

### **HELMERICH & PAYNE, INC.**

### FORM 10-Q (Quarterly Report)

### Filed 05/13/04 for the Period Ending 03/31/04

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CIK 0000046765

Symbol HP

SIC Code 1381 - Drilling Oil and Gas Wells

Industry Oil & Gas Drilling

Sector Energy

Fiscal Year 09/30



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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### **FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For quarterly period ended: March 31, 2004
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to
Commission File Number: 1-4221

### HELMERICH & PAYNE, INC.

(Exact name of registrant as specified in its charter)

**Delaware**(State or other jurisdiction of

incorporation or organization)

**73-0679879** (I.R.S. Employer I.D. Number)

1437 South Boulder Avenue, Tulsa, Oklahoma,74119

(Address of principal executive office)(Zip Code)

(918) 742-5531

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all report of 1934 during the preceding 12 months (or for such shorter period subject to such filing requirements for the past 90 days. <b>Yes</b>				:t
Indicate by check mark whether the registrant is an accelerated filer	(as defined in Rule 12b-2 of the Exchange Act). Yes	$\overline{\checkmark}$	No	
CLASS Common Stock, \$0.10 par value	OUTSTANDING AT APRIL 30, 2004 50,401,798			

Total Number of Pages — 23

HELMERICH & PAYNE, INC. AND SUBSIDIARIES

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#### PART I. FINANCIAL INFORMATION HELMERICH & PAYNE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED BALANCE SHEETS

(in thousands, except per share amounts)

#### ITEM 1. FINANCIAL STATEMENTS

	Unaudited March 31, 2004	September 30, 2003
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 30,558	\$ 38,189
Accounts receivable, less reserve of \$1,326 at March 31, 2004 and \$1,319 at	101.002	01.000
September 30, 2003 Inventories	101,982	91,088
Income tax receivable	21,712 44,160	22,533 32,619
Prepaid expenses and other	14,449	13,102
Trepaid expenses and other		13,102
Total current assets	212,861	197,531
Investments	173,195	158,770
Property, plant and equipment, net	1,063,923	1,058,205
Other assets	1,021	1,329
Total assets	\$1,451,000	\$1,415,835
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Notes payable	\$ 25,000	\$ 30,000
Accounts payable	22,830	29,630
Accrued liabilities	28,203	28,988
Total current liabilities	76,033	88,618
Noncurrent liabilities:		
Long-term notes payable	200,000	200,000
Deferred income taxes	206,431	181,737
Other	31,544	28,229
Total noncurrent liabilities	437,975	409,966
SHAREHOLDERS' EQUITY		
Common stock, par value \$.10 per share:		
Authorized common 80,000; issued 53,529	5,353	5,353
Preferred stock, no shares issued	· —	· —
Additional paid-in capital	85,038	83,302
Retained earnings	844,403	840,776
Unearned compensation		(10)
Accumulated other comprehensive income	44,713	33,668
	979,507	963,089
Less treasury stock, at cost, 3,142 shares and 3,389 shares at March 31, 2004 and September 30, 2003, respectively	42,515	45,838
Total shareholders' equity	936,992	917,251
Total liabilities and shareholders' equity	\$1,451,000	\$1,415,835
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The accompanying notes are an integral part of these statements.

#### HELMERICH & PAYNE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF INCOME

(Unaudited)

(in thousands, except per share data)

	Three Months Ended March 31,			ths Ended rch 31,
	2004	2003	2004	2003
REVENUES Operating revenues Income from investments	\$143,463 7,723 151,186	\$125,459 861 126,320	\$278,333 11,747 290,080	\$237,963 1,670 239,633
COST AND EXPENSES				
Direct operating costs Depreciation General and administrative Interest	104,660 23,402 9,789 3,112	87,353 19,943 11,536 3,032	198,187 45,670 18,891 6,334	\$168,409 38,179 22,516 5,802
	140,963	121,864	269,082	234,906
Income before income taxes and equity in income (loss) of affiliates Provision for income taxes Equity in income (loss) of affiliates net of income taxes	10,223 4,484 309	4,456 1,915 33	20,998 9,010 (311)	4,727 2,032 486
NET INCOME	\$ 6,048	\$ 2,574	\$ 11,677	\$ 3,181
Earnings per common share:  Basic Diluted Cash Dividends (Note 3) AVERAGE COMMON SHARES OUTSTANDING: Basic	\$ 0.12 \$ 0.12 \$ 0.08	\$ 0.05 \$ 0.05 \$ 0.08	\$ 0.23 \$ 0.23 \$ 0.16	\$ 0.06 \$ 0.06 \$ 0.16
Diluted	50,903	50,539	50,784	50,503

The accompanying notes are an integral part of these statements.

# HELMERICH & PAYNE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (Unaudited) (in thousands)

Six Months Ended March 31,

	2004	2003
OPERATING ACTIVITIES:		
Net income	\$ 11,677	\$ 3,181
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	45,670	38,179
Equity in (income) loss of affiliates before income taxes	502	(781)
Amortization of deferred compensation	10	152
Gain on sale of securities	(10,412)	(297)
Gain on sale of property, plant & equipment	(1,635)	(530)
Deferred income tax expense	18,017	16,822
Other, net	33	335
Change in assets and liabilities-		
Accounts receivables	(10,894)	2,689
Inventories	821	400
Prepaid expenses and other	(1,039)	(4,058)
Income tax receivable	(11,541)	(16,127)
Accounts payable	(6,800)	(1,019)
Accrued liabilities	428	(356)
Deferred income taxes	(93)	(828)
Other noncurrent liabilities	2,429	1,318
Net cash provided by operating activities	37,173	39,080
INVESTING ACTIVITIES:		
Capital expenditures	(52,657)	(137,803)
Proceeds from sale of securities	14,033	2,416
Proceeds from sales of property, plant and equipment	2,907	316
Net cash used in investing activities	(35,717)	(135,071)
Net easif used in investing activities	(55,717)	(133,071)
FINANCING ACTIVITIES:		
Proceeds from notes payable	_	100,000
Payment of short-term notes	(5,000)	´ —
Dividends paid	(8,050)	(8,004)
Proceeds from exercise of stock options	3,963	360
Net cash provided by (used in) financing activities	(9,087)	92,356
Net decrease in cash and cash equivalents	(7,631)	(3,635)
Cash and cash equivalents, beginning of period	38,189	46,883
Cash and cash equivalents, end of period	\$ 30,558	\$ 43,248

The accompanying notes are an integral part of these statements.

# HELMERICH & PAYNE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENT OF SHAREHOLDERS' EQUITY (in thousands — except per share data)

	Commo	on Stock	Additional Paid-In		D.4.1. 1	Treas	ury Stock	Accumulated Other	Total
	Shares	Amount	Capital	Unearned Compensation	Retained Earnings	Shares	Amount	Comprehensive Income	Shareholders' Equity
Balance, September 30, 2003 Comprehensive Income: Net Income	53,529	\$5,353	\$83,302	\$ (10)	\$840,776	3,389	\$(45,838)	\$33,668	\$917,251
Other comprehensive income, Unrealized gains on available-					11,677				11,677
for-sale securities, net Amortization of unrealized loss on derivative								10,973	10,973
instruments, net								72	
Total other comprehensive income									11,045
Comprehensive income									22,722
Cash dividends (\$0.16 per share) Exercise of Stock Options Tax benefit of stock-based awards Amortization of deferred			640 1,096		(8,050)	(247)	3,323		(8,050) 3,963 1,096
compensation				10					10
Balance, March 31, 2004	53,529	\$5,353	\$85,038	\$ <u> </u>	\$844,403	3,142	\$(42,515)	\$44,713	\$936,992

## HELMERICH & PAYNE, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

#### 1. Basis of Presentation -

In the opinion of the Company, the accompanying unaudited consolidated condensed financial statements contain all adjustments, consisting only of those of a normal recurring nature, necessary to present fairly the results of the periods presented. The results of operations for the three and six months ended March 31, 2004, and March 31, 2003, are not necessarily indicative of the results to be expected for the full year. These consolidated condensed financial statements should be read in conjunction with the consolidated financial statements and notes thereto in the Company's 2003 Annual Report on Form 10K.

#### 2. Employee Stock-Based Awards -

Employee stock-based awards are accounted for under Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" and related interpretations. Fixed plan common stock options generally do not result in compensation expense, because the exercise price of the options issued by the Company equals the market price of the underlying stock on the date of grant. The following table illustrates the effect on net income and earnings per share as if the Company had applied the fair value recognition provisions of Statement of Financial Accounting Standards (SFAS) No. 123, "Accounting for Stock-Based Compensation".

	Three Months Ended March 31,			ths Ended ch 31,
	2004	2003	2004	2003
	(i	n thousands excep	t per share amoun	ts)
Net income, as reported	\$ 6,048	\$ 2,574	\$11,677	\$ 3,181
Add: Stock-based employee compensation expense included in the Consolidated Statements of Income, net of related tax effects Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of	_	9	6	94
related tax effects	(1,013)	(1,091)	(2,122)	(2,206)
Pro forma net income	\$ 5,035	\$ 1,492	\$ 9,561	\$ 1,069
Earnings per share:				
Basic-as reported	\$ 0.12	\$ 0.05	\$ 0.23	\$ 0.06
Basic-pro forma	\$ 0.10	\$ 0.03	\$ 0.19	\$ 0.02
Diluted-as reported	\$ 0.12	\$ 0.05	\$ 0.23	\$ 0.06
D'' - 1 - 6	Φ. 0.10	<b>*</b> 0.02	Φ. 0.10	Φ. 0.02
Diluted-pro forma	\$ 0.10	\$ 0.03	\$ 0.19	\$ 0.02

#### Cash Dividends -

The \$.08 cash dividend declared in December, 2003, was paid March 1, 2004. On March 3, 2004, a cash dividend of \$.08 per share was declared for shareholders of record on May 14, 2004, payable June 1, 2004.

#### 4. Inventories -

Inventories consist primarily of replacement parts and supplies held for use in the Company's drilling operations.

#### 5. Sale of Investments -

Net income includes after-tax gains from the sale of available-for-sale securities of \$4,337,000 (\$0.09 per diluted share) and \$6,435,000 (\$0.13 per diluted share) during the second quarter and first six months of fiscal 2004, respectively, and \$182,000 for both the three and six months ended March 31, 2003.

#### HELMERICH & PAYNE, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS — Continued (Unaudited)

#### Summary of Available-for-Sale Securities -6.

The following is a summary of available-for-sale securities, which excludes those accounted for under the equity method of accounting. The recorded amounts for investments accounted for under the equity method are \$56.2 million and \$56.7 million at March 31, 2004 and September 30, 2003, respectively.

	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Est. Fair Value
		(in the	ousands)	
Equity Securities 03/31/04	\$29,644	\$81,973	\$ —	\$111,617
Equity Securities 09/30/03	\$33,300	\$64,276	\$ —	\$ 97,576

#### 7. Comprehensive Income -

Comprehensive income, net of related tax, is as follows (in thousands):

	Three Months Ended March 31,		Six Months Ended March 31,	
	2004	2003	2004	2003
Net Income Other comprehensive income:	\$ 6,048	\$ 2,574	\$11,677	\$ 3,181
Net unrealized gain (loss) on securities Amortization of unrealized loss on derivative instruments	4,691 —	(3,908)	10,973 72	1,949 489
Other comprehensive income (loss)	4,691	(3,666)	11,045	2,438
Comprehensive income (loss)	\$10,739	\$(1,092)	\$22,722	\$ 5,619

The components of accumulated other comprehensive income, net of related taxes, are as follows (in thousands):

	March 31, 2004	September 30, 2003
Unrealized gain on securities, net	\$50,824	\$39,851
Unrealized loss on derivative instruments Minimum pension liability	(6,111)	(72) (6,111)
Accumulated other comprehensive income	\$44,713	\$33,668

#### Notes payable and long-term debt -

At March 31, 2004, the Company had \$200 million in long-term debt outstanding at fixed rates and maturities as summarized in the following table.

Issue Amount	Maturity Date	Interest Rate
\$25,000,000	August 15, 2007	5.51%
\$25,000,000	August 15, 2009	5.91%
\$75,000,000	August 15, 2012	6.46%
\$75,000,000	August 15, 2014	6.56%

The terms of the debt obligations require the Company to maintain a minimum ratio of debt to total capitalization. The proceeds of the debt issuances were used to repay \$50 million of outstanding debt, fund the Company's rig construction program and for other general corporate purposes.

## HELMERICH & PAYNE, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS — Continued (Unaudited)

At March 31, 2004, the Company had a committed unsecured line of credit totaling \$125 million. Short-term loans totaling \$25 million and letters of credit totaling \$13.7 million were outstanding against the line, leaving \$86.3 million available to borrow. The weighted average interest rate on short-term loans at March 31, 2004 was 2.1 percent. Under terms of the line of credit, the Company must maintain certain financial ratios including debt to total capitalization and debt to earnings before interest, taxes, depreciation, and amortization, and maintain certain levels of liquidity and tangible net worth. A non-use fee of 0.15 percent per annum is calculated on the average daily unused amount, payable quarterly. The interest rate varies based on LIBOR plus .875 to 1.125 percent or prime minus 1.75 percent to prime minus 1.50 percent depending on the ratios described above, as well as, the maturity selected by the Company. The line of credit matures in July, 2004.

Effective May 4, 2004, the Company elected to reduce the aggregate committed revolving amount under its line of credit from \$125 million to \$50 million. The maturity date on the facility remains unchanged.

#### 9. Earnings per share -

Basic earnings per share is based on the weighted-average number of common shares outstanding during the period. Diluted earnings per share include the dilutive effect of stock options and restricted stock.

A reconciliation of the weighted-average common shares outstanding on a basic and diluted basis is as follows:

	Three Months Ended March 31,		Six Months Ended March 31,	
	2004	2003	2004	2003
		(in thou	ısands)	
Basic weighted-average shares	50,263	50,023	50,209	50,001
Effect of dilutive shares:	- 10			<b>=</b> 00
Stock options	640	514	575	500
Restricted stock		2		2
	640	516	575	502
Diluted weighted-average shares	50,903	50,539	50,784	50,503

At March 31, 2003, options to purchase 1,058,836 shares of common stock at a weighted average price of \$27.84 were outstanding but were not included in the computation of diluted earnings per common share. Inclusion of these shares would be antidilutive.

#### 10. Income Taxes -

The Company's effective tax rate was 42.9% in the first six months of fiscal 2004, compared to 43.0% in the first six months of fiscal 2003. The fiscal 2004 effective tax rate increased from the first quarter primarily as the result of the tax treatment of the devaluation loss in Venezuela.

## HELMERICH & PAYNE, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS — Continued (Unaudited)

#### 11. Segment information -

The Company operates principally in the contract drilling industry. The Company's contract drilling business includes the following operating segments: U.S. Land, U.S. Offshore Platform, and International. The contract drilling operations consist primarily of contracting Company-owned drilling equipment primarily to major oil and gas exploration companies. The Company's primary international areas of operation include Venezuela, Colombia, Ecuador, Argentina and Bolivia. The Company also has a Real Estate Segment whose operations are conducted exclusively in the metropolitan area of Tulsa, Oklahoma. The primary areas of operations include a major shopping center and several multi-tenant warehouses. Each reportable segment is a strategic business unit which is managed separately. Other includes investments and corporate operations.

The Company evaluates performance of its segments based upon operating profit or loss from operations before income taxes which includes revenues from external and internal customers; direct operating costs; depreciation; and allocated general and administrative costs; but excludes corporate costs for other depreciation and other income and expense. General and administrative costs are allocated to the segments based primarily on specific identification, and to the extent that such identification was not practical, on other methods which the Company believes to be a reasonable reflection of the utilization of services provided.

Summarized financial information of the Company's reportable segments for the six months ended March 31, 2004, and 2003, is shown in the following tables:

\$ — — — — — 517 — (517) — \$ —	\$158,513 39,766 75,421 273,700 5,150 11,747 (517) \$290,080	\$13,305 8,481 5,344 27,130 2,303 — \$29,433
517 (517)	39,766 75,421 273,700 5,150 11,747 (517)	27,130 2,303 —
517 (517)	39,766 75,421 273,700 5,150 11,747 (517)	27,130 2,303 —
(517)	75,421 273,700 5,150 11,747 (517)	5,344 27,130 2,303 —
(517)	273,700 5,150 11,747 (517)	27,130 2,303 —
(517)	5,150 11,747 (517)	2,303
(517)	11,747 (517)	
(517)	11,747 (517)	
	(517)	\$29,433
\$ —	\$290,080	\$29,433
J —	\$290,080	\$29,433
Inter-	Total	Operating
Segment	Sales	Profit
\$ —	\$124,450	\$ 4,539
_	55,790	16,354
_	52,975	656
	233,215	21,549
	- 450	
	•	2,526
722	1,670	_
_		_
722 — (722)	(722)	
	_	

## HELMERICH & PAYNE, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS — Continued (Unaudited)

Summarized financial information of the Company's reportable segments for the quarters ended March 31, 2004, and 2003, is shown in the following tables:

(in thousands)	External Sales	Inter- Segment	Total Sales	Operating Profit
March 31, 2004 Contract Drilling: U.S. Land U.S. Offshore Platform International	\$ 83,04 18,90 39,27	)1 —	\$ 83,045 18,901 39,277	\$ 6,315 4,106 1,521
	141,22	23 —	141,223	11,942
Real Estate Other Eliminations	2,24 7,72		2,437 7,723 (197)	1,047
Total	\$ 151,18	36 \$	\$ 151,186	\$ 12,989
(in thousands)	External Sales	Inter- Segment	Total Sales	Operating Profit
March 31, 2003 Contract Drilling: U.S. Land U.S. Offshore Platform International	\$ 65,41 28,07 29,45	79 <u>—</u> 51 <u>—</u>	\$ 65,412 28,079 29,451 ————————————————————————————————————	\$ 3,644 8,623 1,248 
Real Estate Other Eliminations	2,51		2,884 861 (367)	1,360

## HELMERICH & PAYNE, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS – Continued (Unaudited)

The following table reconciles segment operating profit per the table above to income before income taxes and equity in income (loss) of affiliates as reported on the Consolidated Condensed Statements of Income.

	Three Months Ended March 31,		Six Months Ended March 31,	
	2004	2003	2004	2003
	(in the		housands)	
Segment operating profit	\$ 12,989	\$ 14,875	\$ 29,433	\$ 24,075
Unallocated amounts:				
Income from investments	7,723	861	11,747	1,670
Corporate and administrative expense	(6,594)	(7,575)	(12,414)	(13,761)
Interest expense	(3,112)	(3,032)	(6,334)	(5,802)
Corporate depreciation	(751)	(627)	(1,372)	(1,233)
Other corporate expense	(32)	(46)	(62)	(222)
Total unallocated amounts	(2,766)	(10,419)	(8,435)	(19,348)
Income before income taxes and equity in income (loss) of affiliates	\$ 10,223	\$ 4,456	\$ 20,998	\$ 4,727

The following table presents revenues from external customers by country based on the location of service provided.

		Three Months Ended March 31,		Six Months Ended March 31,	
	2004	2003	2004	2003	
		(in thousands)			
es					
d States	\$111,909	\$ 96,869	\$214,659	\$186,658	
la	12,589	9,516	26,375	13,198	
	9,977	12,572	22,536	26,362	
gn	16,711	7,363	26,510	13,415	
	\$151,186	\$126,320	\$290,080	\$239,633	

## HELMERICH & PAYNE, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS – Continued (Unaudited)

#### 12. Pensions and Other Post-retirement Benefits

The following provides information at March 31 as to the Company's sponsored domestic defined benefit pension plans as required by SFAS No. 132 (revised 2003), "Employers' Disclosures About Pensions and Other Post-retirement Benefits." The Company adopted the provisions of SFAS No. 132 (revised 2003) in the quarter ending March 31, 2004.

#### Components of Net Periodic Benefit Cost -

	Three Months Ended March 31,		Six Months Ended March 31,	
	2004	2003	2004	2003
		(in the	ousands)	
Service Cost	\$ 1,006	\$ 1,464	\$ 2,012	\$ 2,881
Interest Cost	1,101	1,199	2,202	2,359
Expected return on plan assets	(1,058)	(1,032)	(2,117)	(2,030)
Amortization-prior service cost	5	49	10	96
Recognized net actuarial loss	189	420	378	827
Net pension expense	\$ 1,243	\$ 2,100	\$ 2,485	\$ 4,133

#### **Employee Contributions -**

The Company anticipates that no funding of the pension plan will be required in fiscal 2004.

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS March 31, 2004

#### **Risk Factors and Forward-Looking Statements**

The following discussion should be read in conjunction with the consolidated condensed financial statements and related notes included elsewhere herein and the consolidated financial statements and notes thereto included in the Company's 2003 Annual Report on Form 10-K. The Company's future operating results may be affected by various trends and factors, which are beyond the Company's control. These include, among other factors, fluctuations in natural gas and crude oil prices, expiration or termination of drilling contracts, currency exchange losses, changes in general economic and political conditions, rapid or unexpected changes in technologies and uncertain business conditions that affect the Company's businesses. Accordingly, past results and trends should not be used by investors to anticipate future results or trends.

With the exception of historical information, the matters discussed in Management's Discussion & Analysis of Financial Condition and Results of Operations includes forward-looking statements. These forward-looking statements are based on various assumptions. The Company cautions that, while it believes such assumptions to be reasonable and makes them in good faith, assumed facts almost always vary from actual results. The differences between assumed facts and actual results can be material. The Company is including this cautionary statement to take advantage of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995 for any forward-looking statements made by, or on behalf of, the Company. The factors identified in this cautionary statement are important factors (but not necessarily all important factors) that could cause actual results to differ materially from those expressed in any forward-looking statement made by, or on behalf of, the Company.

#### RESULTS OF OPERATIONS

#### Three Months Ended March 31, 2004 vs Three Months Ended March 31, 2003

The Company reported net income of \$6,048,000 (\$0.12 per diluted share) from revenues of \$151,186,000 for the second quarter ended March 31, 2004, compared with net income of \$2,574,000 (\$0.05 per diluted share) from revenues of \$126,320,000 for the second quarter of fiscal year 2003. Net income for this year's second quarter includes \$4,337,000 (\$0.09 per diluted share) of gains from the sale of available-for-sale securities. There were no material security gains in last year's second quarter.

The following tables summarize operations by business segment for the three months ended March 31, 2004 and 2003. Operating statistics in the tables exclude the effects of offshore platform management contracts, and do not include reimbursements of "out-of-pocket" expenses in revenue, expense and margin per day calculations. Per day calculations for international operations also exclude gains and losses from translation of foreign currency transactions.

	2004	2003
US LAND OPERATIONS	(in 000's, except days and per day amoun	
Revenues	\$83,045	\$65,412
Direct operating expenses	60,943	49,136
General and administrative expense	1,867	2,148
Depreciation	13,920	10,484
•		
Operating profit	\$ 6,315	\$ 3,644
Activity days	6,758	5,357
Average rig revenue per day	\$11,302	\$11,428
Average rig expense per day	\$ 8,032	\$ 8,390
Average rig margin per day	\$ 3,270	\$ 3,038
Rig utilization	86%	80%

NOTE: Included in land revenues for the three months ended March 31, 2004 and 2003 are reimbursements for "out-of-pocket" expenses of \$6.7 million and \$4.2 million, respectively.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS March 31, 2004 (continued)

U.S. LAND operating profit increased to \$6.3 million for the second quarter of fiscal 2004 compared to \$3.6 million in the same period of fiscal 2003. Revenues were \$83.0 million and \$65.4 million in the second quarter of fiscal 2004 and 2003 respectively. The \$2.7 million increase in operating profit was primarily the result of increased rig days, partially offset by increased depreciation.

Average land rig margin per day was \$3,270 and \$3,038 for the second quarter of fiscal 2004 and 2003, respectively. The 8% increase in margins was due to reduced rig expense per day in fiscal 2004, as the result of a reduction in labor and other costs associated with efficiencies gained in our FlexRig3 program in the last year. Land rig utilization was 86% and 80% for the second quarter of fiscal 2004 and 2003, respectively. Land rig revenue days for the second quarter of 2004 were 6,758 compared with 5,357 for the same period of 2003, with an average of 74.3 and 59.5 rigs working during the second quarter of fiscal 2004 and 2003, respectively. The increase in rig days and average rigs working is attributable to additional FlexRig3s being added to the Company's land fleet in 2003 and 2004. Land depreciation expense increased to \$13.9 million in the second quarter of fiscal 2004, compared to \$10.5 million in the same period of fiscal 2003. The sharp increase is the result of additional rigs added during fiscal 2003 and five new rigs in 2004.

The Company completed its FlexRig3 project and will suspend construction activities and review future possibilities and plans for the FlexRig program. Price competition remained strong in the second quarter but there were indications going into the third quarter that increased demand for rigs will put upward pressure on dayrates. During the quarter, the Company relocated five rigs to stronger markets with better economics and long-term prospects.

2002

2004

	2004	2003
US OFFSHORE OPERATIONS	(in 000's, except days and per day an	
Revenues	\$18,901	\$28,079
Direct operating expenses	10,997	15,420
General and administrative expense	767	849
Depreciation	3,031	3,187
•		
Operating profit	\$ 4,106	\$ 8,623
Activity days	455	540
Average rig revenue per day	\$29,276	\$38,146
Average rig expense per day	\$14,481	\$17,794
Average rig margin per day	\$14,795	\$20,352
Rig utilization	42%	50%

NOTE: Included in offshore revenues for the three months ended March 31, 2004 and 2003 are reimbursements for "out-of-pocket" expenses of \$1.6 million and \$2.6 million, respectively.

U.S. OFFSHORE revenues and operating profit for the second quarter of fiscal 2004 declined significantly as compared to the second quarter of fiscal 2003. The decline is primarily the result of a 16% decrease in revenue days and a 27% decrease in margins per day. The margin per day decrease is the result of one rig being stacked and two rigs going from a full dayrate to standby status.

Six of the Company's 12 platform rigs are currently contracted. The Company continues to forecast a slow recovery in its offshore segment, but some inquiries for future work are being pursued and the Company is optimistic that one or two additional contracts will be secured by September 2004.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS March 31, 2004

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(con	tinu	ed)

2004

2003

	2004	2003
INTERNATIONAL OPERATIONS	(in 000's, except days and per day amounts)	
Revenues	\$39,277	\$29,451
Direct operating expenses	32,056	22,257
General and administrative expense	561	964
Depreciation	5,139	4,982
•		
Operating profit (loss)	\$ 1,521	\$ 1,248
Activity days	1,473	1,205
Average rig revenue per day	\$21,826	\$19,439
Average rig expense per day	\$16,645	\$14,146
Average rig margin per day	\$ 5,181	\$ 5,293
Rig utilization	51%	41%

NOTE: Included in International Drilling revenues for the three months ended March 31, 2004 and 2003, respectively, are reimbursements for "out-of-pocket" expenses of \$3.5 million and \$2.7 million, respectively.

INTERNATIONAL DRILLING'S operating profit for the second quarter of fiscal 2004 was \$1.5 million, compared to \$1.2 million in the same period of 2003. Increase in operating profit is due to increase in revenues, partially offset by \$1.4 million exchange loss in Venezuela in second quarter 2004. Included in second quarter 2004 revenues are \$4.1 million of new mobilization revenues at very low margins. Rig utilization for international operations averaged 51% for this year's second quarter, compared with 41% for the second quarter of fiscal 2003. An average of 16.2 rigs worked during the current quarter, compared to 13.4 rigs in the second quarter of fiscal 2003. Revenues from International Drilling operations were \$39.3 million in the second quarter of fiscal 2004 compared with \$29.5 million in the second quarter of fiscal 2003.

Revenues in Venezuela increased \$3.1 million in the second quarter of fiscal 2004 to \$12.6 million, as the Company averaged 7.1 rigs in 2004, compared with 4.8 rigs in the second quarter of fiscal 2003. Operating days in Venezuela in the second quarter of 2004 and 2003 were 648 and 436, respectively. Included in second quarter 2004 direct operating expenses is a \$1.4 million exchange loss related to currency devaluation. Effective February 5, 2004, the Central Bank of Venezuela authorized the devaluation of the bolivar from 1600 to 1920. Currently in Venezuela the Company has seven deep rigs operating and an eighth deep rig will go to work in the third quarter for PDVSA. A ninth deep rig is operating for an international operator. The Company is bidding on other contracts that offer possibilities for two 2000 HP deep land rigs in Venezuela and for other deep rigs that are idle in Colombia, Bolivia and Argentina. The Company is mobilizing a 3000 HP deep land rig from Argentina to Venezuela in the effort to secure additional contracts.

Revenues in Ecuador were \$10.0 million and \$12.6 million for the second quarter of fiscal 2004 and 2003, respectively, with 67% and 88% rig utilization for the same periods. An average of 5.4 rigs and 7.0 rigs worked in Ecuador during the second quarter of fiscal 2004 and 2003, respectively. The Company has five rigs currently working in Ecuador with a sixth rig contracted to begin working in May.

Revenues in Colombia were \$1.7 million and \$0.5 million, for the second quarter of fiscal 2004 and 2003, respectively. There were no revenue days in the second quarter of fiscal 2004 compared with 49 revenue days in the same period of fiscal 2003. There is a good opportunity to return one of the two rigs in Colombia back to work in the third quarter.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS March 31, 2004 (continued)

Revenues in Hungary were \$2.7 million for the current quarter, including \$0.9 million of mobilization revenues. Operations began in Hungary during the fourth quarter of fiscal 2003.

The Company began operations in Chad in the second quarter of fiscal 2004. Revenues for the quarter were \$5.2 million, including \$3.2 million of mobilization revenues.

#### **OTHER**

Income from investments included \$7.1 million and \$0.3 million of gains on sale of available-for-sale securities in the second quarter of fiscal 2004 and 2003, respectively. Gains net of tax were \$4.3 million (\$0.09 per diluted share) and \$0.2 million (\$0.00 per diluted share), respectively. The Company sold its entire position of 140,000 shares in ConocoPhillips during the current quarter.

General and administrative expenses decreased from \$11.5 million in the second quarter of fiscal 2003 to \$9.8 million in the second quarter of fiscal 2004. The \$1.7 million decrease is primarily related to a decrease of \$0.9 million in pension expense and a \$1.5 million decrease in bonuses, partially offset by an increase of \$0.7 million in corporate liability insurance premiums.

Interest expense was \$3.1 million in the second quarter of fiscal 2004, compared to \$3.0 million in the same period of fiscal 2003. Capitalized interest was \$0.2 million and \$0.5 million for the same periods, respectively.

#### Six Months Ended March 31, 2004 vs Six Months Ended March 31, 2003

The Company reported net income of \$11,677,000 (\$0.23 per diluted share) from revenues of \$290,080,000 for the six months ended March 31, 2004, compared with net income of \$3,181,000 (\$0.06 per diluted share) from revenues of \$239,633,000 for the first six months of fiscal year 2003. Net income for the first six months of fiscal 2004 includes \$6,435,000 (\$0.13 per diluted share) of gains from the sale of available-for-sale securities. There were no material security gains in the first six months of fiscal 2003.

The following tables summarize operations by business segment for the six months ended March 31, 2004 and 2003. Operating statistics in the tables exclude the effects of offshore platform management contracts, and do not include reimbursements of "out-of-pocket" expenses in revenue, expense and margin per day calculations. Per day calculations for international operations also exclude gains and losses from translation of foreign currency transactions.

	2004	2003
US LAND OPERATIONS	(in 000's, except days and per day amounts)	
Revenues	\$158,513	\$124,450
Direct operating expenses	114,433	94,992
General and administrative expense	3,792	5,485
Depreciation	26,983	19,434
Operating profit	\$ 13,305	\$ 4,539
Activity days	13,038	10,372
Average rig revenue per day	\$ 11,320	\$ 11,377
Average rig expense per day	\$ 7,940	\$ 8,536
Average rig margin per day	\$ 3,380	\$ 2,841
Rig utilization	83%	80%

NOTE: Included in land revenues for the six months ended March 31, 2004 and March 31, 2003 are reimbursements for "out-of-pocket" expenses of \$10.9 million and \$6.5 million, respectively.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS March 31, 2004 (continued)

U.S. LAND operating results in the first six months of fiscal 2004 increased significantly from the same period in fiscal 2003. Operating profit was \$13.3 million and \$4.5 million in the first six months of fiscal 2004 and 2003, respectively.

Revenues were \$158.5 million in the first six months of fiscal 2004, compared with \$124.5 million in the same period of fiscal 2003. The \$8.8 million increase in operating profit was primarily the result of higher land rig margins and increased rig days, partially offset by increased depreciation.

The 19% increase in margins was due to reduced rig expense per day in fiscal 2004, as the result of a reduction in labor and other costs associated with efficiencies gained in our FlexRig3 program during 2003 and 2004. Land rig utilization was 83% and 80% for the six months of fiscal 2004 and 2003, respectively. Land rig revenue days for the first six months of 2004 were 13,038 compared with 10,372 for the same period of 2003, with an average of 71.2 and 57.0 rigs working during the first six months of fiscal 2004 and 2003, respectively. The increase in rig days and average rigs working is attributable to additional FlexRig3s being added to the Company's land fleet in calendar 2003 and 2004. The 39% increase in depreciation is the result of additional rigs added during fiscal 2003 and five new rigs in 2004.

	2004	2003
US OFFSHORE OPERATIONS	(in 000's, except days and per day amounts)	
Revenues	\$39,766	\$55,790
Direct operating expenses	23,719	31,519
General and administrative expense	1,496	1,588
Depreciation	6,070	6,329
Operating profit	\$ 8,481	\$16,354
Activity days	915	1,112
Average rig revenue per day	\$31,042	\$37,084
Average rig expense per day	\$16,041	\$17,824
Average rig margin per day	\$15,001	\$19,260
Rig utilization	42%	51%

NOTE: Included in offshore revenues for the six months ended March 31, 2004 and March 31, 2003 are reimbursements for "out-of-pocket" expenses of \$3.2 million and \$4.6 million, respectively.

U.S. OFFSHORE operating revenues and profit declined, primarily as the result of one rig being stacked and two rigs going from full dayrate to standby status. Operating profit decreased to \$8.5 million in the first six months of fiscal 2004 from \$16.4 million in the first six months of 2003. Rig days were 915 and 1,112 for the first six months of fiscal 2004 and 2003, respectively. Rig utilization for the same periods was 42% and 51%, respectively.

Six of the Company's 12 platform rigs are contracted and only a modest improvement in offshore platform results is anticipated for the third quarter of fiscal 2004. The Company continues to forecast a slow recovery in our platform rig activity, but is encouraged by inquiries for future possibilities and could secure contracts for one or two additional rigs by September 2004.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS March 31, 2004 (continued)

	2004	2003
INTERNATIONAL OPERATIONS	(in 000's, except days and per day amounts)	
Revenues	\$75,421	\$52,975
Direct operating expenses	58,728	40,752
General and administrative expense	1,189	1,682
Depreciation	10,160	9,885
•		
Operating profit	\$ 5,344	\$ 656
Activity days	3,007	2,196
Average rig revenue per day	\$20,490	\$19,092
Average rig expense per day	\$14,988	\$14,447
Average rig margin per day	\$ 5,502	\$ 4,645
Rig utilization	52%	37%

NOTE: Included in International Drilling revenues for the six months ended March 31, 2004 and 2003, respectively, are reimbursements for "out-of-pocket" expenses of \$6.8 million and \$4.5 million, respectively.

INTERNATIONAL DRILLING'S operating profit for the first six months of fiscal 2004 was \$5.3 million, compared to \$0.7 million in the same period of 2003. Rig utilization for international operations averaged 52% for the first six months of fiscal 2004, compared with 37% for the first six months of fiscal 2003. An average of 16.5 rigs worked during the first six months of fiscal 2004, compared to 12.1 rigs in the first six months of fiscal 2003. International revenues were \$75.4 million and \$53.0 million for the first six months of fiscal 2004 and 2003, respectively. Included in revenues for the first six months of fiscal 2004 were \$4.1 million of new mobilization revenues at very low margins. The overall increase in margin per day was primarily the result of the increase in revenue days in Venezuela at attractive margins.

Revenues in Venezuela increased \$13.2 million in the first six months of fiscal 2004 to \$26.4 million, as the Company averaged 6.8 rigs in 2004, compared with 3.4 rigs in the first six months of fiscal 2003. Operating days in Venezuela in the first six months of 2004 and 2003 were 1,232 and 623, respectively. Included in direct operating expenses for the six months ended March 31, 2004 is a \$1.4 million exchange loss related to currency devaluation. Effective February 5, 2004, the Central Bank of Venezuela authorized the devaluation of the bolivar from 1600 to 1920.

Revenues in Ecuador were \$22.5 million and \$26.4 million for the first six months of fiscal 2004 and 2003, respectively. Revenue days for the first six months of 2004 and 2003 were 1,109 and 1,343, respectively, with an average of 6.1 and 7.4 rigs working during the first six months fiscal 2004 and 2003, respectively. The Company has five rigs currently working in Ecuador with a sixth rig contracted to start in May.

Revenues in Hungary for the first six months of fiscal 2004 were \$4.4 million, including \$0.9 million of mobilization revenues. Operations in Hungary began in August, 2003.

Revenues from Chad in the first six months of fiscal 2004 were \$5.2 million, including \$3.2 million of mobilization revenues at low margins. Operations in Chad began in December, 2003.

Revenues in Argentina for the first six months of fiscal 2004 were \$2.3 million. Revenue days were 182 for the same period. There were no revenues or rig activity days in the first six months of fiscal 2003 in Argentina.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS March 31, 2004 (continued)

#### **OTHER**

Income from investments increased to \$11.7 million in the first six months of fiscal 2004, compared to \$1.7 million in the same period of fiscal 2003. The increase is related to gains from the sale of available-for-sale securities of \$10.4 million, \$6.4 million after-tax (\$0.13 per diluted share) in the first six months of 2004.

General and administrative expenses decreased from \$22.5 million in the first six months of fiscal 2003 to \$18.9 million in the first six months of fiscal 2004. The \$3.6 million decrease is primarily related to a decrease in training costs associated with the FlexRig3 construction project of \$1.5 million, a decrease of \$1.6 million in pension expense, and a decrease in bonuses of \$1.9 million, partially offset by an increase of \$1.3 million in corporate insurance premiums.

#### LIQUIDITY AND CAPITAL RESOURCES

Net cash provided by operating activities was \$37,173,000 for the first six months of fiscal 2004, compared with \$39,080,000 for the same period in 2003. Capital expenditures were \$52,657,000 and \$137,803,000 for the first six months of fiscal 2004 and 2003, respectively. The significant decrease in capital expenditures from 2003 is the result of the Company's FlexRig3 construction project winding down in fiscal 2004. The Company has completed its FlexRig3 construction project and has suspended construction activities and will review future plans for the FlexRig program.

The Company anticipates capital expenditures to be approximately \$100 million for fiscal 2004. Included in the \$100 million is approximately \$25 million to complete the FlexRig3 program, most of which was spent by March 31, 2004. Capital expenditures will be financed primarily by internally generated cash flows. A total of five new rigs were completed during the six months ended March 31, 2004. Internally generated cash flows are projected to be approximately \$110 million for fiscal 2004 and cash balances were \$31 million at March 31, 2004. The Company's indebtedness totaled \$225 million at March 31, 2004, as described in Note 8 to the Consolidated Condensed Financial Statements.

Total proceeds from the sale of available-for-sale securities in the six months ended March 31, 2004 was \$14.0 million. The value of the Company's remaining portfolio was approximately \$219 million at March 31, 2004. The after-tax value was approximately \$150 million.

Effective May 4, 2004, the Company elected to reduce the aggregate committed revolving amount under its line of credit from \$125 million to \$50 million. The maturity date on the facility remains unchanged.

There were no other significant changes in the Company's financial position since September 30, 2003.

#### Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

For a description of the Company's market risks, see "Item 7 (a). Quantitative and Qualitative Disclosures About Market Risk" in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2003, Note 8 to the Consolidated Condensed Financial Statements contained in Part I Item 1 hereof with regard to interest rate risk, and discussion of Venezuela currency in Note 10 to the Consolidated Condensed Financial Statements contained in Part I Item 1 and on pages 15 and 19 of Results of Operations contained in Item 2 hereof with regard to foreign currency exchange rate risk.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS March 31, 2004 (continued)

#### Item 4. CONTROLS AND PROCEDURES

- a) Evaluation of disclosure controls and procedures. As of the end of the period covered by this Quarterly Report on Form 10-Q, the Company's management, under the supervision and with the participation of the Company's Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer believe that:
  - the Company's disclosure controls and procedures are designed to ensure that information required to be disclosed by the Company in the reports it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms; and
  - the Company's disclosure controls and procedures operate such that important information flows to appropriate collection and disclosure points in a timely manner and are effective to ensure that such information is accumulated and communicated to the Company's management, and made known to the Company's Chief Executive Officer and Chief Financial Officer, particularly during the period when this Quarterly Report on Form 10-Q was prepared, as appropriate to allow timely decision regarding the required disclosure.
- b) Changes in internal control over financial reporting. There have been no changes in the Company's internal control over financial reporting during the Company's last fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### PART II. OTHER INFORMATION

#### Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

The Annual Meeting of Stockholders of Helmerich & Payne, Inc. was held on March 3, 2004, for the purpose of electing three members of the Board of Directors. No other matters were submitted for vote to the stockholders. Proxies for the meeting were solicited by and on behalf of the Board of Directors of Helmerich & Payne, Inc., and there was no solicitation in opposition to such solicitation. Each of the nominees for directorship were elected by the affirmative vote of a plurality of the shares of voted common stock. The number of votes for and withheld from each Director, respectively, were as follows: W.H. Helmerich, III, 44,056,081 for and 1,900,250 shares withheld; Glenn A. Cox, 43,923,698 for and 2,032,633 shares withheld; and Edward B. Rust, Jr., 44,576,731 for and 1,379,600 shares withheld. There were no broker non-votes or other abstentions. The other Directors whose term of office as Director continued after the meeting are Hans Helmerich, George S. Dotson, Paula Marshall-Chapman, John D. Zeglis, William L. Armstrong and L. F. Rooney, III.

#### Item 6. EXHIBITS AND REPORTS ON FORM 8-K

- (a) Exhibits
- 31.1 Certification of Chief Executive Officer, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS March 31, 2004 (continued)

32 Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

#### (b) Reports on Form 8-K

For the three months ended March 31, 2004, Registrant furnished one Form 8-K dated January 22, 2004, reporting information required by Item 12 of Form 8-K by attaching a press release announcing results of operations and certain supplemental information, including financial statements.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HELMERICH & PAYNE, INC.

(Registrant)

Date: May 13, 2004 By: \( \text{S/HANS C. HELMERICH} \)

Hans C. Helmerich, President

Date: May 13, 2004 By: /S/ DOUGLAS E. FEARS

Douglas E. Fears, Chief Financial Officer (Principal Financial Officer)

#### **Exhibit Index**

- 31.1 Certification of Chief Executive Officer, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
  - 32 Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

#### CERTIFICATION

- I, Hans Helmerich, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Helmerich & Payne, Inc.;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this quarterly report;
- 4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this quarterly report based on such evaluation; and
  - c) disclosed in this quarterly report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
- 5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

3, 2004	/s/ HANS HELMERICH
	Hans Helmerich, Chief Executive Officer

#### CERTIFICATION

- I, Douglas E. Fears, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Helmerich & Payne, Inc.;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this quarterly report;
- 4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this quarterly report based on such evaluation; and
  - c) disclosed in this quarterly report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
- 5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: May 13, 2004	/s/ DOUGLAS E. FEARS		
	Douglas E. Fears, Chief Financial Officer		

#### Certification of CEO and CFO Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report of Helmerich & Payne, Inc. (the "Company") on Form 10-Q for the period ending March 31, 2004 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Hans Helmerich, as Chief Executive Officer of the Company, and Douglas E. Fears, as Chief Financial Officer of the Company, each hereby certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of his knowledge, that:

- (1) The Report fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

/s/ HANS HELMERICH

Hans Helmerich Chief Executive Officer May 13, 2004 /s/ DOUGLAS E. FEARS

Douglas E. Fears Chief Financial Officer May 13, 2004