# HELMERICH \& PAYNE, INC. 

## FORM 10-Q

(Quarterly Report)

Filed 05/13/97 for the Period Ending 03/31/97

Address 1437 S. BOULDER AVE. SUITE 1400<br>TULSA, OK, 74119<br>Telephone 918-742-5531<br>CIK 0000046765<br>Symbol HP<br>SIC Code 1381 - Drilling Oil and Gas Wells<br>Industry Oil \& Gas Drilling<br>Sector Energy<br>Fiscal Year 09/30

# HELMERICH \& PAYNE INC 

FORM 10-Q<br>(Quarterly Report)

## Filed 5/13/1997 For Period Ending 3/31/1997

| Address | UTICA AT 21ST ST |
| :--- | :--- |
|  | TULSA, Oklahoma 74114 |
| Telephone | $918-742-5531$ |
| CIK | 0000046765 |
| Industry | Oil Well Services \& Equipment |
| Sector | Energy |
| Fiscal Year | $09 / 30$ |


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| :--- |
| Corporate Sales: 212-457-8200 |

## SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 30549

# |X| QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 

For quarterly period ended: MARCH 31, 1997

## OR

|_| TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to
Commission File Number: 1-4221

# HELMERICH \& PAYNE, INC. 

(Exact name of registrant as specified in its charter)
DELAWARE
(State or other jurisdiction of incorporation or organization)
73-0679879
(I.R.S. Employer I.D. Number)

UTICA AT TWENTY-FIRST STREET, TULSA, OKLAHOMA 74114
(Address of principal executive office) (zip code)

Registrant's telephone number, including area code: (918) 742-5531
Former name, former address and former fiscal year, if changed since last report: NONE

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES X NO

$$
\begin{array}{cc}
\text { CLASS } & \begin{array}{c}
\text { OUTSTANDING AT MARCH 31, } \\
\text { Common Stock, } \\
\\
24,931,505
\end{array} \\
& \text { AUTHORIZED AT MARCH } 31,1997 \\
26,764,476
\end{array}
$$

Total Number of Pages 13

## HELMERICH \& PAYNE, INC.

## INDEX

PART I FINANCIAL INFORMATION
Consolidated Condensed Balance Sheets -
March 31, 1997 and September 30, 1996. . . . . . . . . . . . . . . . 3
Consolidated Condensed Statements of Income -
Three Months and Six Months Ended
March 31, 1997 and 1996. . . . . . . . . . . . . . . . . . . . . . . 4
Consolidated Condensed Statements of Cash Flows -
Six Months Ended March 31, 1997 and 1996 . . . . . . . . . . . . . . 5
Consolidated Condensed Statement of Shareholders' Equity -
Six Months Ended March 31, 1997. . . . . . . . . . . . . . . . . . 6
Notes to Consolidated Condensed Financial Statements . . . . . . . $7 \& 8$
Revenues and Income by Business Segments . . . . . . . . . . . . . . 9
Management's Discussion and Analysis of Financial 10,11
Condition and Results of Operations. . . . . . . . . . . . . . . \& 12
PART
II. OTHER INFORMATION. . . . . . . . . . . . . . . . . . . . . 12
Signature Page . . . . . . . . . . . . . . . . . . . . . . . . . 13

# PART I. FINANCIAL INFORMATION 

## HELMERICH \& PAYNE, INC. CONSOLIDATED CONDENSED BALANCE SHEETS

(in thousands)

|  | (Unaudited) |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { March } 31 \\ 1997 \end{gathered}$ | September $1996$ |
| ASSETS |  |  |
| Current Assets |  |  |
| Cash and cash equivalents | \$ 19,477 | \$ 16,892 |
| Short-term investments | 1,005 | 1,005 |
| Accounts receivable, net | 86,708 | 75,374 |
| Inventories | 17,894 | 16,915 |
| Prepaid expenses and other | 11,509 | 4,182 |
| Total Current Assets | 136,593 | 114,368 |
| Investments | 250,615 | 229,809 |
| Property, Plant and Equipment, Net | 486,618 | 463,496 |
| Other Assets | 13,186 | 14,241 |
| Total Assets | \$887,012 | \$821,914 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |
| Current Liabilities |  |  |
| Accounts payable | \$ 26,717 | \$ 25,622 |
| Accrued liabilities | 36,860 | 31,943 |
| Notes payable | 3,000 | 5,000 |
| Total Current Liabilities | 66,577 | 62,565 |
| Noncurrent Liabilities |  |  |
| Deferred income taxes | 106,320 | 98,335 |
| Other | 18,654 | 15,044 |
| Total Noncurrent Liabilities | 124,974 | 113,379 |
| Shareholders' Equity |  |  |
| Common stock, par value $\$ .10$ per share | 2,677 | 2,677 |
| Preferred stock, no shares issued | -- | -- |
| Additional paid-in capital | 51,219 | 50,410 |
| Net unrealized holding gains | 68,084 | 56,550 |
| Retained earnings | 594,338 | 557,543 |
|  | 716,318 | 667,180 |
| Less treasury stock, at cost | 20,857 | 21,210 |
| Total Shareholders' Equity | 695,461 | 645,970 |
|  | \$887,012 | \$821,914 |

See accompanying notes to financial statements.

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. CONSOLIDATED CONDENSED STATEMENTS OF INCOME <br> (Unaudited) 

(in thousands except per share data)

REVENUES:
Sales and other operating revenues
Income from investments

COST AND EXPENSES:
Operating costs
Depreciation, depletion and amortization
Dry holes and abandonments
Taxes, other than income taxes
General and administrative
Interest

INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES AND EQUITY IN INCOME OF AFFILIATE

INCOME TAX EXPENSE
EQUITY IN INCOME OF AFFILIATE,
net of income taxes
INCOME FROM CONTINUING OPERATIONS
INCOME FROM DISCONTINUED OPERATIONS
NET INCOME

PER COMMON SHARE:
Income from continuing operations Income from discontinued operations

NET INCOME

CASH DIVIDENDS (Note 2)
AVERAGE COMMON SHARES OUTSTANDING


$$
\begin{array}{rr}
33,921 & 14,945 \\
12,094 & 5,484
\end{array}
$$

| 591 | 341 |
| :---: | :---: |
| 22,418 | 9,802 |
| - | 1,225 |
| \$ 22,418 | \$ 11,027 |


| \$ | $.90$ | \$ | $\begin{aligned} & .40 \\ & .05 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| \$ | . 90 | \$ | . 45 |
| \$ | . 13 | \$ | 125 |
|  | 24,857 |  | 655 |

\$ 13
24,857
24, 655

Six Months Ended

| 03/31/97 | 03/31/96 |
| :---: | :---: |
| \$ 247,499 | \$181,171 |
| 3,242 | 2,469 |
| 250,741 | 183,640 |
| 134,307 | 108,144 |
| 32,851 | 28,005 |
| 2,972 | 4,158 |
| 10,105 | 8,465 |
| 5,204 | 5,052 |
| - | 327 |
| 185,439 | 154,151 |

65,302
29,489

23, 850
10,754

1,091
-------
535
42,54
19,270


2,850
------120
========
$\begin{array}{lr}\$ & 1.71 \\ -=----- \\ \$ & 1.71 \\ ======= \\ \$ & .26 \\ & 24,841\end{array}$


See accompanying notes to financial statements.

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS <br> (Unaudited) 

(in thousands)

| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Net Income | \$ | 42,543 | \$ | 22,120 |
| Adjustments to reconcile net income to net |  |  |  |  |
| cash provided by operating activities-- |  |  |  |  |
| Discontinued operations |  | - |  | $(2,850)$ |
| Depreciation, depletion, and amortization |  | 32,851 |  | 28,005 |
| Dry holes and abandonments |  | 2,972 |  | 4,158 |
| Equity in income of affiliate before income taxes |  | $(1,760)$ |  | ( 863) |
| Amortization of deferred compensation |  | 737 |  | 866 |
| Gain on sale of securities |  | ( 59) |  | - |
| Loss (Gain) on sale of fixed assets, other |  | $(1,558)$ |  | 171 |
| Change in assets and liabilities-- |  |  |  |  |
| Accounts receivable |  | $(11,334)$ |  | $(5,209)$ |
| Inventories |  | $($ 979) |  | 45 |
| Prepaid expenses and other |  | $(6,272)$ |  | ( 435) |
| Accounts payable |  | 3,292 |  | ( 128) |
| Accrued liabilities |  | 4,917 |  | 14,583 |
| Deferred income taxes |  | 918 |  | 997 |
| Other noncurrent liabilities |  | 3,610 |  | 2,954 |
| Total adjustments |  | 27,335 |  | 42,294 |
| Net cash provided by continuing operations |  | 69,878 |  | 64,414 |
| Net cash provided by discontinued operations |  | - |  | 2,387 |
| Net cash provided by operating activities |  | 69,878 |  | 66,801 |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| Capital expenditures, including dry hole costs, from continuing operations |  | $(63,337)$ |  | $(55,423)$ |
| Proceeds from sales of property, plant, and equipment |  | 4,033 |  | 1,185 |
| Purchase of investments |  | ( 770) |  | 24 |
| Proceeds from sale of investments |  | 103 |  | - |
| Proceeds from sale of short-term investments |  | - |  | 6,000 |
| Discontinued operations |  | - |  | 540) |
| Net cash used in investing activities |  | $(59,971)$ |  | $(48,754)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| Proceeds from notes payable |  | 25,000 |  | 23,000 |
| Payments made on notes payable |  | $(27,000)$ |  | $(42,700)$ |
| Dividends paid |  | $(6,485)$ |  | $(6,204)$ |
| Proceeds from exercise of stock options |  | 1,163 |  | 1,335 |
| Net cash used in financing activities |  | $(7,322)$ |  | $(24,569)$ |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS |  | 2,585 |  | 6,522) |
| CASH AND CASH EQUIVALENTS, beginning of period |  | 16,892 |  | 19,543 |
| CASH AND CASH EQUIVALENTS, end of period | \$ | 19,477 |  | 13,021 |

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. CONSOLIDATED CONDENSED STATEMENT OF SHAREHOLDERS' EQUITY 

 (in thousands)| Balance, September 30, 1996 | 26,764 | \$ | 2,677 | \$ | 50,410 | \$ | 56,550 | \$ | 557,543 | 1,879 | \$ $(21,210)$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Change in net unrealized holding gains, net of income taxes of \$7,068 | -- |  | -- |  | -- |  | 11,534 |  | -- | -- |  | -- |
| Cash dividends (\$0.26 per share) | -- |  | -- |  | -- |  | -- |  | $(6,485)$ | -- |  | -- |
| Exercise of stock options | -- |  | -- |  | 809 |  | -- |  | -- | (46) |  | 353 |
| Amortization of deferred compensation | -- |  | -- |  | -- |  | -- |  | 737 | -- |  | -- |
| Net income | -- |  | -- |  | -- |  | -- |  | 42,543 | -- |  | -- |
| Balance, March 31, 1997 | 26,764 | \$ | 2,677 | \$ | 51,219 | \$ | 68,084 | \$ | 594,338 | 1,833 | \$ | $(20,857)$ |

See accompanying notes to financial statements.

## I. FINANCIAL INFORMATION HELMERICH \& PAYNE, INC.

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

1. In the opinion of the Company, the accompanying unaudited consolidated financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the results of the periods presented. The results of operations for the six months ended March 31, 1997, and March 31, 1996, are not necessarily indicative of the results to be expected for the full year.
2. The $\$ .13$ cash dividend declared in December, 1996, was paid March 1, 1997. On March 5, 1997, a cash dividend of $\$ .13$ per share was declared for shareholders of record on May 15, 1997, payable June 2, 1997.
3. Inventories consist of materials and supplies.
4. Income from investments includes $\$ 59,000$ from gains on sales of available-for-sale securities during the first six months of 1997 . There were no gains in the same period of 1996.
5. The following is a summary of available-for-sale securities, which excludes those accounted for under the equity method of accounting. The recorded investment in securities accounted for under the equity method is $\$ 26,975,000$.

|  | Cost | ```Gross Unrealized Gains (in``` | Gross Unrealized Losses housands) | Est. <br> Fair <br> Value |
| :---: | :---: | :---: | :---: | :---: |
| Equity Securities 03/31/97 | \$113,828 | \$109,863 | \$ 51 | \$223,640 |
| Equity Securities 09/30/96 | \$113,384 | \$ 92,081 | \$871 | \$204,594 |

6. In May 1996 the Company renewed its line of credit agreement with certain banks. The new agreement provides for maximum borrowing of $\$ 50,000,000$ at adjustable interest rates based on London Interbank Offered Rates (LIBOR). The borrowings will mature either in May of 1997 or May of 1998. A $\$ 40,000,000$ portion of the line is for a 364 day term and a $\$ 10,000,000$ portion is for a two year term. As of March 31 , 1997, the Company had borrowed $\$ 3,000,000$ against the line of credit, at a weighted average interest rate of $5.88 \%$, and had letters of credit outstanding in the amount of $\$ 7,921,000$, leaving an unused portion of $\$ 39,079,000$. Under the line of credit agreement, the Company must meet certain requirements regarding levels of debt, net worth and earnings. The Company anticipates renewing the line of credit agreement with certain banks in May 1997 for maximum borrowing of $\$ 40$ million. The Company has an additional $\$ 14.0$ million line of credit with a bank to be used primarily for letters of credit.

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS <br> (Continued) 

## 7. Discontinued Operations

Effective August 30, 1996, the Company exchanged all of the common stock of its wholly-owned subsidiary, Natural Gas Odorizing, Inc. (NGO), to Occidental Petroleum Corporation (OPC) for $2,018,928$ shares of OPC common stock with a fair market value at closing of approximately $\$ 48$ million. NGO comprised all of the Company's chemical operations. Prior period operating results for such operations are reported as discontinued operations. Summary operating results of discontinued operations for the six months ending March 31, 1996 are as follows (in thousands):

| Revenues | $\$ 11,866$ |
| :--- | :--- |
| Operating Profit | $\$ 4,718$ |
| Income Taxes | $\$ 1,868$ |
| Net Income | $\$ 2,850$ |

# I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. <br> REVENUES AND INCOME BY BUSINESS SEGMENTS 

(in thousands)

|  | Fiscal Year 1997 |  |  |  |  |  | $\begin{aligned} & \text { FY } 1996 \\ & \text { Six Mos. } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | st Qtr |  | nd Qtr |  | ix Mos. |  |  |
| SALES AND OTHER REVENUES: |  |  |  |  |  |  |  |  |
| Contract Drilling-Domestic | \$ | 29,596 | \$ | 31,559 | \$ | 61,155 | \$ | 49,108 |
| Contract Drilling-International |  | 35,630 |  | 42,687 |  | 78,317 |  | 67,520 |
| Total Contract Drilling Div |  | 65,226 |  | 74,246 |  | 139,472 |  | 116,628 |
| Exploration and Production |  | 30,014 |  | 34,000 |  | 64,014 |  | 33,544 |
| Natural Gas Marketing |  | 18,991 |  | 20,366 |  | 39,357 |  | 26,816 |
| Total Oil \& Gas Division |  | 49,005 |  | 54,366 |  | 103,371 |  | 60,360 |
| Real Estate Division |  | 2,412 |  | 2,082 |  | 4,494 |  | 4,087 |
| Investment and Other |  | 1,619 |  | 1,785 |  | 3,404 |  | 2,565 |
| Total Revenues | \$ | 118,262 | \$ | 132,479 |  | 250,741 |  | 183,640 |
| OPERATING PROFIT(LOSS): |  |  |  |  |  |  |  |  |
| Contract Drilling-Domestic | \$ | 4,210 | \$ | 4,955 | \$ | 9,165 | \$ | 4,691 |
| Contract Drilling-International |  | 6,907 |  | 8,918 |  | 15,825 |  | 16,194 |
| Total Contract Drilling Div |  | 11,117 |  | 13,873 |  | 24,990 |  | 20,885 |
| Exploration and Production |  | 18,274 |  | 20,196 |  | 38,470 |  | 8,765 |
| Natural Gas Marketing |  | 1,381 |  | 514 |  | 1,895 |  | 1,452 |
| Total Oil \& Gas Division |  | 19,655 |  | 20,710 |  | 40,365 |  | 10,217 |
| Real Estate Division |  | 1,779 |  | 1,290 |  | 3,069 |  | 2,644 |
| Total Operating Profit |  | 32,551 |  | 35,873 |  | 68,424 |  | 33,746 |
| OTHER |  | $(1,170)$ |  | $(1,952)$ |  | $(3,122)$ |  | $(4,257)$ |
| INCOME FROM CONTINUING OPERATIONS |  |  |  |  |  |  |  |  |
| BEFORE INCOME TAXES AND EQUITY IN |  |  |  |  |  |  |  |  |
| INCOME OF AFFILIATE | \$ | 31,381 | \$ | 33,921 | \$ | 65,302 | \$ | 29,489 |

See accompanying notes to financial statements.

# I. FINANCIAL INFORMATION HELMERICH \& PAYNE, INC. 

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS <br> MARCH 31, 1997

## Business Environment and Risk Factors

The following discussion should be read in conjunction with the consolidated financial statements and related notes included elsewhere herein. The Company's future operating results may be affected by various trends and factors which are beyond the Company's control. These include, among other factors, fluctuations in natural gas prices, expiration or termination of drilling contracts, changes in general economic conditions, rapid or unexpected changes in technologies and uncertain business conditions that affect the Company's businesses. Accordingly, past results and trends should not be used by investors to anticipate future results or trends.

With the exception of historical information, the matters discussed below under the headings "Results of Operations" and "Liquidity and Capital Resources" include forward-looking statements that involve risks and uncertainties. The Company wishes to caution readers that a number of important factors discussed in this report and in the Company's other reports filed with the Securities and Exchange Commission, could affect the Company's actual results and cause actual results to differ materially from those in the forward-looking statements.

## Results of Operations

The Company reported net income of $\$ 22,418,000$ ( $\$ 0.90$ per share) from revenues of $\$ 132,479,000$ for the second quarter ended March 31 , 1997, compared with net income of $\$ 11,027,000$ ( $\$ 0.45$ per share) from revenues of $\$ 95,213,000$ for the second quarter of the prior fiscal year. Net income for the first six months of this fiscal year totaled $\$ 42,543,000$ ( $\$ 1.71$ per share) from revenues of $\$ 250,741,000$, compared with net income of $\$ 22,120,000$ ( $\$ 0.90$ per share) from revenues of $\$ 183,640,000$ for the same period last year.

The Company's Exploration and Production Division reported operating profit of \$20,196,000 and \$38,470,000 for the second quarter and six months ended March 31, 1997, respectively, compared with operating profit of \$4,690,000 and \$8,765,000 for the same periods in fiscal 1996.

# I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS <br> MARCH 31, 1997 <br> (Continued) 

The increase in operating profit was primarily the result of continued strength in natural gas prices through most of the second quarter and increased natural gas volumes. Natural gas prices for the second quarter and first six months of 1997 averaged $\$ 2.65$ per mcf and $\$ 2.56$ per mcf, respectively, compared with $\$ 1.72$ per mcf and $\$ 1.62$ per mcf in the same periods of 1996. Natural gas volumes for the first six months of 1997 were $111.0 \mathrm{mmcf} /$ day compared with $89.5 \mathrm{mmcf} /$ day for the first six months of 1996 . Oil prices for the second quarter and first six months of 1997 averaged $\$ 21.86$ and $\$ 22.64$, respectively, compared with $\$ 18.24$ and $\$ 17.34$, in the same periods of 1996. Average oil production increased to 2,798 barrels per day for the first six months of fiscal 1997, compared with 2,199 barrels per day in the same period of 1996. Dry hole expense for the first six months of 1997 was $\$ 1,931,000$ compared with $\$ 2,435,000$ for the first six months of 1996.

The Contract Drilling Division reported an operating profit of $\$ 24,990,000$ in the first six months of fiscal year 1997, compared with $\$ 20,885,000$ in the same period of 1996 . Operating profit from the domestic drilling operations increased to $\$ 9,165,000$ for the first six months of fiscal 1997, compared with $\$ 4,691,000$ for the first six months of fiscal 1996. Increased utilization of land rigs (revenue days increased $23 \%$ from the first six months of 1996) and increased day rates for land rigs contributed to the increased operating profit. Also contributing substantially to earnings was the new Mars offshore platform rig which began drilling in the third quarter of fiscal 1996. Two additional rigs will commence operations for Shell Offshore Inc. in the third quarter of fiscal year 1997. The Company expects this will have a positive impact on domestic operating profit for the last six months of fiscal 1997.

Operating profit from the Company's international drilling operations decreased to $\$ 15,825,000$ in the first six months of fiscal 1997 from $\$ 16,194,000$ in the same period last year. The first six months of fiscal 1996 included foreign currency transaction gains in Venezuela of $\$ 500,000$. No such gains were realized in the first six months of fiscal 1997. Utilization of the 37 international rigs was $90 \%$ during the second quarter of 1997 compared with $86 \%$ during the same quarter of 1996.

The Company's Real Estate Division increased operating profit to $\$ 3,069,000$ in the first six months of fiscal 1997 from $\$ 2,644,000$ in the same period of fiscal 1996. The increase was primarily due to a gain on the sale of a small parcel of land during the first quarter of fiscal 1997.

# I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS <br> MARCH 31, 1997 <br> (Continued) 

## Liquidity and Capital Resources

Net cash provided by continuing operations was $\$ 69,878,000$ for the first six months of fiscal 1997, compared with $\$ 64,414,000$ for the same period in 1996. Capital expenditures were $\$ 63,337,000$ and $\$ 55,423,000$ for the first six months of fiscal 1997 and 1996, respectively.

It is anticipated for fiscal 1997 that capital expenditures could possibly exceed internally generated cash flows and that the Company will borrow under its line of credit agreement or sell a portion of its investment portfolio to fund capital expenditures.

There were no significant changes in the Company's financial position since September 30, 1996.

## PART II. OTHER INFORMATION HELMERICH \& PAYNE, INC.

## Item 1. Legal Proceedings

On March 6, 1997, the Company was dismissed, without prejudice, from a lawsuit styled Caldwell vs Helmerich and Payne Inc. (District Court Washita County Oklahoma)in which plaintiffs were seeking their royalty share of a gas contract settlement covering Oklahoma wells. This lawsuit was previously reported in the Company's Annual Report for fiscal 1996 and in the Company's 10-Q for the first quarter of fiscal 1997.

## Item 6(b) Reports on Form 8-K

For the three months ended March 31, 1997, there was one Form 8-K filed on March 27, 1997.

# PART II. OTHER INFORMATION 

## HELMERICH \& PAYNE, INC.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: MAY 13, $1997 \quad$| /S/ DOUGLAS E. FEARS |
| :--- |
|  |
|  |
|  |
|  |
|  |
|  |
|  |

Date:
MAY 13, 1997
/S/ HANS C. HELMERICH
Hans C. Helmerich, President
-13-

## INDEX TO EXHIBITS

EXHIBIT NO.

DESCRIPTION

Financial Data Schedule

## ARTICLE 5

MULTIPLIER: 1,000

| PERIOD TYPE | 6 MOS |
| :--- | ---: |
| FISCAL YEAR END | SEP 301997 |
| PERIOD START | OCT 011996 |
| PERIOD END | MAR 311997 |
| CASH | 19,477 |
| SECURITIES | 250,615 |
| RECEIVABLES | 88,735 |
| ALLOWANCES | 2,027 |
| INVENTORY | 17,894 |
| CURRENT ASSETS | 136,593 |
| PP\&E | $1,11,309$ |
| DEPRECIATION | 624,691 |
| TOTAL ASSETS | 887,012 |
| CURRENT LIABILITIES | 66,577 |
| BONDS | 0 |
| PREFERRED MANDATORY | 0 |
| PREFERRED | 0 |
| COMMON | 2,677 |
| OTHER SE | 692,784 |
| TOTAL LIABILITY AND EQUITY | 887,012 |
| SALES | 247,499 |
| TOTAL REVENUES | 250,741 |
| CGS | 180,235 |
| TOTAL COSTS | 180,235 |
| OTHER EXPENSES | 5,204 |
| LOSS PROVISION | 0 |
| INTEREST EXPENSE | 0 |
| INCOME PRETAX | 65,302 |
| INCOME TAX | 23,850 |
| INCOME CONTINUING | 42,543 |
| DISCONTINUED | 0 |
| EXTRAORDINARY | 0 |
| CHANGES | 0 |
| NET INCOME | 42,543 |
| EPS PRIMARY | 1.71 |
| EPS DILUTED | 1.71 |
|  |  |

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