998 totaled $\$ 82,363,000(\$ 1.62$ per share, diluted) from revenues of $\$ 471,348,000$, compared with net income of $\$ 66,191,000$ ( $\$ 1.31$ per share, diluted) from revenues of $\$ 380,553,000$ recorded for the same period last year.

The Company's Exploration and Production Division reported operating profit of $\$ 7,299,000$ and $\$ 28,794,000$ for the third quarter and nine months ended June 30, 1998, respectively, compared with operating profit of $\$ 10,392,000$ and $\$ 48,862,000$ for the same periods in fiscal 1997.

The nearly $30 \%$ decrease in the third quarter of 1998 operating profit compared with the third quarter of 1997 was primarily due to a $33 \%$ decrease in crude oil prices ( $\$ 12.57$ versus $\$ 18.85$ ), and significantly higher geophysical and leasehold amortization expenses. The Company also had a $33 \%$ reduction in oil production ( $1,845 \mathrm{bbls} / \mathrm{d}$ versus $2,766 \mathrm{bbls} / \mathrm{d}$ ) for the comparative third quarters of 1998 and 1997 , due to the sale of its Louisiana Austin Chalk production in November, 1997.

The $41 \%$ decrease in operating profit for the first nine months of 1998 compared with the first nine months of 1997 was primarily due to a $28 \%$ decrease in crude oil prices ( $\$ 15.42$ versus $\$ 21.45$ ) and a $30 \%$ decrease in crude oil volumes ( $1,949 \mathrm{bbls} / \mathrm{d}$ versus $2,791 \mathrm{bbls} / \mathrm{d}$ ). Also, significantly higher geophysical, lease amortization and dry hole expenses were incurred in fiscal 1998 compared with fiscal 1997.

# HELMERICH \& PAYNE, INC. AND SUBSIDIARIES <br> MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS 

JUNE 30, 1998
(Continued)

Natural gas prices for the third quarter and first nine months of fiscal 1998 averaged $\$ 1.94$ per mcf and $\$ 2.16$ per mcf, respectively, compared with $\$ 1.77$ per mcf and $\$ 2.30$ per mcf in the same periods of 1997. Natural gas volumes for the third quarter and first nine months of fiscal 1998 averaged $112.7 \mathrm{mmcf} / \mathrm{d}$ and $115.2 \mathrm{mmcf} / \mathrm{d}$, respectively, compared with $110.1 \mathrm{mmcf} / \mathrm{d}$ and $109.9 \mathrm{mmcf} / \mathrm{d}$ in the same periods of 1997 .

Operating profit from the Company's domestic drilling operations for the first nine months of fiscal 1998 and 1997 was $\$ 27,009,000$ and $\$ 15,967,000$, respectively. The significant increase was the result of additional rigs commencing operations in the last half of fiscal 1997 or in fiscal 1998, increased rig utilization ( $97 \%$ versus $87 \%$ ) and increased day rates.

Operating profit from the Company's domestic drilling operations was $\$ 9,363,000$ in the third quarter of fiscal 1998, compared with $\$ 6,802,000$ in the third quarter of fiscal 1997. Domestic land rig utilization fell to $95 \%$ for the third quarter, compared with $100 \%$ during last year's third quarter, while U.S. platform rig utilization rose to $98 \%$ this quarter, compared with $62 \%$ during last year's third quarter. Domestic earnings were aided by the addition of two new 1500 horsepower land rigs and Rig 204, the Company's new offshore platform rig which is being mobilized on Shell's Ursa Tension Leg Platform in the Gulf of Mexico. Although the Company expects to mobilize three more 1500 horsepower land rigs during the fourth quarter, the continued decline of domestic land rig dayrates is expected to dampen financial performance.

Operating profit from the Company's international drilling operations for the first nine months of fiscal 1998 and 1997 was $\$ 42,272,000$ and $\$ 28,376,000$, respectively. The increase was the result of improved performance in Ecuador and Columbia and increased rig activity in Venezuela. Operating profit was $\$ 13,414,000$ in the third quarter of fiscal 1998 , compared with $\$ 12,551,000$ in the third quarter of fiscal 1997 , while revenues were $\$ 69,202,000$ and $\$ 47,204,000$ for the same periods, respectively. The most significant increase in revenues was in Venezuela due to performance-related billings on two rigs, offshore platform Rig 91, which commenced operations in the second quarter of fiscal 1998, and other rate increases related to new labor contracts. Bolivia and Ecuador also increased revenues because of additional rig activity.

The increased revenues in the third quarter of fiscal 1998 were mostly offset by additional operating expenses in Venezuela and Bolivia and decreased rig utilization in Colombia. International rig utilization fell to $90 \%$ during the third quarter of fiscal 1998, compared with $92 \%$ during last year's third quarter. The Company's international rig activity has continued to decline, particularly in Venezuela where the government oil company has been significantly impacted by lower crude oil prices. The decline in activity will cause international operating profit to be significantly lower in the fourth quarter and will continue to negatively impact earnings into 1999.

## IMPACT OF YEAR 2000

Some of the Company's older computer programs were written using two digits rather than four to define the applicable year. As a result, those computer programs have time-sensitive software that recognize a date using " 00 " as the year 1900 rather than the year 2000 (the "Year 2000 Issue").

# HELMERICH \& PAYNE, INC. AND SUBSIDIARIES <br> MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS 

JUNE 30, 1998
(Continued)

The Company has completed a Year 2000 assessment and is in the process of modifying or replacing portions of its software to enable its computer systems to function properly with respect to dates in the year 2000 and thereafter. To date, the year 2000 project cost has been less than $\$ 400,000$ and the Company estimates that the total cost associated with the year 2000 project will be less than $\$ 500,000$.

The project is estimated to be completed no later than December 31, 1998, which is prior to any anticipated impact on its operating systems. The Company believes that with modifications to existing software and conversions to new software, the Year 2000 Issue will not pose significant operational problems for its computer systems. However, if such modifications and conversions are not properly made, or are not completed timely, the Year 2000 Issue could have a material impact on the operations of the Company.

The costs of the project and the date on which the Company believes it will complete the year 2000 modifications are based on management's best estimates, which were derived utilizing numerous assumptions of future events, including the continued availability of certain resources and other factors. However, there can be no guarantee that these estimates will be achieved and actual results could differ materially from those anticipated. Specific factors that might cause such material differences include, but are not limited to, the availability and cost of personnel trained in this area, the ability to locate and correct all relevant computer codes, and similar uncertainties.

## LIQUIDITY AND CAPITAL RESOURCES

Net cash provided by operating activities was $\$ 92,151,000$ for the first nine months of fiscal 1998 , compared with $\$ 110,514,000$ for the same period in 1997. Capital expenditures were $\$ 177,239,000$ and $\$ 101,445,000$ for the first nine months of fiscal 1998 and 1997, respectively.

It is anticipated for fiscal 1998 that capital expenditures will approach $\$ 240$ million, exceeding internally generated cash flows, and that the Company will borrow under its line of credit agreement and sell a portion of its investment portfolio to fund capital expenditures.

In the third quarter of fiscal 1998, the Company sold a portion of its investment portfolio to fund expected capital expenditures in the current year. The Company sold 200,000 shares of Atwood Oceanics, 300,000 shares of Sun Company, 400,000 shares of Occidental Petroleum and 40,000 shares of BancOne. The total gain on the sales was approximately $\$ 13$ million, net of tax ( $\$ 0.26$ per share, diluted). An additional 200,000 shares of BancOne were sold in July, 1998, with a gain on the sales of approximately $\$ 6$ million, net of tax ( $\$ 0.12$ per share, diluted).

The Company's Board of Directors, at its June 3, 1998, quarterly Board meeting, authorized the repurchase of up to 2,000,000 shares or approximately four percent ( $4 \%$ ) of its common stock. The Company intends to periodically purchase shares in the open market or in private transactions. The repurchased shares will be held in treasury and used for general corporate purposes including use in the Company's benefit plans.

# PART II. OTHER INFORMATION HELMERICH \& PAYNE, INC. AND SUBSIDIARIES 

There were no other significant changes in the Company's financial position since September 30, 1997.

## Item 6(b) Reports on Form 8-K

There were no reports on Form 8-K for the three months ended June 30, 1998.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.


## Date: August 14, 1998

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/s/ DOUGLAS E. FEARS
Douglas E. Fears, Chief Financial Officer
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/s/ HANS C. HELMERICH
Hans C. Helmerich, President
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# INDEX TO EXHIBITS 

EXHIBIT
NUMBER
27.1

DESCRIPTION

Financial Data Schedule

## ARTICLE 5

MULTIPLIER: 1,000

| PERIOD TYPE | 9 MOS |
| :--- | ---: |
| FISCAL YEAR END | SEP 301998 |
| PERIOD START | OCT 011997 |
| PERIOD END | JUN 301998 |
| CASH | 30,703 |
| SECURITIES | 257,525 |
| RECEIVABLES | 122,510 |
| ALLOWANCES | 1,908 |
| INVENTORY | 23,248 |
| CURRENT ASSETS | 191,078 |
| PP\&E | $1,294,293$ |
| DEPRECIATION | 658,814 |
| TOTAL ASSETS | $1,097,668$ |
| CURRENT LIABILITIES | 116,970 |
| BONDS | 0 |
| PREFERRED MANDATORY | 0 |
| PREFERRED | 0 |
| COMMON | 5,353 |
| OTHER SE | 823,047 |
| TOTAL LIABILITY AND EQUITY | $1,097,668$ |
| SALES | 438,836 |
| TOTAL REVENUES | 471,348 |
| CGS | 330,545 |
| TOTAL COSTS | 330,545 |
| OTHER EXPENSES | 5,485 |
| LOSS PROVISION | 0 |
| INTEREST EXPENSE | 631 |
| INCOME PRETAX | 125,886 |
| INCOME TAX | 47,876 |
| INCOME CONTINUING | 82,363 |
| DISCONTINUED | 0 |
| EXTRAORDINARY | 0 |
| CHANGES | 0 |
| NET INCOME | 82,363 |
| EPS PRIMARY | 1.65 |
| EPS DILUTED | 1.62 |
|  |  |

End of Filing
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