# HELMERICH \& PAYNE, INC. 

## FORM 10-Q

(Quarterly Report)

Filed 08/14/96 for the Period Ending 06/30/96

Address 1437 S. BOULDER AVE. SUITE 1400<br>TULSA, OK, 74119<br>Telephone 918-742-5531<br>CIK 0000046765<br>Symbol HP<br>SIC Code 1381 - Drilling Oil and Gas Wells<br>Industry Oil \& Gas Drilling<br>Sector Energy<br>Fiscal Year 09/30

# HELMERICH \& PAYNE INC 

FORM 10-Q<br>(Quarterly Report)

## Filed 8/14/1996 For Period Ending 6/30/1996

| Address | UTICA AT 21ST ST |
| :--- | :--- |
|  | TULSA, Oklahoma 74114 |
| Telephone | $918-742-5531$ |
| CIK | 0000046765 |
| Industry | Oil Well Services \& Equipment |
| Sector | Energy |
| Fiscal Year | $09 / 30$ |

# [x] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 

For quarterly period ended: JUNE 30, 1996
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to
Commission File Number: 1-4221

# HELMERICH \& PAYNE, INC. <br> Exact name of registrant as specified in its charter) 

DELAWARE
(State or other jurisdiction of incorporation or organization)

73-0679879
(I.R.S. Employer I.D. Number)

UTICA AT TWENTY-FIRST STREET, TULSA, OKLAHOMA 74114
(Address of principal executive office) (Zip Code)

Registrant's telephone number, including area code: (918) 742-5531
NONE
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No


AUTHORIZED AT JUNE 30, 1996
26,764,476
Total Number of Pages 10

## HELMERICH \& PAYNE, INC. AND SUBSIDIARIES

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HELMERICH \& PAYNE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED BALANCE SHEETS (in thousands)


See accompanying notes to financial statements.
(in thousands except per share data)

REVENUES :

## Sales and other operating revenues Income from investments

Operating costs
Depreciation, depletion and
amortization
Dry holes and abandonments
Taxes, other than income taxes
General and administrative
Interest

INCOME BEFORE INCOME TAXES AND EQUITY IN INCOME OF AFFILIATE

INCOME TAX EXPENSE

EQUITY IN INCOME OF AFFILIATE, net of income taxes

NET INCOME

NET INCOME PER AVERAGE COMMON SHARE

CASH DIVIDENDS (Note 2)

AVERAGE COMMON SHARES OUTSTANDING

| Quarter | Ended |
| :---: | :---: |
| $6 / 30 / 96$ | $6 / 30 / 95$ |


| \$104,371 | \$ 76,413 |
| :---: | :---: |
| 1,656 | 2,343 |
| 106,027 | 78,756 |


| 60,357 | 49,725 |
| :---: | :---: |
| 14,346 | 13,792 |
| 2,397 | 1,888 |
| 4,896 | 3,962 |
| 1,918 | 2,037 |
| 63 | 94 |
| 83,977 | 71,498 |
| 22,050 | 7,258 |
| 9,050 | 2,822 |
| 158 | 148 |

\$ 13,158 \$ 4,584
$==========$
$\$ \quad 0.53$
========
$\$ \quad 0.19$
$\$ \quad 0.125$
$\$ 0.125$
24,573
$\$ 0.375$
$\$ 0.375$
24,666
24,516

See accompanying notes to financial statements.

# HELMERICH \& PAYNE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENT OF CASH FLOWS 

(Unaudited)
(in thousands)

CASH FLOWS FROM OPERATING ACTIVITIES:
Net Income
Adjustments to reconcile net income to net
cash provided by operating activities-
Depreciation, depletion and amortization
Dry holes and abandonments
Equity in income of affiliate before income taxes
Amortization of deferred compensation
Gain on sale of securities
Other, net
Change in assets and liabilities-
Increase in accounts receivable
Decrease in inventories
(Increase) decrease in prepaid expenses and other
Increase in accounts payable
Increase in accrued liabilities
Increase in deferred income taxes
Increase in other noncurrent liabilities
Total Adjustments
Net cash provided by operating activities

CASH FLOWS FROM INVESTING ACTIVITIES:
Capital expenditures, including dry hole costs
Proceeds from sales of property, plant and equipment
Purchase of investments
Proceeds from sale of investments
Proceeds from sale of short-term investments
Net cash used in investing activities

CASH FLOWS FROM FINANCING ACTIVITIES:

| Proceeds from notes payable | 30,000 | 20,200 |
| :---: | :---: | :---: |
| Payments made on notes payable | $(45,700)$ | - |
| Dividends paid | $(9,310)$ | ( 9,265) |
| Proceeds from exercise of stock options | 1,772 | 1,157 |
| Net cash provided by (used in) financing activities | $(23,238)$ | 12,092 |
| NET DECREASE IN CASH AND CASH EQUIVALENTS | ( 3,375) | $(12,216)$ |
| CASH AND CASH EQUIVALENTS, beginning of period | 19,661 | 29,447 |
| CASH AND CASH EQUIVALENTS, end of period | \$ 16,286 | \$ 17,231 |

See accompanying notes to financial statements.

```
Balance, September 30, 1995
```

    Change in net unrealized holding
    gains, net of income taxes of
    \$11,080
    Cash dividends (\$0.375 per share)
    Exercise of stock options
    Lapse of restrictions on restricted
    stock awards
    Forfeiture of restricted stock
    award
    Amortization of deferred
    compensation
    Net income
    Balance, June 30, 1996

| Common | Stock | Paid-In |
| :---: | :---: | :---: |
| Shares | Amount | Capital |
| 26,764 | \$2,677 | \$48,436 |

26,764 \$2,677
Paid-In
$\$ 48,436$

Net
Unrlzed

| Holding | Retained |
| :---: | :---: |
| Gains | Earnings |
| \$38,004 | \$4 |


| - | - | - | 18,077 | - | - | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| - | - | - | - | $(9,310)$ | - | - |
| - | - | 1,022 | - | - | $(185)$ | 750 |
| - | - | $(169)$ | - | - | - | - |
| - | - | - | 271 |  |  |  |

26,764 \$2,677
\$49,208
\$56,081
1,925 (21,734)

## HELMERICH \& PAYNE, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

1. In the opinion of the Company, the accompanying unaudited consolidated financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the results of the periods presented. The results of operations for the nine months ended June 30, 1996, and June 30, 1995, are not necessarily indicative of the results to be expected for the full year.
2. The $\$ .125$ cash dividend declared in March was paid June 1, 1996. On June 5, 1996, a cash dividend of $\$ .13$ per share was declared for shareholders of record on August 15, 1996, payable September 1, 1996.
3. Inventories consisted of the following (in thousands of dollars):

|  | 06-30-96 | 09-30-95 |
| :---: | :---: | :---: |
| Raw Materials | \$ 221 | \$ 100 |
| Works in Progress | 270 | 315 |
| Finished Goods | 1,357 | 1,435 |
| Materials \& Supplies | 18,936 | 19,463 |
|  | \$ 20,784 | \$ 21,313 |

4. Income from investments includes $\$ 566,000$ from gains on sales of securities during the first nine months of 1996 , versus $\$ 2,947,000$ on sales of securities during the first nine months of 1995.
5. The following is a summary of available-for-sale securities, which excludes those accounted for under the equity method of accounting. The cost of securities accounted for under the equity method is $\$ 23,613,000$.

|  |  | Gross | Gross | Est. |
| :--- | :---: | :---: | :---: | :---: |
|  |  | Unrealized | Unrealized | Fair |
|  |  | Cost | Gains | Losses |

During the quarter ended June 30, 1996, marketable equity available-for-sale securities with a fair value at the date of sale of $\$ 619,000$ were sold. The gross realized gains on such sales of available-for-sale- securities totaled $\$ 596,000$ and the gross realized losses totaled $\$ 30,000$.
6. In May 1996 the Company renewed its line of credit agreement with certain banks. The new agreement provides for maximum borrowing of $\$ 50,000,000$ at adjustable interest rates based on London Interbank Offered Rates (LIBOR). The borrowings will mature either in May of 1997 or May of 1998. A $\$ 40,000,000$ portion of the line is for a 364 day term and a $\$ 10,000,000$ portion is for a two year term. As of June 30, 1996, the Company had borrowed $\$ 6,000,000$ against the line of credit, at a weighted average interest rate of $5.81 \%$, and had letters of credit outstanding in the amount of $\$ 9,991,000$, leaving an unused portion of $\$ 34,009,000$. Under the line of credit agreement, the Company must meet certain requirements regarding levels of debt, net worth and earnings.

# HELMERICH \& PAYNE, INC. AND SUBSIDIARIES REVENUES AND INCOME BY BUSINESS SEGMENTS (UNAUDITED) 

(in thousands)


OPERATING PROFIT(LOSS):
Contract Drilling-Domestic
Contract Drilling-Internat'l
Total Contract Drilling
Division
Exploration and Production
Natural Gas Marketing
Total Oil \& Gas Division
Chemical Division
Real Estate Division
Total Operating Profit

OTHER

INCOME BEFORE INCOME TAXES AND
EQUITY IN INCOME OF AFFILIATE

| $\begin{array}{r} 1,915 \\ 8,309 \end{array}$ |
| :---: |
| 10,224 |
| 4,075 |
| 757 |
| 4,832 |

2,739
1,221
19,016
-------
$(1,733)$
$(2,524)$
\$ 16,924
$=======$
1,979
1,423
19,448
--------
-------
\$17,283
=======
\$ 2,77
7,885

10,661


5,385
\$ 3,675
7,847
---------


-_-------
(942)
---------
\$ 22,050
$======$
\$ 8,366
24,041
-------
$\begin{array}{r}32,407 \\ 17,370 \\ 2,341 \\ ------\quad 19,711 \\ \hline\end{array}$

5,493
3,845
61,456
--------
$(5,199)$
$(1,693)$
$\qquad$
\$ 22,789
=========

See accompanying notes to financial statements.

# HELMERICH \& PAYNE, INC. AND SUBSIDIARIES 

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS <br> JUNE 30, 1996

## RESULTS OF OPERATIONS

The Company reported net income of $\$ 13,158,000(\$ 0.53$ per share) from revenues of $\$ 106,027,000$ for the third quarter of fiscal 1996, compared with net income of $\$ 4,584,000$ ( $\$ 0.19$ per share) from revenues of $\$ 78,756,000$ for the third quarter of fiscal 1995 . Net income for the first nine months totaled $\$ 35,278,000$ ( $\$ 1.43$ per share) from revenues of $\$ 301,533,000$, compared with $\$ 14,820,000$ ( $\$ 0.60$ per share) from revenues of $\$ 238,001,000$ last year.

Net income for the nine months ended June 30, 1996, includes $\$ 346,000$ after-tax gains from the sale of securities, compared with $\$ 1,800,000$ after-tax gain from the sale of securities for the same period in 1995.

Exploration and Production reported an operating profit of $\$ 17,370,000$ for the nine months ended June 30, 1996, compared with an operating loss of $\$ 2,900,000$ for the same period last year. Oil \& gas revenues for the first nine months increased to $\$ 54,271,000$ (a fifty percent increase) from last year's revenues of $\$ 36,202,000$. The increase in revenues is the result of continued strength in oil and natural gas prices compared to last year and the increase in natural gas volumes.

Natural gas prices for the third quarter and first nine months of 1996 averaged $\$ 1.88$ per mcf and $\$ 1.71$ per mcf respectively, compared with $\$ 1.28$ per mcf and $\$ 1.31$ per mcf in the same periods of 1995 . Natural gas volumes for the first nine months of 1996 were $91.4 \mathrm{mmcf} / \mathrm{d}$ compared with $71.2 \mathrm{mmcf} / \mathrm{d}$ for the same period of 1995 . Oil prices for the third quarter and first nine months of 1996 averaged $\$ 20.02$ and $\$ 18.25$, respectively, compared with $\$ 17.42$ and $\$ 16.48$, respectively, in the same periods of 1995 . Oil volumes for the nine months ended June 30,1996 and 1995 were 2,222 bbls/d and $2,224 \mathrm{bbls} / \mathrm{d}$, respectively.

Exploration and Production's third quarter results were also affected by three natural gas wells that commenced production during the quarter. These wells are part of the previously announced Rocky East discovery in Washita County, Oklahoma. It is anticipated that two additional natural gas wells will commence production in the fourth quarter.

The Contract Drilling Division reported an operating profit of $\$ 32,407,000$ for the first nine months of fiscal 1996, compared with $\$ 16,791,000$ for the first nine months of fiscal 1995. Operating profit from international operations increased to $\$ 24,041,000$ for the first nine months of 1996, compared with $\$ 12,541,00$ for the same period (a ninety-two percent increase) in 1995. The primary reason for the increase in operating profits was the strong performance in the Company's Venezuelan and Colombian operations. Rig utilization was over $90 \%$ in both countries for the nine months ended June 30, 1996.

Operating profit from the domestic drilling operations increased to $\$ 8,366,000$ for the first nine months of 1996 , compared with $\$ 4,250,000$ for the same period in 1995. The increase is the result of improved profit margins on the Company's land rigs and the earnings from the new Mars Offshore Platform Rig which began drilling in the third quarter of 1996.

## LIQUIDITY AND CAPITAL RESOURCES

Net cash provided by operating activities was $\$ 93,257,000$ for the nine months ended June 30,1996 , compared with $\$ 64,514,000$ for the same period in 1995. Capital expenditures for the first nine months of 1996 were $\$ 84,099,000$, compared with $\$ 88,345,000$ for the first nine months of 1995

During the third quarter the Company renewed its line of credit agreement as described in Note 6 to the financial statements. Additional borrowing may be necessary to meet capital expenditure requirements for the remainder of fiscal 1996.

There were no other significant changes in the Company's financial position since September 30, 1995.

## PART II. OTHER INFORMATION HELMERICH \& PAYNE, INC. AND SUBSIDIARIES

## Item 1 Legal Proceedings

The lawsuit William G. Caldwell, et al v Helmerich \& Payne, Inc. is described in the Company's $10-\mathrm{Q}$ filings for the quarterly periods ended December 31, 1995 and March 31, 1996.

## Item 6(b) Reports on Form 8-K

There were no reports on Form 8-K for the three months ended June 30, 1996.

## HELMERICH \& PAYNE, INC. AND SUBSIDIARIES

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

| Date: | AUGUST 14, | 1996 | /S/ DOUGLAS E. FEARS |
| :---: | :---: | :---: | :---: |
|  |  |  | Douglas E. Fears, Chief Financial Officer |
| Date: | AUGUST 14, | 1996 | /S/ HANS C. HELMERICH |
|  |  |  | Hans C. Helmerich, President |
|  |  |  | -10- |

## EXHIBIT INDEX

Exhibit No.
27

Exhibit Description
Financial Data Schedule

## ARTICLE 5

MULTIPLIER: 1,000

| PERIOD TYPE | 9 MOS |
| :--- | ---: |
| FISCAL YEAR END | SEP 301996 |
| PERIOD START | OCT 011995 |
| PERIOD END | JUN 301996 |
| CASH | 16,286 |
| SECURITIES | 178,528 |
| RECEIVABLES | 76,058 |
| ALLOWANCES | 462 |
| INVENTORY | 20,784 |
| CURRENT ASSETS | 118,765 |
| PP\&E | $1,073,498$ |
| DEPRECIATION | 612,622 |
| TOTAL ASSETS | 772,571 |
| CURRENT LIABILITIES | 66,918 |
| BONDS | 0 |
| COMMON | 2,677 |
| PREFERRED MANDATORY | 0 |
| PREFERRED | 0 |
| OTHER SE | 606,741 |
| TOTAL LIABILITY AND EQUITY | 772,571 |
| SALES | 297,408 |
| TOTAL REVENUES | 301,533 |
| CGS | 237,916 |
| TOTAL COSTS | 237,916 |
| OTHER EXPENSES | 6,970 |
| LOSS PROVISION | 0 |
| INTEREST EXPENSE | 390 |
| INCOME PRETAX | 56,257 |
| INCOME TAX | 21,672 |
| INCOME CONTINUING | 35,278 |
| DISCONTINUED | 0 |
| EXTRAORDINARY | 0 |
| CHANGES | 0 |
| NET INCOME | 35,278 |
| EPS PRIMARY | 1.43 |
| EPS DILUTED | 1.43 |
|  |  |

## End of Filing

