# HELMERICH \& PAYNE, INC. 

## FORM 10-Q

(Quarterly Report)

Filed 08/13/97 for the Period Ending 06/30/97

Address 1437 S. BOULDER AVE. SUITE 1400<br>TULSA, OK, 74119<br>Telephone 918-742-5531<br>CIK 0000046765<br>Symbol HP<br>SIC Code 1381 - Drilling Oil and Gas Wells<br>Industry Oil \& Gas Drilling<br>Sector Energy<br>Fiscal Year 09/30

# HELMERICH \& PAYNE INC 

FORM 10-Q<br>(Quarterly Report)

## Filed 8/13/1997 For Period Ending 6/30/1997

| Address | UTICA AT 21ST ST |
| :--- | :--- |
|  | TULSA, Oklahoma 74114 |
| Telephone | $918-742-5531$ |
| CIK | 0000046765 |
| Industry | Oil Well Services \& Equipment |
| Sector | Energy |
| Fiscal Year | $09 / 30$ |


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| :---: | :---: | :---: |
|  |  | Onstomer Service: 203-852-5666 <br> Corporate Sales: $212-457-8200$ |

# |X| QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 

For quarterly period ended: JUNE 30, 1997
OR
|_| TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$

Commission File Number: 1-4221

## HELMERICH \& PAYNE, INC.

(Exact name of registrant as specified in its charter)

DELAWARE
(State or other jurisdiction of incorporation or organization)

73-0679879
(I.R.S. Employer I.D. Number)


74114
(Zip Code)

Registrant's telephone number, including area code: (918) 742-5531

NONE
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.


## HELMERICH \& PAYNE, INC. AND SUBSIDIARIES

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HELMERICH \& PAYNE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED BALANCE SHEETS (in thousands)

|  | (Unaudited) June 30 1997 | $\begin{gathered} \text { September } 30 \\ 1996 \end{gathered}$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Current Assets |  |  |
| Cash and cash equivalents | \$ 30,236 | \$ 16,892 |
| Short-term investments | 1,005 | 1,005 |
| Accounts receivable, net | 87,872 | 75,374 |
| Inventories | 18,597 | 16,915 |
| Prepaid expenses and other | 9,315 | 4,182 |
| Total Current Assets | 147,025 | 114,368 |
| Investments | 271,249 | 229,809 |
| Property, Plant and Equipment, net | 504,395 | 463,496 |
| Other Assets | 13,278 | 14,241 |
| Total Assets | \$935,947 | \$821,914 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |
| Current Liabilities |  |  |
| Accounts payable | \$ 28,393 | \$ 25,622 |
| Accrued liabilities | 33,146 | 31,943 |
| Notes payable | 4,000 | 5,000 |
| Total Current Liabilities | 65,539 | 62,565 |
| Noncurrent Liabilities |  |  |
| Deferred income taxes | 119,786 | 98,335 |
| Other | 19,243 | 15,044 |
| Total Noncurrent Liabilities | 139,029 | 113,379 |
| Shareholders' Equity |  |  |
| Common stock, par value $\$ .10$ per share | 2,677 | 2,677 |
| Preferred stock, no shares issued | -- | -- |
| Additional paid-in capital | 51,930 | 50,410 |
| Net unrealized holding gains | $82,533$ | $56,550$ |
| Retained earnings | 614,779 | 557,543 |
| Less treasury stock, at cost | $\begin{array}{r} 751,919 \\ 20,540 \end{array}$ | $\begin{array}{r} 667,180 \\ 21,210 \end{array}$ |
| Total Shareholders' Equity | 731,379 | 645,970 |
|  | \$935,947 | \$821,914 |

See accompanying notes to financial statements.
(in thousands except per share data)

|  | Quarter $6 / 30 / 97$ | Ended $6 / 30 / 96$ | Nine Months 6/30/97 | Ended $6 / 30 / 96$ |
| :---: | :---: | :---: | :---: | :---: |
| REVENUES: |  |  |  |  |
| Sales and other operating revenues | \$123,363 | \$ 99,702 | \$370,862 | \$280,873 |
| Income from investments | 6,449 | 1,656 | 9,691 | 4,125 |
|  | 129,812 | 101,358 | 380,553 | 284,998 |
| COST AND EXPENSES: |  |  |  |  |
| Operating costs | 67,265 | 56,834 | 201,572 | 164,978 |
| Depreciation, depletion and amortization | 18,740 | 14,123 | 51,591 | 42,128 |
| Dry holes and abandonments | 1,102 | 2,397 | 4,074 | 6,555 |
| Taxes, other than income taxes | 5,192 | 4,748 | 15,297 | 13,213 |
| General and administrative | 1,946 | 1,918 | 7,150 | 6,970 |
| Interest | 143 | 63 | 143 | 390 |
|  | 94,388 | 80,083 | 279,827 | 234,234 |
| INCOME FROM CONTINUING OPERATIONS |  |  |  |  |
| BEFORE INCOME TAXES AND EQUITY IN |  |  |  |  |
| INCOME OF AFFILIATE | 35,424 | 21,275 | 100,726 | 50,764 |
| INCOME TAX EXPENSE | 12,216 | 8,783 | 36,066 | 19,537 |
| EQUITY IN INCOME OF AFFILIATE, net of income taxes | 440 | 158 | 1,531 | 693 |
| INCOME FROM CONTINUING OPERATIONS | 23,648 | 12,650 | 66,191 | 31,920 |
| INCOME FROM DISCONTINUED OPERATIONS | -- | 508 | -- | 3,358 |
| NET INCOME | \$ 23,648 | \$ 13,158 | \$ 66,191 | \$ 35,278 |
| PER COMMON SHARE: |  |  |  |  |
| Income from continuing operations | \$ 0.95 | \$ 0.51 | \$ 2.66 | \$ 1.29 |
| Income from discontinued operations | -- | 0.02 | -- | . 14 |
| NET INCOME | \$ 0.95 | \$ 0.53 | \$ 2.66 | \$ 1.43 |
| CASH DIVIDENDS (Note 2) | \$ 0.13 | \$ 0.125 | \$ 0.39 | \$ 0.375 |
| AVERAGE COMMON SHARES OUTSTANDING | 24,917 | 24,743 | 24,866 | 24,666 |

See accompanying notes to financial statements.

# HELMERICH \& PAYNE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENT OF CASH FLOWS 

(Unaudited)
(in thousands)

|  | Nine Months Ended |  |  |
| :---: | :---: | :---: | :---: |
|  | 6/30/97 |  | 06/30/96 |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |
| Net Income | \$ | 66,191 | 35,278 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |
| Discontinued operations |  | -- | $(3,358)$ |
| Depreciation, depletion and amortization |  | 51,591 | 42,128 |
| Dry holes and abandonments |  | 4,074 | 6,555 |
| Equity in income of affiliate before income taxes |  | $(2,470)$ | $(1,118)$ |
| Amortization of deferred compensation |  | 871 | 1,255 |
| Gain on sale of securities |  | $(4,631)$ | ( 566 ) |
| Other, net |  | $(2,659)$ | 36 |
| Change in assets and liabilities- |  |  |  |
| Accounts receivable |  | $(12,498)$ | $(15,643)$ |
| Inventories |  | $(1,682)$ | 497 |
| Prepaid expenses and other |  | $(4,170)$ | 762 |
| Account payable |  | 4,968 | 961 |
| Accrued liabilities |  | 1,203 | 15,918 |
| Deferred income taxes |  | 5,527 | 3,394 |
| Other noncurrent liabilities |  | 4,199 | 3,366 |
| Total adjustments |  | 44,323 | 54,187 |
| Net cash provided by continuing operations |  | 110,514 | 89,465 |
| Net cash provided by discontinued operations |  | -- | 3,792 |
| Net cash provided by operating activities |  | 110,514 | 93,257 |

CASH FLOWS FROM INVESTING ACTIVITIES:
Capital expenditures, including dry hole costs,
from continuing operations
Proceeds from sales of property, plant and equipment Purchase of investments
Proceeds from sale of investments
Discontinued operations
Proceeds from sale of short-term investments
Net cash used in investing activities

CASH FLOWS FROM FINANCING ACTIVITIES:
Proceeds from notes payable
Payments made on notes payable
Dividends paid
Proceeds from exercise of stock options

Net cash used in financing activities

NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS
CASH AND CASH EQUIVALENTS, beginning of period
CASH AND CASH EQUIVALENTS, end of period

| 29,000 | 30,000 |
| :---: | :---: |
| $(30,000)$ | $(45,700)$ |
| $(9,733)$ | $(9,310)$ |
| 2,097 | 1,772 |
| $(8,636)$ | $(23,238)$ |
| 13,344 | $(3,984)$ |
| 16,892 | 19,543 |
| \$ 30,236 | \$ 15,559 |

See accompanying notes to financial statements.
(in thousands)

|  | Common Stock |
| :--- | :--- | :--- |

## HELMERICH \& PAYNE, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

1. In the opinion of the Company, the accompanying unaudited consolidated financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the results of the periods presented. The results of operations for the nine months ended June 30, 1997, and June 30, 1996, are not necessarily indicative of the results to be expected for the full year.
2. The $\$ .13$ cash dividend declared in March was paid June 2, 1997. On June 4, 1997, a cash dividend of $\$ .13$ per share was declared for shareholders of record on August 15, 1997, payable September 2, 1997.
3. Inventories consist of materials and supplies.
4. Income from investments includes $\$ 4,631,000$ from gains on sales of securities during the first nine months of 1997 , versus $\$ 566,000$ on sales of securities during the first nine months of 1996.
5. The following is a summary of available-for-sale securities, which excludes those accounted for under the equity method of accounting. The recorded investment in securities accounted for under the equity method is $\$ 27,684,527$.

|  |  | Gross | Gross | Est. |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Unrealized | Unrealized | Fair |  |  |
| Gains | Losses | Value |  |  |

During the nine months ended June 30, 1997, marketable equity available-for-sale securities with a fair value at the date of sale of $\$ 8,038,000$ were sold. The gross realized gains on such sales of available-for-sale-securities totaled $\$ 4,631,000$.
6. In May 1997 the Company renewed its line of credit agreement with certain banks. The new agreement provides for maximum borrowing of $\$ 40,000,000$ at adjustable interest rates based on London Interbank Offered Rates (LIBOR). The borrowings will mature either in May of 1998 or May of 1999. A $\$ 30,000,000$ portion of the line is for a 364 day term and a $\$ 10,000,000$ portion is for a two year term. As of June 30, 1997, the Company had borrowed $\$ 4,000,000$ against the line of credit, at a weighted average interest rate of $6.06875 \%$, and had letters of credit outstanding in the amount of $\$ 7,921,000$, leaving an unused portion of $\$ 28,079,000$. Under the line of credit agreement, the Company must meet certain requirements regarding levels of debt, net worth and earnings.

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS <br> (Continued) 

## 7. Discontinued Operations

Effective August 30, 1996, the Company exchanged all of the common stock of its wholly-owned subsidiary, Natural Gas Odorizing, Inc. (NGO), to Occidental Petroleum Corporation (OPC) for 2,018,928 shares of OPC common stock with a fair market value at closing of approximately $\$ 48$ million. NGO comprised all of the Company's chemical operations. Prior period operating results for such operations are reported as discontinued operations. Summary operating results of discontinued operations for the nine months ending June 30, 1996 are as follows (in thousands):

| Revenues | $\$ 16,535$ |
| :--- | :--- |
| Operating Profit | $\$ 5,493$ |
| Income Taxes | $\$ 2,135$ |
| Net Income | $\$ 3,358$ |

8. In February 1997, the Financial Accounting Standards Board issued Statement No. 128, Earnings per Share, which is required to be adopted for periods ending after December 15, 1997. At that time, the Company will be required to change the method currently used to compute earnings per share and to restate all prior periods. Under the new requirements for calculating primary earnings per share, the dilutive effect of stock options will be excluded. There will be no impact to primary earnings per share for the third quarter and nine months ended June 30 , 1997 and June 30, 1996, respectively. The impact of Statement 128 on the calculation of fully diluted earnings per share for these periods is not expected to be material.

# HELMERICH \& PAYNE, INC. AND SUBSIDIARIES REVENUES AND INCOME BY BUSINESS SEGMENTS (UNAUDITED) 

(in thousands)


OPERATING PROFIT(LOSS):


Contract Drilling-Internat'l
Total Contract Drilling Division

Exploration and Production Natural Gas Marketing

Total Oil \& Gas Division

Real Estate Division
Total Operating Profit

OTHER

INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES AND EQUITY IN INCOME OF AFFILIATE
\$ 4,210
6,907
\$ 4,955
8,918
---------
---------
11,117

18
1,381
19,655
----
1,779
32,551
$(1,170)$
$(1,952)$
3,807
\$ 31,381
\$ 33,921
$\$ 35,424$

685
$(5,199)$
\$100,726
$=======$
\$ 8,366 24,041

32,407

17,370

| 48,862 | 17,370 |
| ---: | ---: |
| 2,427 | 2,341 |
| ------- | ------ |

19,711

3,845
55,963
---------
\$ 50,764
=========

See accompanying notes to financial statements.

# HELMERICH \& PAYNE, INC. AND SUBSIDIARIES 

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS <br> JUNE 30, 1997

## BUSINESS ENVIRONMENT AND RISK FACTORS

The following discussion should be read in conjunction with the consolidated financial statements and related notes included elsewhere herein. The Company's future operating results may be affected by various trends and factors which are beyond the Company's control. These include, among other factors, fluctuations in natural gas prices, expiration or termination of drilling contracts, changes in general economic conditions, rapid or unexpected changes in technologies and uncertain business conditions that affect the Company's businesses. Accordingly, past results and trends should not be used by investors to anticipate future results or trends.

With the exception of historical information, the matters discussed below under the headings "Results of Operations" and "Liquidity and Capital Resources" include forward-looking statements that involve risks and uncertainties. The Company wishes to caution readers that a number of important factors discussed in this report and in the Company's other reports filed with the Securities and Exchange Commission, could affect the Company's actual results and cause actual results to differ materially from those in the forward-looking statements.

## RESULTS OF OPERATIONS

The Company reported net income of $\$ 23,648,000$ ( $\$ 0.95$ per share) from revenues of $\$ 129,812,000$ for the third quarter of fiscal 1997, compared with net income of $\$ 13,158,000$ ( $\$ 0.53$ per share) from revenues of $\$ 101,358,000$ for the third quarter of fiscal 1996. Net income for the first nine months totaled $\$ 66,191,000(\$ 2.66$ per share) from revenues of $\$ 380,553,000$, compared with $\$ 35,278,000$ ( $\$ 1.43$ per share) from revenues of $\$ 284,998,000$ last year.

Net income for the nine months ended June 30, 1997, included $\$ 2,829,000$ after-tax gains from the sale of securities, compared with $\$ 346,000$ after-tax gains from the sale of securities for the same period in 1996.

The Company's Exploration and Production Division reported operating profit of $\$ 10,392,000$ and $\$ 48,862,000$ for the third quarter and nine months ended June 30, 1997, respectively, compared with operating profit of \$8,605,000 and \$17,370,000 for the same periods in fiscal 1996.

Natural gas prices for the third quarter and first nine months of fiscal 1997 averaged $\$ 1.78$ per mcf and $\$ 2.30$ per mcf, respectively, compared with $\$ 1.89$ per mcf and $\$ 1.71$ per mcf in the same periods of 1996 . Natural gas volumes for the first nine months of 1997 were $110.3 \mathrm{mmcf} / \mathrm{d}$, compared with $91.1 \mathrm{mmcf} / \mathrm{d}$ for the first nine months of 1996 . Oil prices for the third quarter and first nine months of 1997 averaged $\$ 18.89$ and $\$ 21.45$, respectively, compared with $\$ 20.26$ and $\$ 18.33$, respectively, in the same periods of 1996 . Average oil production increased to 2,803 barrels per day for the first nine months of fiscal 1997, compared with 2,229 barrels per day in the same period of 1996. Dryhole expense for the first nine months of 1997 was $\$ 2,140,000$, compared with $\$ 3,779,000$ for the first nine months of 1996 .

# HELMERICH \& PAYNE, INC. AND SUBSIDIARIES MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS 

JUNE 30, 1997
(Continued)

The Contract Drilling Division reported an operating profit of $\$ 44,343,000$ for the first nine months of fiscal year 1997, compared with $\$ 32,407,000$ in the same period of 1996 . Operating profit from the domestic drilling operations increased to $\$ 15,967,000$ for the first nine months of fiscal 1997, compared with $\$ 8,366,000$ for the first nine months of fiscal 1996. Increased utilization of land rigs and increased dayrates for land rigs contributed to the increased operating profit. Total revenue days for land rigs increased $20 \%$ for the first nine months of 1997 compared with the same period in 1996. Land rig utilization averaged $95 \%$ and $84 \%$ for the first nine months of fiscal 1997 and 1996, respectively. Also during the third quarter, H\&P rigs on Shell's Ram Powell Tension Leg Platform and Shell's Enchilada Platform began work.

The Company also recently announced plans to increase its land rig fleet to 36 rigs. Two 3,000 horsepower deep land rigs will be built at the Company's facilities, with the first one already operating in South Texas for Exxon Company USA. The second deep rig should be available in October of this year. Six additional 1,500 horsepower rigs have been ordered from IRI International Corporation with the first two rigs scheduled to be delivered in October 1997 and the remaining rigs to be delivered at various times during the first six months of calendar 1998.

Operating profit from the Company's international drilling operations increased to $\$ 28,376,000$ in the first nine months of fiscal 1997 from $\$ 24,041,000$ in the same period last year. Operating results for the Company's two main South American operations of Venezuela and Colombia showed significant improvement in the third quarter of fiscal 1997. Utilization of the 39 international rigs was $94 \%$ and $90 \%$ during the third quarter and first nine months of 1997 , respectively, compared with $81 \%$ and $86 \%$ during the same periods of 1996 .

The Company increased its presence in Bolivia by purchasing three land rigs in late June from Serpetbol Perforaciones, S.A., a Bolivian contractor. The Company will now own and operate four medium to deep capacity rigs in Bolivia.

## LIQUIDITY AND CAPITAL RESOURCES

Net cash provided by operating activities was $\$ 110,514,000$ for the nine months ended June 30, 1997, compared with $\$ 93,257,000$ for the same period in 1996. Capital expenditures for the first nine months of 1997 were $\$ 101,445,000$, compared with $\$ 82,734,000$ for the first nine months of 1996.

During the third quarter, the Company renewed its line of credit agreement as described in Note 6 to the financial statements. Additional borrowing may be necessary to meet capital expenditure requirements for the remainder of fiscal 1997.

There were no other significant changes in the Company's financial position since September 30, 1996.

# PART II. OTHER INFORMATION HELMERICH \& PAYNE, INC. AND SUBSIDIARIES 

## Item 6(b) Reports on Form 8-K

There were no reports on Form 8-K for the three months ended June 30, 1997.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: August 13, 1997

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/s/ DOUGLAS E. FEARS
Douglas E. Fears, Chief Financial Officer
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/s/ HANS C. HELMRERICH
Hans C. Helmerich, President
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## INDEX TO EXHIBITS

Exhibit
Number
Exhibit 27

Exhibit

Financial Data Schedule

## ARTICLE 5

MULTIPLIER: 1,000

| PERIOD TYPE | 3 MOS |
| :--- | ---: |
| FISCAL YEAR END | SEP 301997 |
| PERIOD START | OCT 011996 |
| PERIOD END | JUN 301997 |
| CASH | 30,236 |
| SECURITIES | 271,249 |
| RECEIVABLES | 89,949 |
| ALLOWANCES | 2,077 |
| INVENTORY | 18,597 |
| CURRENT ASSETS | 147,025 |
| PP\&E | $1,141,339$ |
| DEPRECIATION | 636,944 |
| TOTAL ASSETS | 935,947 |
| CURRENT LIABILITIES | 65,539 |
| BONDS | 0 |
| PREFERRED MANDATORY | 0 |
| PREFERRED | 0 |
| COMMON | 2,677 |
| OTHER SE | 728,702 |
| TOTAL LIABILITY AND EQUITY | 935,947 |
| SALES | 370,862 |
| TOTAL REVENUES | 380,553 |
| CGS | 272,534 |
| TOTAL COSTS | 272,534 |
| OTHER EXPENSES | 7,150 |
| LOSS PROVISION | 0 |
| INTEREST EXPENSE | 143 |
| INCOME PRETAX | 100,726 |
| INCOME TAX | 36,066 |
| INCOME CONTINUING | 66,191 |
| DISCONTINUED | 0 |
| EXTRAORDINARY | 0 |
| CHANGES | 0 |
| NET INCOME | 66,191 |
| EPS PRIMARY | 2.66 |
| EPS DILUTED | 2.66 |
|  |  |

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