

# **HELMERICH & PAYNE, INC.**

## FORM 8-K (Current report filing)

## Filed 04/22/04 for the Period Ending 04/22/04

Address 1437 S. BOULDER AVE. SUITE 1400

TULSA, OK, 74119

Telephone 918-742-5531

CIK 0000046765

Symbol HP

SIC Code 1381 - Drilling Oil and Gas Wells

Industry Oil & Gas Drilling

Sector Energy

Fiscal Year 09/30

<b>Table of Contents</b>		

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): April 22, 2004

## HELMERICH & PAYNE, INC.

(Exact name of Registrant as Specified in Charter) Delaware 1-4221 73-0679879 (State or Other (Commission File (I.R.S. Employer Identification Jurisdiction of Number) Incorporation) Number) 1437 South Boulder Avenue, Tulsa, Oklahoma 74119 (Address of Principal Executive Offices) (Zip Code) (918) 742-5531 (Registrant's telephone number, including area code) N/A (Former name or former address, if changed since last report)

### TABLE OF CONTENTS

ITEM 12. RESULTS OF OPERATIONS AND FINANCIAL CONDITION SIGNATURES EXHIBIT INDEX Earnings Press Release

#### **Table of Contents**

#### ITEM 12. RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On April 22, 2004, Helmerich & Payne, Inc. ("Registrant") issued a press release announcing its financial results for its second quarter ended March 31, 2004. A copy of the press release is attached as Exhibit 99 to this Report on Form 8-K. This information is being furnished pursuant to Item 12 of Form 8-K and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly authorized the undersigned to sign this report on its behalf.

HELMERICH & PAYNE, INC.

By: /s/ Steven R. Mackey

Name: Steven R. Mackey Title: Vice President

Dated: April 22, 2004

#### **EXHIBIT INDEX**

Exhibit No.	Description
00	II-localish & Decree Inc. comings are alread April 22, 2004
99	Helmerich & Payne, Inc. earnings press release dated April 22, 2004

#### HELMERICH & PAYNE, INC. ANNOUNCES SECOND QUARTER RESULTS

Helmerich & Payne, Inc. reported net income of \$6,048,000 (\$0.12 per diluted share) from revenues of \$151,186,000 for its second fiscal quarter ended March 31, 2004, compared with net income of \$2,574,000 (\$0.05 per diluted share) from revenues of \$126,320,000 during last year's second fiscal quarter ended March 31, 2003. Net income for this year's second quarter includes \$4,337,000 (\$0.09 per share) of after-tax gains from the sale of portfolio securities. There were no material gains from portfolio sales in last year's second quarter.

Although net income for the Company was up compared with both last year's second quarter and this year's first quarter, total operating profit from the Company's core contract drilling operations was down from both comparative periods. The primary reasons for the decline were a \$1.4 million currency devaluation loss in Venezuela (previously announced February 13, 2004), reduced profitability in the Company's offshore platform rig segment, and higher depreciation expenses due to four additional FlexRigs® brought into service during the first and second quarter. The decline from the previous quarter was further accentuated by decreases in rig activity and profitability in the Company's operations in Colombia and Ecuador, and the higher effective income tax rate caused by the tax treatment of the devaluation loss in Venezuela.

#### U.S. Land

U.S. land rig utilization for this year's second quarter increased to 86%, from 81% the previous quarter and 80% for last year's second quarter. Cash margins per rig day for the second quarter, (\$3,270 per day) were down from the previous quarter (\$3,499), but up from last year's second quarter (\$3,038). (See accompanying segment data for complete statistics for all business segments.) Operating profit declined sequentially due to the reduction in operating margin and an \$857,000 increase in depreciation expense, even though total revenue days increased by over 7% to 6,758 days in the second quarter.

#### U. S. Offshore Platform

Operating profit for the U.S. offshore platform rig segment fell slightly sequentially, but was down by roughly 50% compared to last year's second quarter. During this year's second quarter, rig utilization for the Company's 12 rigs was the same as in the previous quarter (42%) but was down from the 50% recorded during last year's second quarter. Since last year's second quarter, one rig has been stacked and two rigs that were working on full dayrate were changed to standby status with reduced cash margins. A sixth H&P rig commenced operations in early April, bringing utilization to 50% and adding the potential for modest improvement next quarter.

(over)

Page 2 April 22, 2004 News Release

#### **International**

International rig utilization was generally flat with the previous quarter at slightly over 50%, compared with 41% during last year's second quarter. As mentioned above, segment operating profit was down sequentially due to a currency devaluation loss in Venezuela and declines in activity in Colombia and Ecuador.

Company President and C.E.O., Hans Helmerich commented; "The improvement in activity levels continues to materialize very slowly. This is particularly true for our two most challenging segments, the offshore platform and international operations, which together constitute a third of our rig fleet. We share the hope of many in the industry that while the pace of improvement has been frustrating, the unfolding up cycle will be longer in duration than previous cycles."

Helmerich & Payne, Inc. (HP/NYSE) is a contract drilling company that owns 88 U.S. land rigs, 12 U.S. platform rigs located in the Gulf of Mexico, 30 rigs located in South America, one rig in Hungary and one rig in Chad, for a total of 132 rigs. The Company currently operates 50 H&P-designed FlexRigs®.

Helmerich & Payne, Inc.'s conference call/webcast, scheduled for this afternoon, is at http://www.firstcallevents.com/service/ajwz403832488gf12.html and will begin at 3:30 ET (2:30 CT). If you are unable to participate during the live webcast, the call will be archived for 60 days on the website listed above as well as on H&P's website at www.hpinc.com.

The information to be disclosed in the conference call and webcast shall include forward-looking statements within the meaning of the Securities Act of 1933 and the Securities Exchange Act of 1934. Such forward-looking statements are subject to certain risks and uncertainties, as disclosed by H&P from time to time in its filings with the Securities and Exchange Commission. As a result of these factors, H&P's actual results may differ materially from those indicated or implied by such forward-looking statements.

**Contact: Doug Fears** (918) 588-5208

(more)

#### HELMERICH & PAYNE, INC. Unaudited (in thousands, except per share data)

		Three Months Ended			Six Months Ended	
CONSOLIDATED STATEMENTS OF INCOME	Dec. 31 2003	Ma 2004	arch 31 2003	- Με 2004	arch 31 2003	
REVENUES						
Operating revenues	\$134,870	\$143,463	\$125,459	\$278,333	\$237,963	
Income from investments	4,024	7,723	861	11,747	1,670	
	138,894	151,186	126,320	290,080	239,633	
COSTS AND EXPENSES						
Direct operating costs	93,527	104,660	87,353	198,187	168,409	
Depreciation	22,268	23,402	19,943	45,670	38,179	
General and administrative	9,102	9,789	11,536	18,891	22,516	
Interest	3,222	3,112	3,032	6,334	5,802	
	128,119	140,963	121,864	269,082	234,906	
Income before income taxes and equity in income (loss) of						
affiliates	10,775	10,223	4,456	20,998	4,727	
Provision for income taxes	4,526	4,484	1,915	9,010	2,032	
Equity in income (loss) of affiliates net of income taxes	(620)	309	33	(311)	486	
NET INCOME	\$ 5,629	\$ 6,048	\$ 2,574	\$ 11,677	\$ 3,181	
Earnings per common share:						
Basic	\$ 0.11	\$ 0.12	\$ 0.05	\$ 0.23	\$ 0.06	
Diluted	\$ 0.11	\$ 0.12	\$ 0.05	\$ 0.23	\$ 0.06	
Average common shares outstanding:	φ 0.11	ψ 0.12	φ 0.05	Ψ 0.23	φ 0.00	
Basic	50,154	50,263	50,023	50,209	50,001	
Diluted	50,667	50,903	50,539	50,784	50,503	
	(more)					

#### HELMERICH & PAYNE, INC. Unaudited (in thousands)

CONSOLIDATED CONDENSED BALANCE SHEETS	3/31/04	9/30/03	
ASSETS			
Cash and cash equivalents	\$ 30,558	\$ 38,189	
Other current assets	182,303	159,342	
Total current assets	212,861	197,531	
Investments	173,195	158,770	
Net property, plant, and equipment	1,063,923	1,058,205	
Other assets	1,021	1,329	
TOTAL ASSETS	\$1,451,000	\$1,415,835	
LIABILITIES AND SHAREHOLDERS' EQUITY			
Total current liabilities	\$ 76,033	\$ 88,618	
Total noncurrent liabilities	237,975	209,966	
Long-term notes payable	200,000	200,000	
Total shareholders' equity	936,992	917,251	
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$1,451,000	\$1,415,835	
(more)			

		nths Ended arch 31		
CONSOLIDATED CONDENSED STATEMENT OF CASH FLOWS	2004	2003		
	(Amounts in thousands)			
OPERATING ACTIVITIES:				
Net Income	\$ 11,677	\$ 3,181		
Depreciation	45,670	38,179		
Changes in assets and liabilities	(12,047)	(1,159)		
Gain on sale of assets	(8,672)	(827)		
Other	545	(294)		
Net cash provided by operating activities	37,173	39,080		
INVESTING ACTIVITIES:				
Capital expenditures	(52,657)	(137,803)		
Proceeds from sale of assets	16,940	2,732		
Net cash used in investing activities	(35,717)	(135,071)		
FINANCING ACTIVITIES:				
Net proceeds (payments) from notes payable	(5,000)	100,000		
Dividends paid	(8,050)	(8,004)		
Proceeds from exercise of stock options	3,963	360		
Net cash (used in) provided by financing activities	(9,087)	92,356		
Net decrease in cash and cash equivalents	(7,631)	(3,635)		
Cash and cash equivalents, beginning of period	38,189	46,883		
Cash and cash equivalents, end of period	\$ 30,558	\$ 43,248		

(more)

#### **SEGMENT REPORTING**

	Three Months Ended		Six Months Ended			
	Dec. 31	Dec. 31 March 31		March 31		
	2003	2004	2003	2004	2003	
		(An	nounts in thousan	ds, except operating s	tatistics)	
US LAND OPERATIONS	<b>*==</b>	***		****		
Revenues	\$75,468	\$83,045	\$65,412	\$158,513	\$124,450	
Direct operating expenses	53,490	60,943	49,136	114,433	94,992	
General and administrative expense	1,925	1,867	2,148	3,792	5,485	
Depreciation	13,063	13,920	10,484	26,983	19,434	
Operating profit	\$ 6,990	\$ 6,315	\$ 3,644	\$ 13,305	4,539	
Activity days	6,280	6,758	5,357	13,038	10,372	
Average rig revenue per day	\$11,340	\$11,302	\$11,428	\$ 11,320	\$ 11,377	
Average rig expense per day	\$ 7,841	\$ 8,032	\$ 8,390	\$ 7,940	\$ 8,536	
Average rig margin per day	\$ 3,499	\$ 3,270	\$ 3,038	\$ 3,380	\$ 2,841	
Rig utilization	81%	86%	80%	83%	80%	
US OFFSHORE OPERATIONS						
Revenues	\$20,865	\$18,901	\$28,079	\$ 39,766	\$ 55,790	
Direct operating expenses	12,722	10,997	15,420	23,719	31,519	
General and administrative expense	729	767	849	1,496	1,588	
Depreciation	3,039	3,031	3,187	6,070	6,329	
Operating profit	\$ 4,375	\$ 4,106	\$ 8,623	\$ 8,481	\$ 16,354	
Activity days	460	455	540	915	1,112	
Average rig revenue per day	\$32,790	\$29,276	\$38,146	\$ 31,042	\$ 37,084	
Average rig expense per day	\$17,584	\$14,481	\$17,794	\$ 16,041	\$ 17,824	
Average rig margin per day	\$15,206	\$14,795	\$20,352	\$ 15,001	\$ 19,260	
Rig utilization	42%	42%	50%	42%	51%	
	(more)					

#### SEGMENT REPORTING

	Three Months Ended			Six Months Ended	
	Dec. 31	March 31		March 31	
	2003	2004	2003	2004	2003
INTERNATIONAL OPERATIONS		nds)			
Revenues	\$36,144	\$39,277	\$29,451	\$75,421	\$52,975
Direct operating expenses	26,672	32,056	22,257	58,728	40,752
General and administrative expense	628	561	964	1,189	1,682
Depreciation	5,021	5,139	4,982	10,160	9,885
Operating profit	\$ 3,823	\$ 1,521	\$ 1,248	\$ 5,344	\$ 656
Activity days	1,534	1,473	1,205	3,007	2,196
Average rig revenue per day	\$19,208	\$21,826	\$19,439	\$20,490	\$19,092
Average rig expense per day	\$13,399	\$16,645	\$14,146	\$14,988	\$14,447
Average rig margin per day	\$ 5,809	\$ 5,181	\$ 5,293	\$ 5,502	\$ 4,645
Rig utilization	53%	51%	41%	52%	37%

Per day calculations for international operations exclude gains and losses from translation of foreign currency transactions.

Operating statistics exclude the effects of offshore platform management contracts, and do not include reimbursements of "out-of-pocket" expenses in revenue per day, expense per day and margin calculations.

#### Reimbursed amounts were as follows:

\$4,252	\$6,666	\$4,193	\$10,918	\$6,453
\$1,601	\$1,551	\$2,584	\$ 3,152	\$4,590
\$3,261	\$3,510	\$2,748	\$ 6,771	\$4,468
\$2,393	\$2,240	\$2,517	\$ 4,633	\$4,748
613	632	494	1,245	924
524	561	663	1,085	1,298
\$1,256	\$1,047	\$1,360	\$ 2,303	\$2,526
	\$1,601 \$3,261 \$2,393 613 524	\$1,601 \$1,551 \$3,261 \$3,510 \$2,393 \$2,240 613 632 524 561	\$1,601 \$1,551 \$2,584 \$3,261 \$3,510 \$2,748 \$2,393 \$2,240 \$2,517 613 632 494 524 561 663	\$1,601 \$1,551 \$2,584 \$3,152 \$3,261 \$3,510 \$2,748 \$6,771 \$2,393 \$2,240 \$2,517 \$4,633 613 632 494 1,245 524 561 663 1,085

#### SEGMENT REPORTING

The following table reconciles segment operating profit per the information above to income before income taxes and equity in income of affiliates as reported on the Consolidated Condensed Statements of Income (in thousands).

	Three Months Ended			Six Months Ended		
	Dec. 31 2003	2004	March 31 2003	Mar 2004	rch 31 2003	
Operating Profit US Land US Offshore International Real Estate	\$ 6,990 4,375 3,823 1,256	\$ 6,315 4,106 1,521 1,047	\$ 3,644 8,623 1,248 1,360	\$ 13,305 8,481 5,344 2,303	\$ 4,539 16,354 656 2,526	
Segment operating profits	\$16,444	\$12,989	\$ 14,875	\$ 29,433	\$ 24,075	
Unallocated amounts: Income from investments Corporate general & administrative Interest expense Other depreciation Other expense  Total unallocated amounts	4,024 (5,820) (3,222) (621) (30) (5,669)	7,723 (6,594) (3,112) (751) (32) (2,766)	861 (7,575) (3,032) (627) (46) (10,419)	11,747 (12,414) (6,334) (1,372) (62) (8,435)	1,670 (13,761) (5,802) (1,233) (222) (19,348)	
Income before income taxes and equity in income (loss) of affiliates	\$10,775	\$10,223	\$ 4,456	\$ 20,998	\$ 4,727	

###