

# **HELMERICH & PAYNE, INC.**

# FORM 8-K (Current report filing)

# Filed 01/27/11 for the Period Ending 01/27/11

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

DATE OF EARLIEST EVENT REPORTED: January 27, 2011

# HELMERICH & PAYNE, INC.

(Exact name of registrant as specified in its charter)

State of Incorporation: **Delaware** 

**COMMISSION FILE NUMBER 1-4221** 

Internal Revenue Service — Employer Identification No. 73-0679879

1437 South Boulder Avenue, Suite 1400, Tulsa, Oklahoma 74119 (918)742-5531

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
k the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of illowing provisions (see General Instruction A.2. below):

### ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On January 27, 2011, Helmerich & Payne, Inc. ("Registrant") issued a press release announcing its financial results for its first quarter ended December 31, 2010. The Registrant also announced that it had signed contracts to build and operate eight additional FlexRigs®\*. A copy of the press release is attached as Exhibit 99 to this Report on Form 8-K. This information is being furnished pursuant to Item 2.02 of Form 8-K and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

ITEM	1 9.01	FINANCIAL STATEMENTS AND EXHIBITS
(d)	Exhibit	rs ·
Exhibi	t No.	Description
99		Helmerich & Payne, Inc. earnings press release dated January 27, 2011
SIGN	ATURES	
report	Pursuan t on its beha	t to the requirements of the Securities Exchange Act of 1934, the Registrant has duly authorized the undersigned to sign this alf.
		HELMERICH & PAYNE, INC. (Registrant)
		/s/ Steven R. Mackey
		Steven R. Mackey Executive Vice President
		DATE: January 27, 2011
*Flex	Rig® is a r	egistered trademark of Helmerich & Payne, Inc.
		EXHIBIT INDEX
Exhibi	t No.	Description

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Helmerich & Payne, Inc. earnings press release dated January 27, 2011

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### HELMERICH & PAYNE, INC. ANNOUNCES FIRST QUARTER RESULTS AND NEW FLEXRIG ® CONTRACTS

Helmerich & Payne, Inc. reported income from continuing operations of \$104,365,000 (\$0.96 per diluted share) from operating revenues of \$594,642,000 for its first fiscal quarter ended December 31, 2010, compared to income from continuing operations of \$63,802,000 (\$0.60 per diluted share) from operating revenues of \$396,242,000 during last year's first fiscal quarter ended December 31, 2009. Included in this year's and last year's first fiscal quarter income from continuing operations are after-tax gains of \$0.02 and \$0.01 per share, respectively, related to the sale of tubulars and miscellaneous drilling equipment. Net income for the first fiscal quarter of 2011 was \$104,150,000 (\$0.96 per diluted share), compared to net income of \$63,235,000 (\$0.59 per diluted share) during last year's first fiscal quarter.

Segment operating income for U.S. land operations was \$158,361,000 for the first fiscal quarter of 2011, compared with \$91,523,000 for last year's first fiscal quarter and \$118,894,000 for last year's fourth fiscal quarter. The sequential increase in segment operating income was primarily attributable to the continuing recovery of the U.S. land drilling market, as the Company's quarterly revenue days for the segment increased by approximately six percent to 17,249 revenue days from the fourth quarter of fiscal 2010 to the first fiscal quarter of 2011. The corresponding average rig revenue per day also increased by \$567 to \$24,952 during the first fiscal quarter of 2011. The \$567 increase in average rig revenue per day combined with a \$1,122 decrease in average rig expense per day generated a sequential increase of \$1,689 in average rig margin per day, from \$11,331 during last year's fourth fiscal quarter to \$13,020 during this year's first fiscal quarter.

Rig utilization for the Company's U.S. land segment was 84% for this year's first fiscal quarter, compared with 62% for last year's first fiscal quarter and 82% for last year's fourth fiscal quarter. At December 31, 2010, the Company's U.S. land segment had 193 contracted rigs and 37 idle rigs. The 193 contracted rigs included 130 rigs under term contracts.

Helmerich & Payne, Inc. also announced today that it signed contracts to build and operate eight additional FlexRigs. These rigs will be built and operated in the U.S. under multi-year term contracts that provide attractive dayrates and economic returns. Since March 2010, the Company has announced contracts for the construction of 31 new build FlexRigs, 17 of which have been completed. The remaining 14 rigs are expected to be delivered during calendar 2011.

President and CEO Hans Helmerich commented, "As the industry continues to shift its focus to oil and liquids-rich targets that require increasingly complex well designs, modern AC-Driven rigs remain in high demand. The continued interest in new build FlexRigs should allow us to continue to gain market share and add value for our shareholders and customers. Over the past decade, we have organically grown our fleet through our internal design and manufacturing efforts. We believe we are building a better rig for less, providing us a competitive advantage that is difficult for our peers to match."

(over)

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Segment operating income for the Company's offshore operations was \$9,000,000 for the first fiscal quarter of 2011, compared with \$15,106,000 for last year's first fiscal quarter and \$13,107,000 for last year's fourth fiscal quarter. The sequential decrease in segment operating income was primarily a function of a lower average rig margin per day, which was reported at \$18,065 for this year's first fiscal quarter as compared to \$22,581 for last year's fourth fiscal quarter. The decline in average rig margins included an impact of approximately \$2,000 per day related to a reduction of certain expenses during last year's fourth quarter that favorably impacted that quarter and that did not recur in this year's first quarter. The number of revenue days decreased during the first fiscal quarter of 2011 to 587 from 644 in the fourth quarter of 2010 as one of the Company's active rigs was being moved to a new project.

The Company's international land operations reported segment operating income of \$14,367,000 for this year's first fiscal quarter, compared with \$11,109,000 for last year's first fiscal quarter and \$15,485,000 for last year's fourth fiscal quarter. The number of revenue days for this year's first fiscal quarter decreased by approximately three percent as compared to last year's fourth fiscal quarter, as three rigs previously assigned to the Company's operations in Mexico returned to the U.S. during the first fiscal quarter of 2011. Average rig margin per day decreased to \$11,625 in the first fiscal quarter of 2011 from \$12,573 in the fourth fiscal quarter of 2010. Excluding the favorable impact to the average daily rig margins corresponding to early contract terminations during both quarters, the average rig margin per day for the first fiscal quarter of 2011 declined to \$8,949 from \$9,528 in the fourth fiscal quarter of 2010.

Helmerich & Payne, Inc. is primarily a contract drilling company. As of January 27, 2011, the Company's existing fleet included 234 land rigs in the U.S., 24 international land rigs and nine offshore platform rigs. In addition, the Company is scheduled to complete during calendar 2011 another 14 new H&P-designed and operated FlexRigs under long-term contracts with customers. Upon completion of these commitments, the Company's global land fleet is expected to include a total of 221 FlexRigs.

Helmerich & Payne, Inc.'s conference call/webcast is scheduled to begin this morning at 11:00 a.m. ET (10:00 a.m. CT) and can be accessed at http://www.hpinc.com under Investors. If you are unable to participate during the live webcast, the call will be archived on H&P's website indicated above.

Statements in this release and information disclosed in the conference call and webcast that are "forward-looking statements" within the meaning of the Securities Act of 1933 and the Securities Exchange Act of 1934 are based on current expectations and assumptions that are subject to risks and uncertainties. For information regarding risks and uncertainties associated with the Company's business, please refer to the "Risk Factors" and "Management's Discussion & Analysis of Financial Condition and Results of Operations" sections of the Company's SEC filings, including but not limited to, its annual report on Form 10-K and quarterly reports on Form 10-Q. As a result of these factors, Helmerich & Payne, Inc.'s actual results may differ materially from those indicated or implied by such forward-looking statements.

\*FlexRig® is a registered trademark of Helmerich & Payne, Inc.

Contact: Mike Drickamer (918) 588-5190

# HELMERICH & PAYNE, INC. Unaudited (in thousands, except per share data)

	September 30		Decem	ber 31	er 31	
CONSOLIDATED STATEMENTS OF INCOME		2010	2010		2009	
Operating Revenues:						
Drilling — U.S. Land	\$	435,998	\$ 476,818	\$	285,069	
Drilling — Offshore		49,548	44,867		52,290	
Drilling — International Land		69,802	68,954		55,797	
Other		3,609	 4,003		3,086	
		558,957	594,642		396,242	
Operating costs and expenses:						
Operating costs, excluding depreciation		329,198	330,046		208,698	
Depreciation		73,240	73,180		60,717	
General and administrative		20,183	19,889		20,639	
Research and development		3,851	3,470		1,815	
Income from asset sales		(747)	 (2,669)		(1,011)	
		425,725	423,916		290,858	
Operating income from continuing operations		133,232	170,726		105,384	
Other income (expense):						
Interest and dividend income		275	314		309	
Interest expense		(4,465)	(4,451)		(4,694)	
Other		1,534	166		15	
		(2,656)	(3,971)		(4,370)	
Income from continuing operations before income taxes		130,576	166,755		101,014	
Income tax provision		47,285	62,390		37,212	
Income from continuing operations	\$	83,291	\$ 104,365	\$	63,802	
		1.016	(215)		(2.060)	
Loss from discontinued operations, before income taxes		1,216	(215)		(2,868)	
Income tax provision		1,462	 (215)		(2,301)	
Loss from discontinued operations		(246)	(215)		(567)	
NET INCOME	<u>\$</u>	83,045	\$ 104,150	\$	63,235	
Basic earnings per common share:						
Income from continuing operations	\$	0.78	\$ 0.98	\$	0.61	
Loss from discontinued operations	\$		\$ 	\$	(0.01)	
Net Income	\$	0.78	\$ 0.98	\$	0.60	

# HELMERICH & PAYNE, INC. Unaudited (in thousands, except per share data)

		Se	ptember 30		Decem	ber 3	1
CONSOLIDATED STATEMENTS OF INCOME		2010		2010			2009
Diluted earnings per common share:							
Income from continuing operations		\$	0.77	\$	0.96	\$	0.60
Loss from discontinued operations		\$	<u> </u>	\$	<u> </u>	\$	(0.01)
Net Income		\$	0.77	\$	0.96	\$	0.59
Weighted average shares outstanding							
Basic			105,814		106,031		105,575
Diluted			107,452		107,852		107,238
	(more)						

# HELMERICH & PAYNE, INC. Unaudited (in thousands)

CONSOLIDATED CONDENSED BALANCE SHEETS		12/31/10	 9/30/10
ASSETS			
Cash and cash equivalents	\$	173,824	\$ 63,020
Other current assets		528,360	579,514
Current assets of discontinued operations		8,240	10,270
Total current assets		710,424	652,804
Investments		397,793	320,712
Net property, plant, and equipment		3,336,624	3,275,020
Other assets		20,778	16,834
TOTAL ASSETS	\$	4,465,619	\$ 4,265,370
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current liabilities	\$	205,902	\$ 224,646
Current liabilities of discontinued operations		5,918	 7,992
Total current liabilities		211,820	 232,638
Noncurrent liabilities		938,135	862,989
Noncurrent liabilities of discontinued operations		2,322	2,278
Long-term notes payable		350,000	360,000
Total shareholders' equity		2,963,342	2,807,465
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	4,465,619	\$ 4,265,370
(more)			

# HELMERICH & PAYNE, INC. Unaudited (in thousands)

		Three Months Ended December 31		
CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS	2010		2009	
OPERATING ACTIVITIES:				
Net income	\$ 104,150	\$	63,235	
Adjustment for loss from discontinued operations	215		567	
Income from continuing operations	104,365		63,802	
Depreciation	73,180		60,717	
Changes in assets and liabilities	60,807		(7,275	
Gain on sale of assets	(2,669	)	(1,011	
Other	3,187		7,046	
Net cash provided by operating activities from continuing operations	238,870		123,279	
Net cash used in operating activities from discontinued operations	(215	)	(963	
Net cash provided by operating activities	238,655		122,316	
INVESTING ACTIVITIES:				
Capital expenditures	(116,224	1	(64,791	
Proceeds from sale of assets	3,028		2,486	
Purchase of short-term investments			(16	
Acquisition of TerraVici	(4,000	)	(10	
Net cash used in investing activities from continuing operations	(117,196		(62,321	
Net cash provided by investing activities from discontinued operations	(117,130	,	37	
Net cash used in investing activities	(117,196	)	(62,284	
FINANCING ACTIVITIES:				
Dividends paid	(6,376	`	(5,287	
Decrease in bank overdraft	(0,370	,	(2,038	
Exercise of stock options	2,988		(623	
Net payments for long-term debt	(10,000	)	(40,000	
Excess tax benefit from stock-based compensation	2,733	,	1,649	
Net cash used in financing activities	(10,655		(46,299	
Net cash used in financing activities	(10,033	<u> </u>	(+0,277	
Net increase in cash and cash equivalents	110,804		13,733	
Cash and cash equivalents, beginning of period	63,020		96,142	
Cash and cash equivalents, end of period	\$ 173,824	\$	109,875	
(more)				

		Three Months Ended						
		September 30			December 31			
SEGMENT REPORTING		2010		2010		2009		
		(in thousands except days and per day amou						
U.S. LAND OPERATIONS	_							
Revenues	\$	435,998	\$	476,818	\$	285,069		
Direct operating expenses		251,280		252,238		138,355		
General and administrative expense		5,606		5,855		6,661		
Depreciation		60,218		60,364		48,530		
Segment operating income	\$	118,894	\$	158,361	\$	91,523		
Revenue days		16,303		17,249		11,260		
Average rig revenue per day	\$	24,385	\$	24,952	\$	24,113		
Average rig expense per day	\$	13,054	\$	11,932	\$	11,083		
Average rig margin per day	\$	11,331	\$	13,020	\$	13,030		
Rig utilization		82%	ó	84%		62%		
OFFSHORE OPERATIONS								
Revenues	\$	49,548	\$	44,867	\$	52,290		
Direct operating expenses		31,671		30,927		32,576		
General and administrative expense		1,384		1,410		1,630		
Depreciation		3,386		3,530		2,978		
Segment operating income	\$	13,107	\$	9,000	\$	15,106		
6		-,		,,,,,,		-,		
Revenue days		644		587		700		
Average rig revenue per day	\$	42,312	\$	45,350	\$	52,960		
Average rig expense per day	\$	19,731	\$	27,285	\$	28,024		
Average rig margin per day	\$	22,581	\$	18,065	\$	24,936		
Rig utilization		78%	6	719	6	85%		
-								

	<b>Three Months Ended</b>						
	September 30			Decem	ber 31	er 31	
GMENT REPORTING 2010		2010	2010			2009	
		(in thousand	s excep	t days and per d	lay am	ounts)	
INTERNATIONAL LAND OPERATIONS							
Revenues	\$	69,802	\$	68,954	\$	55,797	
Direct operating expenses		45,647		46,535		37,281	
General and administrative expense		971		868		491	
Depreciation		7,699		7,184		6,916	
Segment operating income	\$	15,485	\$	14,367	\$	11,109	
Revenue days		1,976		1,923		1,631	
Average rig revenue per day	\$	33,194	\$	33,789	\$	32,705	
Average rig expense per day	\$	20,621	\$	22,164	\$	21,485	
Average rig margin per day	\$	12,573	\$	11,625	\$	11,220	
Rig utilization		78%	, )	76%	6	58%	

Operating statistics exclude the effects of offshore platform management contracts, gains and losses from translation of foreign currency transactions, and do not include reimbursements of "out-of-pocket" expenses in revenue per day, expense per day and margin calculations.

Reimbursed amounts were as follows:

U.S. Land Operations	\$ 38,457	\$ 46,419	\$ 13,560
Offshore Operations	\$ 11,211	\$ 7,283	\$ 6,732
International Land Operations	\$ 4,210	\$ 3,979	\$ 2,454

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Segment operating income for all segments is a non-GAAP financial measure of the Company's performance, as it excludes general and administrative expenses, corporate depreciation, income from asset sales and other corporate income and expense. The Company considers segment operating income to be an important supplemental measure of operating performance for presenting trends in the Company's core businesses. This measure is used by the Company to facilitate period-to-period comparisons in operating performance of the Company's reportable segments in the aggregate by eliminating items that affect comparability between periods. The Company believes that segment operating income is useful to investors because it provides a means to evaluate the operating performance of the segments and the Company on an ongoing basis using criteria that are used by our internal decision makers. Additionally, it highlights operating trends and aids analytical comparisons. However, segment operating income has limitations and should not be used as an alternative to operating income or loss, a performance measure determined in accordance with GAAP, as it excludes certain costs that may affect the Company's operating performance in future periods.

The Company's Venezuelan operation, which was historically an operating segment within the International Land Segment, was discontinued in the third quarter of fiscal 2010. Consequently, its operating results are excluded from the segment data table above.

The following table reconciles operating income per the information above to income from continuing operations before income taxes as reported on the Consolidated Statements of Income (in thousands).

	September 30			Decem	iber 31		
		2010		10 2010		2009	
Operating income							
U.S. Land	\$	118,894	\$	158,361	\$	91,523	
Offshore		13,107		9,000		15,106	
International Land		15,485		14,367		11,109	
Other		(1,745)		(1,151)		(794)	
Segment operating income	\$	145,741		180,577	\$	116,944	
Corporate general & administrative		(12,222)		(11,756)		(11,857)	
Other depreciation		(1,309)		(1,381)		(1,336)	
Inter-segment elimination		275		617		622	
Income from asset sales		747		2,669		1,011	
Operating income	\$	133,232	\$	170,726	\$	105,384	
Other income (expense):							
Interest and dividend income		275		314		309	
Interest expense		(4,465)		(4,451)		(4,694)	
Other		1,534		166		15	
Total other income (expense)		(2,656)		(3,971)		(4,370)	
Income before income taxes	\$	130,576	\$	166,755	\$	101,014	