# HELMERICH \& PAYNE, INC. 

## FORM 10-Q <br> (Quarterly Report)

Filed 02/14/00 for the Period Ending 12/31/99

Address 1437 S. BOULDER AVE. SUITE 1400<br>TULSA, OK, 74119<br>Telephone 918-742-5531<br>CIK 0000046765<br>Symbol HP<br>SIC Code 1381 - Drilling Oil and Gas Wells<br>Industry Oil \& Gas Drilling<br>Sector Energy<br>Fiscal Year 09/30

# HELMERICH \& PAYNE INC 

FORM 10-Q<br>(Quarterly Report)

Filed 2/14/2000 For Period Ending 12/31/1999

| Address | UTICA AT 21ST ST |
| :--- | :--- |
|  | TULSA, Oklahoma 74114 |
| Telephone | $918-742-5531$ |
| CIK | 0000046765 |
| Industry | Oil Well Services \& Equipment |
| Sector | Energy |
| Fiscal Year | $09 / 30$ |

# |X| QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 

|| For quarterly period ended: DECEMBER 31, 1999

## OR

## TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number: 1-4221

# HELMERICH \& PAYNE, INC. 

(Exact name of registrant as specified in its charter)

DELAWARE
(State or other jurisdiction of incorporation or organization)
73-0679879
(I.R.S. Employer I.D. Number)

UTICA AT TWENTY-FIRST STREET, TULSA, OKLAHOMA 74114
(Address of principal executive office) (Zip Code)
Registrant's telephone number, including area code: (918) 742-5531

Former name, former address and former fiscal year, if changed since last

> report:

NONE

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing

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requirements for the past }90\mathrm{ days.
    CLASS
Common Stock, . }10\mathrm{ par value
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[^0]49,655,900

TOTAL NUMBER OF PAGES 15

## HELMERICH \& PAYNE, INC.

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# PART I. FINANCIAL INFORMATION 

## HELMERICH \& PAYNE, INC. CONSOLIDATED CONDENSED BALANCE SHEETS

(in thousands)

|  | (Unaudited) | $\begin{aligned} & \text { naudited) } \\ & \text { cember } 31 \\ & 1999 \end{aligned}$ | September 30 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Current Assets |  |  |  |  |
| Cash and cash equivalents | \$ | 38,544 | \$ | 21,758 |
| Accounts receivable, net |  | 96,719 |  | 99,598 |
| Inventories |  | 24,421 |  | 25,187 |
| Prepaid expenses and other |  | 18,983 |  | 14,081 |
| Total Current Assets |  | 178,667 |  | 160,624 |
| Investments |  | 255,558 |  | 238,475 |
| Property, Plant and Equipment, net |  | 684,832 |  | 691,215 |
| Other Assets |  | 19,051 |  | 19,385 |
| Total Assets | \$ | 1,138,108 | \$ | 1,109,699 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| Current Liabilities |  |  |  |  |
| Accounts payable | \$ | 25,778 | \$ | 25,704 |
| Accrued liabilities |  | 43,986 |  | 41,200 |
| Notes payable |  | -- |  | 5,000 |
| Total Current Liabilities |  | 69,764 |  | 71,904 |
| Noncurrent Liabilities |  |  |  |  |
| Long-term notes payable |  | 50,000 |  | 50,000 |
| Deferred income taxes |  | 125,272 |  | 116,588 |
| Other |  | 23,448 |  | 23,098 |
| Total Noncurrent Liabilities |  | 198,720 |  | 189,686 |
| SHAREHOLDERS' EQUITY |  |  |  |  |
| Common stock, par value $\$ .10$ per share |  | 5,353 |  | 5,353 |
| Preferred stock, no shares issued |  | -- |  | -- |
| Additional paid-in capital |  | 61,724 |  | 61,411 |
| Retained earnings |  | 756,618 |  | 745,956 |
| Unearned compensation |  | $(4,376)$ |  | $(4,487)$ |
| Accumulated other comprehensive income |  | 85,337 |  | 75,182 |
|  |  | 904,656 |  | 883,415 |
| Less treasury stock, at cost |  | 35,032 |  | 35,306 |
| Total Shareholders' Equity |  | 869,624 |  | 848,109 |
| Total Liabilities and Shareholders' Equity | \$ | 1,138,108 | \$ | 1,109,699 |

The accompanying notes are an integral part of these statements.

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. CONSOLIDATED CONDENSED STATEMENTS OF INCOME <br> (Unaudited) <br> (in thousands except per share data) 

|  | Three Months Ended |  |
| :---: | :---: | :---: |
|  | 12/31/99 | 12/31/98 |
| REVENUES: |  |  |
| Sales and other operating revenues | \$135,194 | \$142,518 |
| Income from investments | 4,159 | 1,346 |
|  | 139,353 | 143,864 |
| COST AND EXPENSES: |  |  |
| Operating costs | 76,697 | 86,614 |
| Depreciation, depletion and amortization | 26,138 | 23,999 |
| Dry holes and abandonments | 2,382 | 1,759 |
| Taxes, other than income taxes | 6,512 | 6,421 |
| General and administrative | 2,821 | 3,590 |
| Interest | 821 | 1,602 |
|  | 115,371 | 123,985 |
| INCOME BEFORE INCOME TAXES AND |  |  |
| EQUITY IN INCOME OF AFFILIATE | 23,982 | 19,879 |
| INCOME TAX EXPENSE | 10,372 | 7,862 |
| EQUITY IN INCOME OF AFFILIATE, <br> net of income taxes $510 \quad 794$ |  |  |
| NET INCOME | \$ 14,120 | \$ 12, 811 |
| EARNINGS PER COMMON SHARE: |  |  |
| Basic | \$ 0.29 | \$ 0.26 |
| Diluted | \$ 0.28 | \$ 0.26 |
| CASH DIVIDENDS (Note 2) | \$ 0.07 | \$ 0.07 |
| AVERAGE COMMON SHARES OUTSTANDING: |  |  |
| Basic | 49,427 | 49,182 |
| Diluted | 49,764 | 49,664 |

The accompanying notes are an integral part of these statements.

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS <br> (Unaudited) 

(in thousands)

| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |
| :---: | :---: | :---: |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
|  |  |  |
| Depreciation, depletion and amortization | 26,138 | 23,999 |
| Dry holes and abandonments | 2,382 | 1,759 |
| Equity in income of affiliate before income taxes | (823) | $(1,281)$ |
| Amortization of deferred compensation | 377 | 386 |
| Gain on sale of securities | $(2,861)$ | (116) |
| Gain on sale of property, plant \& equipment | (24) | $(4,957)$ |
| Other, net | 300 | 287 |
| Change in assets and liabilities- |  |  |
| Accounts receivable | 2,879 | 2,502 |
| Inventories | 766 | $(1,581)$ |
| Prepaid expenses and other | $(4,564)$ | $(10,852)$ |
| Accounts payable | 74 | $(8,749)$ |
| Accrued liabilities | 2,786 | 1,770 |
| Deferred income taxes | 2,460 | 675 |
| Other noncurrent liabilities | 350 | (539) |
| Total adjustments | 30,240 | 3,303 |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | 44,360 | 16,114 |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |
| Capital expenditures, including dry hole costs | $(22,377)$ | $(44,418)$ |
| Proceeds from sales of property, plant and equipment | 304 | 6,248 |
| Purchase of investments | -- | 15 |
| Proceeds from sale of investments | 2,833 | 53 |
| NET CASH USED IN INVESTING ACtIVITIES | $(19,240)$ | $(38,102)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |
| Proceeds from notes payable | -- | 58,000 |
| Payments made on notes payable | $(5,000)$ | $(29,300)$ |
| Dividends paid | $(3,476)$ | $(3,458)$ |
| Proceeds from exercise of stock options | 142 | 160 |
| NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES | $(8,334)$ | 25,402 |
| NET INCREASE IN CASH AND CASH EQUIVALENTS | 16,786 | 3,414 |
| CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD | 21,758 | 24,476 |
| CASH AND CASH EQUIVALENTS, END OF PERIOD | \$ 38,544 | \$ 27,890 |

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. <br> CONSOLIDATED CONDENSED STATEMENT OF SHAREHOLDERS' EQUITY 

(in thousands - except per share data)

|  | Common ------ Shares | Stock <br> Amount | ```Additional Paid-In Capital``` | Unearned Compensation | Retained Earnings | Treasur <br> Shares | Stock <br> Amount | Accumulated Other Comprehensive Income | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, September 30, 1999 | 53,529 | \$5,353 | \$61,411 | \$ $(4,487)$ | \$745,956 | 3,903 | \$ (35, 306 ) | \$ 75,182 | \$848,109 |
| Comprehensive Income: |  |  |  |  |  |  |  |  |  |
| Net Income <br> Other comprehensive income, net of tax - Unrealized gains on available-for-sale securities |  |  |  |  | 14,120 |  |  | 10,155 | 14,120 10,155 |
| Comprehensive income |  |  |  |  |  |  |  |  | 24,275 |
| Cash dividends (\$0.07 per share) |  |  |  |  | $(3,476)$ |  |  |  | $(3,476)$ |
| Exercise of Stock Options |  |  | 156 |  |  | (20) | 183 |  | 339 |
| Stock issued under Restricted Stock Award Plan |  |  | 157 | (248) |  | (10) | 91 |  |  |
| Amortization of deferred compensation |  |  |  | $359$ | 18 |  |  |  | 377 |
| Balance, December 31, 1999 | 53,529 | \$5,353 | \$61,724 | \$ $(4,376)$ | \$756,618 | 3,873 | \$ (35, 032 ) | \$ 85, 337 | \$869,624 |

## PART I. FINANCIAL INFORMATION HELMERICH \& PAYNE, INC.

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

1. In the opinion of the Company, the accompanying unaudited condensed financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the results of the periods presented. The results of operations for the three months ended December 31, 1999, and December 31, 1998, are not necessarily indicative of the results to be expected for the full year. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto in the Company's 1999 Annual Report on Form 10K.
2. The $\$ .07$ cash dividend declared in September, 1999, was paid December 1, 1999. On December 1, 1999, a cash dividend of $\$ .07$ per share was declared for shareholders of record on February 15, 2000, payable March 1, 2000.
3. Inventories consist of materials and supplies.
4. Income from investments includes $\$ 2,861,000$ and $\$ 116,000$ from gains on sales of available-for-sale securities during the first quarter of fiscal years 2000 and 1999, respectively.
5. The following is a summary of available-for-sale securities, which excludes those accounted for under the equity method of accounting. The recorded investment in securities accounted for under the equity method is $\$ 41,980,010$.

6. Comprehensive Income - The components of comprehensive income, net of related tax, for the three month periods ended December 31, 1999, and 1998, are as follows (in thousands):

|  | $\begin{gathered} \text { Fiscal } \\ 2000 \end{gathered}$ | $\begin{gathered} \text { Fiscal } \\ 1999 \end{gathered}$ |
| :---: | :---: | :---: |
| Net Income | \$ 14,120 | \$ 12,811 |
| Unrealized gain (loss) on securities | 10,155 | $(1,511)$ |
| Comprehensive income | \$ 24,275 | \$ 11,300 |

The only component of accumulated other comprehensive income is unrealized gains on available-for-sale securities.

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS <br> (Continued) 

7. At December 31, 1999, the Company had committed bank lines of credit totaling $\$ 120$ million; $\$ 70$ million expires in May 2000 and $\$ 50$ million expires in October 2003. Additionally, the Company had uncommitted credit facilities totaling $\$ 35$ million. The Company had $\$ 50$ million in outstanding borrowings under its committed bank line of credit that expires in October 2003. The Company also has outstanding letters of credit totaling $\$ 8.5$ million against these lines at December 31, 1999. The average rate on the borrowings at December 31, 1999, was 7.0 percent. However, concurrent with a $\$ 50$ million borrowing under one of its committed facilities, the Company entered into a 5-year, $\$ 50$ million interest rate swap, which closely correlates with the terms and maturity of the facility. The swap effectively fixes the interest rate on this facility at $5.38 \%$ for the entire 5 year term of the note.
8. Earnings per Share - Basic earnings per share is based on the weighted-average number of common shares outstanding during the period. Diluted earnings per share include the dilutive effect of stock options and restricted stock.

A reconciliation of the weighted-average common shares outstanding on a basic and diluted basis is as follows:

| (in thousands) | Three Months Ended |  |
| :---: | :---: | :---: |
| Basic weighted-average shares | 49,427 | 49,182 |
| Effect of dilutive shares: |  |  |
| Stock options | 335 | 472 |
| Restricted stock | 2 | 10 |
|  | 337 | 482 |
| Diluted weighted-average shares | 49,764 | 49,664 |

Restricted stock of 190,000 shares at a weighted-average price of $\$ 37.02$ and options to purchase $1,686,000$ shares of common stock at a weighted-average price of $\$ 28.92$ were outstanding at December 31, 1999, but were not included in the computation of diluted earnings per common share. Inclusion of these shares would be antidilutive, as the exercise prices of the options exceed the average market price of the common shares.
9. New Accounting Pronouncements - The Financial Accounting Standards Board has issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities", (SFAS 133). SFAS 133 is effective for fiscal years beginning after June 15, 2000. This standard requires that all derivatives be recognized as assets or liabilities in the balance sheet and that those instruments be measured at fair value. The Company has not yet determined what the effect of SFAS 133 will be on the earnings and the financial position of the Company.

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS <br> (Continued) 

10. Restricted Stock Awards - In the first quarter of fiscal year 2000, the Company issued to certain employees 10,000 shares of treasury stock as restricted stock awards under the 1996 Stock Incentive Plan. The Company recognized unearned compensation of $\$ 248,000$, which was the fair market value of the stock at the time of issuance. Treasury stock was reduced by the book value of the shares issued $(\$ 90,451)$ with the difference recognized as an increase in paid-in-capital. The unearned compensation is being amortized over a five-year period as compensation expense.
11. Segment Information - The Company evaluates performance of its segments based upon operating profit or loss from operations before income taxes, which includes revenues from external and internal customers; operating costs; depreciation, depletion and amortization; dry holes and abandonments and taxes other than income taxes. Intersegment sales are accounted for in the same manner as sales to unaffiliated customers. Other includes investments in available-for-sale securities, equity owned investments, as well as corporate operations.

Summarized financial information of the Company's reportable segments for the quarters ended December 31, 1999 and 1998 is shown in the following table:

| (in thousands) | External Sales |  | Inter- <br> Segment |  | Total <br> Sales |  | Operating Profit |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 1999 |  |  |  |  |  |  |  |  |
| CONTRACT DRILLING |  |  |  |  |  |  |  |  |
| Domestic | \$ | 50,219 | \$ | 509 | \$ | 50,728 | \$ | 6,511 |
| International |  | 34,201 |  | -- |  | 34,201 |  | 2,510 |
|  |  | 84,420 |  | 509 |  | 84,929 |  | 9,021 |
| OIL \& GAS OPERATIONS |  |  |  |  |  |  |  |  |
| Exploration \& Prod. Natural Gas Mktg. |  | 30,118 |  | -- |  | 30,118 |  | 12,694 |
|  |  | 18,315 |  | -- |  | 18,315 |  | 950 |
|  |  | 48,433 |  | -- |  | 48,433 |  | 13,644 |
| REAL ESTATE |  | 2,242 |  | 388 |  | 2,630 |  | 1,385 |
| OTHER |  | 4,258 |  | -- |  | 4,258 |  | -- |
| ELIMINATIONS |  | -- |  | (897) |  | (897) |  | -- |
| TOTAL | \$ | 139,353 | \$ | -- | \$ | 139,353 | \$ | 24,050 |

# PART I. FINANCIAL INFORMATION HELMERICH \& PAYNE, INC. NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS <br> (Continued) 

|  | External | Inter- | Total | Operating |
| :--- | :---: | :---: | :---: | ---: |
| (in thousands) | Sales | Segment | Sales |  |
| Profit |  |  |  |  |

The following table reconciles segment operating profit per the table above to income before income taxes and equity in income of affiliate as reported on the Consolidated Condensed Statements of Income (in thousands).

| Quarters Ended December 31, | 1999 |  | 1998 |  |
| :---: | :---: | :---: | :---: | :---: |
| Segment operating profit | \$ | 24,050 | \$ | 24,442 |
| Unallocated amounts: |  |  |  |  |
| Income from investments |  | 4,159 |  | 1,346 |
| General corporate expense |  | $(2,821)$ |  | $(3,590)$ |
| Interest expense |  | (821) |  | $(1,602)$ |
| Corporate depreciation |  | (405) |  | (361) |
| Other corporate expense |  | (180) |  | (356) |
| Total unallocated amounts |  | (68) |  | $(4,563)$ |
| Income before income taxes and equity in |  |  |  |  |
| Income of affiliate | \$ | 23,982 | \$ | 19,879 |

The following table presents revenues from external customers by country based on the location of service provided (in thousands).

| Quarters Ended December 31, | 1999 | 1998 |
| :---: | :---: | :---: |
| Revenues |  |  |
| United States | \$105,152 | \$ 89,179 |
| Venezuela | 9,047 | 22,318 |
| Colombia | 12,244 | 17,131 |
| Other Foreign | 12,910 | 15,236 |
| Total | \$139,353 | \$143,864 |

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# PART I. FINANCIAL INFORMATION 

HELMERICH \& PAYNE, INC. REVENUES AND INCOME BY BUSINESS SEGMENTS
(UNAUDITED)
(in thousands)

|  | $\begin{gathered} \text { Three Mo } \\ 12-31-99 \end{gathered}$ | hs Ended $12-31-98$ |
| :---: | :---: | :---: |
| SALES AND OTHER REVENUES: |  |  |
| Contract Drilling-Domestic | \$ 50,219 | \$ 45,985 |
| Contract Drilling-International | 34,201 | 54,685 |
| Total Contract Drilling | 84,420 | 100,670 |
| Exploration and Production | 30,118 | 26,428 |
| Natural Gas Marketing | 18,315 | 13,175 |
| Total Oil \& Gas Operations | 48,433 | 39,603 |
| Real Estate | 2,242 | 2,193 |
| Other | 4,258 | 1,398 |
| TOTAL REVENUES | \$139,353 | \$143,864 |
| OPERATING PROFIT: |  |  |
| Contract Drilling-Domestic | \$ 6,511 | \$ 7,664 |
| Contract Drilling-International | 2,510 | 9,941 |
| Total Contract Drilling | 9,021 | 17,605 |
| Exploration and Production | 12,694 | 4,505 |
| Natural Gas Marketing | 950 | 941 |
| Total Oil \& Gas Operations | 13,644 | 5,446 |
| Real Estate | 1,385 | 1,391 |
| Total Operating Profit | 24,050 | 24,442 |
| OTHER | (68) | $(4,563)$ |
| INCOME BEFORE INCOME TAXES AND |  |  |
| EQUITY IN INCOME OF AFFILIATE | \$ 23,982 | \$ 19,879 |

## PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS <br> OF OPERATIONS AND FINANCIAL CONDITION <br> DECEMBER 31, 1999

## RISK FACTORS AND FORWARD-LOOKING STATEMENTS

The following discussion should be read in conjunction with the consolidated condensed financial statements and related notes included elsewhere herein and the consolidated financial statements and notes thereto included in the Company's 1999 Annual Report on Form 10-K. The Company's future operating results may be affected by various trends and factors, which are beyond the Company's control. These include, among other factors, fluctuations in natural gas and crude oil prices, expiration or termination of drilling contracts, currency exchange losses, changes in general economic conditions, rapid or unexpected changes in technologies and uncertain business conditions that affect the Company's businesses. Accordingly, past results and trends should not be used by investors to anticipate future results or trends.

With the exception of historical information, the matters discussed in Management's Discussion \& Analysis of Results of Operations and Financial Condition includes forward-looking statements. These forward-looking statements are based on various assumptions. The Company cautions that, while it believes such assumptions to be reasonable and makes them in good faith, assumed facts almost always vary from actual results. The differences between assumed facts and actual results can be material. The Company is including this cautionary statement to take advantage of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995 for any forward-looking statements made by, or on behalf of, the Company. The factors identified in this cautionary statement are important factors (but not necessarily all important factors) that could cause actual results to differ materially from those expressed in any forward-looking statement made by, or on behalf of, the Company.

## RESULTS OF OPERATIONS

## First Quarter 2000 vs First Quarter 1999

The Company reported net income of $\$ 14,120,000(\$ 0.28$ per share) from revenues of $\$ 139,353,000$ for the first quarter ended December 31, 1999 , compared with net income of $\$ 12,811,000$ ( $\$ 0.26$ per share) from revenues of $\$ 143,864,000$ for the first quarter of the prior fiscal year. Net income in the first quarter of fiscal 2000 included $\$ 1,754,000$ ( $\$ 0.04$ per share) from the sale of investment securities versus $\$ 71,000$ in the same period of last year.

## EXPLORATION and PRODUCTION

Exploration and Production reported operating profit of $\$ 12,694,000$ for the first quarter compared with $\$ 4,505,000$ for the same period of fiscal 1999. Oil \& gas revenues increased to $\$ 30.1$ million from $\$ 26.4$ million.

Natural gas revenues increased $\$ 6.5$ million, or 33 percent, due primarily to higher gas prices ( 28 percent) and natural gas volumes ( 4 percent). Oil revenues increased $\$ 1.9$ million, or 95 percent, as oil prices more than doubled from the first quarter of fiscal 1999. Natural gas prices averaged $\$ 2.28$ per mcf and $\$ 1.78$ per mcf for the first quarter of fiscal 2000 and 1999 , respectively. Natural gas volumes averaged 124.5 $\mathrm{mmcf} / \mathrm{d}$ and $120.0 \mathrm{mmcf} / \mathrm{d}$, respectively. Crude oil prices averaged $\$ 23.26$ per bbl and $\$ 11.26$ per bbl for the first quarter of fiscal 2000 and 1999, respectively. Crude oil volumes averaged $1,793 \mathrm{bbls} / \mathrm{d}$ and $1,821 \mathrm{bbls} / \mathrm{d}$, respectively.

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION <br> DECEMBER 31, 1999 <br> (continued) 

Included in revenues in the first quarter of fiscal 1999 were gains from the sale of producing properties of approximately $\$ 4.6$ million. Segment operating profit was increased by a reduction in geophysical expense of $\$ 4.9$ million.

As previously announced, the Company has completed, or was in the process of completing during the first quarter, 28 out of 29 wells in which the Company has participated. It is estimated that the aggregate net initial production from those wells would total approximately 25 mmcfd and 500 barrels of oil per day. However, because of normal production declines of both existing and new production, and the timing of the new completions, the affect of the new production will be spread over several months. Additional exploratory and developmental drilling is planned in these same areas of interest, as well as, in other prospects currently being developed.

## DOMESTIC DRILLING

Domestic Drilling's operating profit decreased $\$ 1.2$ million, due primarily to lower margins and rig utilization in land operations, a $\$ 1.5$ million increase in depreciation, or 21 percent, offset by increased activity in offshore operations. Land rig utilization was $75 \%$ for the quarter compared with $85 \%$ in the first quarter of fiscal 1999 , but was improved over rates of $53 \%$ and $65 \%$ for the third and fourth quarters of fiscal 1999. Average dayrates for the current quarter also improved approximately $4 \%$ over the fourth quarter of fiscal 1999. Domestic offshore platform rig activity was at $100 \%$ for the first quarter of fiscal 2000 and 1999.

## INTERNATIONAL DRILLING

International Drilling's operating profit decreased to $\$ 2.5$ million from $\$ 9.9$ million. Revenues decreased to $\$ 34.2$ million from $\$ 54.7$ million. The decrease in operating profit is due primarily to lower rig utilization in Venezuela, Colombia and Australia and lower dayrates in Venezuela and Colombia. International rig utilization averaged $47 \%$ during the first quarter and $65 \%$ during last year's first quarter. Some improvement is anticipated in Ecuador, Argentina and Bolivia for the remainder of the fiscal year, but low activity may continue in Venezuela where 19 of the Company's 40 rigs are located and rig utilization has averaged $28 \%$ for the past three quarters.

## OTHER

Revenues increased approximately $\$ 2.8$ million due to an increase in gains from the sale of available-for-sale securities. Expenses were reduced, with interest expense decreasing to $\$ .8$ million from $\$ 1.6$ million because of a substantial reduction in debt compared to the first quarter of fiscal 1999 and corporate general and administrative expense decreasing by $21 \%$ to $\$ 2.8$ million, due primarily to lower airplane expense and advertising costs.

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION <br> DECEMBER 31, 1999 <br> (continued) 

The Company's effective income tax rate increased to $43 \%$ for the quarter compared to $39.5 \%$ for the first quarter of last year. The increase is due primarily to a larger proportionate income in higher-tax-rate jurisdictions in the Company's international drilling operations. The effective tax rate of $43 \%$ for fiscal 2000 could increase slightly, if projected operating results are not achieved.

## Liquidity and Capital Resources

Net cash provided by operating activities was $\$ 44,360,000$ for the first quarter of fiscal 2000 , compared with $\$ 16,114,000$ for the same period in 1999. Capital expenditures were $\$ 22,377,000$ and $\$ 44,418,000$ for the first quarter of fiscal 2000 and 1999 , respectively.

The Company anticipates capital expenditures to be approximately $\$ 150$ million for fiscal 2000, which is less than projected internally generated cash flows. During the quarter, the Company reduced borrowings by $\$ 5,000,000$. The Company's indebtedness totaled $\$ 50,000,000$ as of December 31, 1999, as described in note 7 to the Consolidated Condensed Financial Statements.

The Company's Board of Directors, at its December 1, 1999, quarterly Board meeting, approved an extension of the Company's previously approved stock repurchase program to allow the repurchase of up to an additional $1,000,000$ shares of the Company's common stock. The original program authorized the repurchase of up to $2,000,000$ shares or approximately four percent of its common stock. The Company repurchased 999,100 shares under the original program. The Company intends to periodically purchase additional shares in the open market or in private transactions. The repurchased shares will be held in treasury and used for general corporate purposes including use in the Company's benefit plans.

There were no other significant changes in the Company's financial position since September 30, 1999.

## YEAR 2000 COMPLIANCE

During the past year the Company implemented various initiatives in an attempt to ensure that its hardware, software and equipment function properly with respect to dates before and after January 1, 2000 (the "Y2K Project"). The Company implemented the Y2K Project in four phases: identification, assessment, remediation and testing. The Company completed identification and assessment of all major systems that it believed could be affected by the Year 2000 issue. In response to the identification and assessment, the Company completed the remediation phase for all major Information Technology and Non-Information Technology systems. The Company completed system testing and implementation of all Y2K Project initiatives before the end of 1999.

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. <br> MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS <br> OF OPERATIONS AND FINANCIAL CONDITION <br> DECEMBER 31, 1999 

Additionally, the Company canvassed important raw material and service suppliers for Year 2000 compliance. The search did not reveal any irreplaceable suppliers that would materially impact our results of operations, liquidity or capital resources. The total cost of our Y2K project was approximately $\$ 800,000$, which was funded through the Company's general funds.

To date, the Company has not experienced any significant Year 2000 related system failures nor, to our knowledge, have any of our irreplaceable suppliers. The Company intends to continue to monitor and test its systems for ongoing Year 2000 compliance; however, we cannot guarantee that our computer systems or the systems of other companies upon which our operations rely will not be adversely affected by problems associated with the Year 2000 issue.

## PART II. OTHER INFORMATION HELMERICH \& PAYNE, INC.

## Item 6(b) Reports on Form 8-K

There were no reports on Form 8-K for the three months ended December 31, 1999.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

| Date: | FEBRUARY 14, | 2000 | /s/ DOUGLAS E. FEARS |
| :---: | :---: | :---: | :---: |
|  |  |  | Douglas E. Fears, Chief Financial Officer |
| Date: | FEBRUARY 14, | 2000 | /s/ HANS C. HELMERICH |
|  |  |  | Hans C. Helmerich, President |
|  |  |  | -15- |

## INDEX TO EXHIBITS

EXHIBIT NO. DESCRIPTION

## ARTICLE 5

MULTIPLIER: 1,000

| PERIOD TYPE | 3 MOS |
| :--- | ---: |
| FISCAL YEAR END | SEP 302000 |
| PERIOD START | OCT 011999 |
| PERIOD END | DEC 311999 |
| CASH | 38,544 |
| SECURITIES | 255,558 |
| RECEIVABLES | 99,525 |
| ALLOWANCES | 2,806 |
| INVENTORY | 24,421 |
| CURRENT ASSETS | 178,667 |
| PP\&E | $1,466,985$ |
| DEPRECIATION | 782,153 |
| TOTAL ASSETS | $1,138,108$ |
| CURRENT LIABILITIES | 69,764 |
| BONDS | 0 |
| PREFERRED MANDATORY | 0 |
| PREFERRED | 0 |
| COMMON | 5,353 |
| OTHER SE | 864,271 |
| TOTAL LIABILITY AND EQUITY | $1,138,108$ |
| SALES | 135,194 |
| TOTAL REVENUES | 139,353 |
| CGS | 108,058 |
| TOTAL COSTS | 108,058 |
| OTHER EXPENSES | 3,671 |
| LOSS PROVISION | 0 |
| INTEREST EXPENSE | 821 |
| INCOME PRETAX | 23,982 |
| INCOME TAX | 10,372 |
| INCOME CONTINUING | 14,120 |
| DISCONTINUED | 0 |
| EXTRAORDINARY | 0 |
| CHANGES | 0 |
| NET INCOME | 14,120 |
| EPS BASIC | .29 |
| EPS DILUTED | .28 |

End of Filing
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[^0]:    OUTSTANDING AT DECEMBER 31, 1999

