# HELMERICH \& PAYNE, INC. 

## FORM 10-Q <br> (Quarterly Report)

# Filed 08/08/00 for the Period Ending 06/30/00 

Address 1437 S. BOULDER AVE. SUITE 1400<br>TULSA, OK, 74119<br>Telephone 918-742-5531<br>CIK 0000046765<br>Symbol HP<br>SIC Code 1381 - Drilling Oil and Gas Wells<br>Industry Oil \& Gas Drilling<br>Sector Energy<br>Fiscal Year 09/30

# HELMERICH \& PAYNE INC 

FORM 10-Q<br>(Quarterly Report)

# Filed 8/8/2000 For Period Ending 6/30/2000 

| Address | UTICA AT 21ST ST |
| :--- | :--- |
|  | TULSA, Oklahoma 74114 |
| Telephone | $918-742-5531$ |
| CIK | 0000046765 |
| Industry | Oil Well Services \& Equipment |
| Sector | Energy |
| Fiscal Year | $09 / 30$ |

## FORM 10-Q

## SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 30549

# [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 

For quarterly period ended: JUNE 30, 2000

## OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 1-4221

## HELMERICH \& PAYNE, INC.

(Exact name of registrant as specified in its charter)

DELAWARE
(State or other jurisdiction of incorporation or organization)

73-0679879
(I.R.S. Employer I.D. Number)

UTICA AT TWENTY-FIRST STREET, TULSA, OKLAHOMA 74114
(Address of principal executive office) (Zip Code)

Registrant's telephone number, including area code: (918) 742-5531

Former name, former address and former fiscal year, if changed since last
report:
NONE

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES X NO

## CLASS OUTSTANDING AT JUNE 30, 2000

## HELMERICH \& PAYNE, INC.

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# PART I. FINANCIAL INFORMATION 

## HELMERICH \& PAYNE, INC. CONSOLIDATED CONDENSED BALANCE SHEETS

(in thousands)

|  |  | audited) <br> June 30 $2000$ | $\begin{gathered} \text { September } 30 \\ 1999 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Current Assets |  |  |  |  |
| Cash and cash equivalents | \$ | 88,699 | \$ | 21,758 |
| Accounts receivable, net |  | 99,690 |  | 99,598 |
| Inventories |  | 25,006 |  | 25,187 |
| Prepaid expenses and other |  | 18,857 |  | 14,081 |
| Total Current Assets |  | 232,252 |  | 160,624 |
| Investments |  | 276,671 |  | 238,475 |
| Property, plant and equipment, net |  | 670,141 |  | 691,215 |
| Other assets |  | 17,911 |  | 19,385 |
| Total Assets | \$ | 1,196,975 | \$ | 1,109,699 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| Current Liabilities |  |  |  |  |
| Accounts payable | \$ | 27,165 | \$ | 25,704 |
| Accrued liabilities |  | 38,555 |  | 41,200 |
| Notes payable |  | -- |  | 5,000 |
| Total Current Liabilities |  | 65,720 |  | 71,904 |
| Noncurrent Liabilities |  |  |  |  |
| Long-term notes payable |  | 50,000 |  | 50,000 |
| Deferred income taxes |  | 143,031 |  | 116,588 |
| Other |  | 23,023 |  | 23,098 |
| Total Noncurrent Liabilities |  | 216,054 |  | 189,686 |
| SHAREHOLDERS' EQUITY |  |  |  |  |
| Common stock, par value, $\$ .10$ per share |  | 5,353 |  | 5,353 |
| Preferred stock, no shares issued |  | -- |  | -- |
| Additional paid-in capital |  | 63,151 |  | 61,411 |
| Retained earnings |  | 787,264 |  | 745,956 |
| Unearned compensation |  | $(3,644)$ |  | $(4,487)$ |
| Accumulated other comprehensive income |  | 96,534 |  | 75,182 |
| Less treasury stock, at cost |  | $\begin{array}{r} 948,658 \\ 33,457 \end{array}$ |  | $\begin{array}{r} 883,415 \\ 35,306 \end{array}$ |
| Total Shareholders' Equity |  | 915,201 |  | 848,109 |
| Total Liabilities and Shareholders' Equity | \$ | 1,196,975 | \$ | 1,109,699 |

The accompanying notes are an integral part of these statements.

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. CONSOLIDATED CONDENSED STATEMENTS OF INCOME 

(Unaudited)
(in thousands except per share data)

REVENUES:
Sales and other operating revenues
Income from investments

COST AND EXPENSES:
Operating costs
Depreciation, depletion and
amortization
Dry holes and abandonments
Taxes, other than income taxes
General and administrative
Interest

COME BEFORE INCOME TAXES AND EQUITY IN INCOME OF AFFILIATE

INCOME TAX EXPENSE
EQUITY IN INCOME OF AFFILIATE, net of income taxes

NET INCOME

EARNINGS PER COMMON SHARE:
Basic
Diluted
CASH DIVIDENDS (Note 2)

AVERAGE COMMON SHARES OUTSTANDING:
Basic
Diluted

The accompanying notes are an integral part of these statements.

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS <br> (Unaudited) 

(in thousands)


# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. <br> CONSOLIDATED CONDENSED STATEMENT OF SHAREHOLDERS' EQUITY 

(in thousands - except per share data)

|  | Common Stock |  |  | $\begin{gathered} \text { Additional } \\ \text { Paid-In } \\ \text { Capital } \end{gathered}$ |  | Unearned Compensation |  | Retained Earnings |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares |  | mount |  |  |  |  |  |  |
| Balance, September 30, 1999 | 53,529 | \$ | 5,353 | \$ | 61,411 | \$ | $(4,487)$ |  | 745,956 |
| Comprehensive Income: |  |  |  |  |  |  |  |  |  |
| Net Income |  |  |  |  |  |  |  |  | 51,950 |
| Other comprehensive income, net of tax - unrealized gains on available-for-sale securities |  |  |  |  |  |  |  |  |  |
| Comprehensive income |  |  |  |  |  |  |  |  |  |
| Cash dividends (\$0.215 per share) |  |  |  |  |  |  |  |  | $(10,699)$ |
| Exercise of Stock Options |  |  |  |  | 1,583 |  |  |  |  |
| Purchase of stock for treasury |  |  |  |  |  |  |  |  |  |
| Stock issued under Restricted Stock Award Plan |  |  |  |  | 157 |  | (248) |  |  |
| Amortization of deferred compensation |  |  |  |  |  |  | 1,091 |  | 57 |
| Balance, June 30, 2000 | 53,529 | \$ | 5,353 | \$ | 63,151 | \$ | $(3,644)$ | \$ | 787,264 |
|  | Treasury Stock Accumulated <br> Other <br> Comprehensive  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Shares |  | mount |  | come |  | Total |  |  |
| Balance, September 30, 1999 | 3,903 |  | $(35,306)$ | \$ | 75,182 | \$ | 848,109 |  |  |
| Comprehensive Income: |  |  |  |  |  |  |  |  |  |
| Net Income |  |  |  |  |  |  | 51,950 |  |  |
| ```Other comprehensive income, net of tax - unrealized gains on available-for-sale securities 21,352 21,352``` |  |  |  |  |  |  |  |  |  |
| Comprehensive income |  |  |  |  |  |  | 73,302 |  |  |
| Cash dividends (\$0.215 per share) |  |  |  |  |  |  | $(10,699)$ |  |  |
| Exercise of Stock Options | (243) |  | 2,208 |  |  |  | 3,791 |  |  |
| Purchase of stock for treasury | 21 |  | (450) |  |  |  | (450) |  |  |
| Stock issued under Restricted Stock Award Plan | (10) |  | 91 |  |  |  | -- |  |  |
| Amortization of deferred compensation |  |  |  |  |  |  | 1,148 |  |  |
| Balance, June 30, 2000 | 3,671 | \$ | $(33,457)$ | \$ | 96,534 | \$ | 915,201 |  |  |

## PART I. FINANCIAL INFORMATION HELMERICH \& PAYNE, INC.

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

1. In the opinion of the Company, the accompanying unaudited condensed consolidated financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the results of the periods presented. The results of operations for the three and nine months ended June 30, 2000, and June 30, 1999, are not necessarily indicative of the results to be expected for the full year. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto in the Company's 1999 Annual Report on Form 10-K and the Company's 2000 First and Second Quarter Reports on Form 10-Q.
2. The $\$ .07$ cash dividend declared in March, 2000, was paid June 1, 2000 . On June 1, 2000, a cash dividend of $\$ .075$ per share was declared for shareholders of record on August 15, 2000, payable September 1, 2000.
3. Inventories consist of materials and supplies.
4. Income from investments includes $\$-0$ - and $\$ 7,750,000$ after-tax gains from sales of available-for-sale securities during the third quarter and first nine months of fiscal 2000, respectively. After-tax gains from security sales were $\$ 732,000$ and $\$ 803,000$ for the same periods in fiscal 1999.
5. The following is a summary of available-for-sale securities, which excludes those accounted for under the equity method of accounting. The Company's investment in securities accounted for under the equity method is $\$ 44,993,000$.

6. Comprehensive Income -

Comprehensive income, net of related tax, is as follows:

|  | Three Months Ended June 30 |  |  |  | Nine Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 2000 <br> $($ in thousands)  |  |  |  | 1999 |  |
| Net Income | \$ | 18,557 | \$ | 12,196 | \$ | 51,950 | \$ | 32,359 |
| ```Net unrealized gains(losses) on available-for-sale``` |  |  |  |  |  |  |  |  |
| securities |  | $(9,936)$ |  | 11,214 |  | 21,352 |  | 20,449 |
| Comprehensive Income | \$ | 8,621 | \$ | 23,410 | \$ | 73,302 | \$ | 52,808 |

The only component of accumulated comprehensive income is unrealized gains on available-for-sale securities.

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS <br> (Continued) 

7. Notes payable and Long-term Debt -

At June 30, 2000, the Company had committed bank lines of credit totaling $\$ 85$ million; $\$ 35$ million may be borrowed through May 2001, and $\$ 50$ million may be borrowed through October 2003. Additionally, the Company had uncommitted credit facilities totaling $\$ 60$ million. Collectively, the Company had $\$ 50$ million in outstanding borrowings and outstanding letters of credit totaling $\$ 8.3$ million at June 30 , 2000. The average rate on the borrowings at June 30,2000 was $5.38 \%$, including the estimated effect of an interest rate swap described below.

Concurrent with a $\$ 50$ million borrowing under one of its committed facilities, the Company has entered into a 5-year, $\$ 50$ million interest rate swap, which closely correlates with the terms and maturity of the facility. The swap effectively fixes the interest rate on this facility at $5.38 \%$ for the entire 5 -year term of the note.

## 8. Earnings per Share -

Basic earnings per share is based on the weighted-average number of common shares outstanding during the period. Diluted earnings per share include the dilutive effect of stock options and restricted stock.

A reconciliation of the weighted-average common shares outstanding on a basic and diluted basis is as follows:

|  | Three Months Ended June 30 |  | Nine Months Ended June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
| (in thousands) | 2000 | 1999 | 2000 | 1999 |
| Basic weighted-average shares | 49,571 | 49,252 | 49,480 | 49,211 |
| Effect of dilutive shares: |  |  |  |  |
| Stock options | 644 | 666 | 452 | 506 |
| Restricted stock | 12 | 15 | 8 | 13 |
|  | 656 | 681 | 460 | 519 |
| Diluted weighted-average shares | 50,227 | 49,933 | 49,940 | 49,730 |

Restricted stock of 180,000 shares at a weighted-average price of $\$ 37.73$ and options to purchase 538,000 shares of common stock at a weighted-average price of $\$ 36.84$ were outstanding at June 30,2000 , but were not included in the computation of diluted earnings per common share. Inclusion of these shares would be antidilutive, as the exercise prices of the options exceed the average market price of the common shares.

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS <br> (Continued) 

9. New Accounting Pronouncements -

The Financial Accounting Standards Board has issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities", (SFAS 133). SFAS 133 is effective for fiscal years beginning after June 15, 2000. This standard requires that all derivatives be recognized as assets or liabilities in the balance sheet and that those instruments be measured at fair value. The Company has not yet determined what the effect of SFAS 133 will be on the earnings and the financial position of the Company.

## 10. Restricted Stock Awards -

In the first quarter of fiscal year 2000, the Company issued to certain employees 10,000 shares of treasury stock as restricted stock awards under the 1996 Stock Incentive Plan. The Company recognized unearned compensation of $\$ 248,000$, which was the fair market value of the stock at the time of issuance. Treasury stock was reduced by the book value of the shares issued $(\$ 90,451)$ with the difference recognized as an increase in paid-in-capital. The unearned compensation is being amortized over a five-year period as compensation expense.
11. Segment Information -

The Company evaluates performance of its segments based upon operating profit or loss from operations before income taxes, which includes revenues from external and internal customers; operating costs; depreciation, depletion and amortization; dry holes and abandonments; and taxes other than income taxes. Intersegment sales are accounted for in the same manner as sales to unaffiliated customers. Other includes investments in available-for-sale securities, equity owned investments, as well as corporate operations.

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS <br> (Continued) 

Summarized financial information of the Company's reportable segments for the nine months ended June 30, 2000, and 1999, is shown in the following table:

| (in thousands) | External Sales |  | Inter- <br> Segment |  | Total <br> Sales |  | Operating Profit |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| JUNE 30, 2000 |  |  |  |  |  |  |  |  |
| Contract Drilling |  |  |  |  |  |  |  |  |
| Domestic | \$ | 156,686 | \$ | 2,213 | \$ | 158,899 | \$ | 24,719 |
| International |  | 99,345 |  | -- |  | 99,345 |  | 5,632 |
|  |  | 256,031 |  | 2,213 |  | 258,244 |  | 30,351 |
| Oil \& Gas Operations |  |  |  |  |  |  |  |  |
| Exploration \& Prod. |  | 105,716 |  | -- |  | 105,716 |  | 42,054 |
| Natural Gas Marketing |  | 56,159 |  | -- |  | 56,159 |  | 3,987 |
|  |  | 161,875 |  | -- |  | 161,875 |  | 46,041 |
| Real Estate |  | 6,684 |  | 1,157 |  | 7,841 |  | 4,017 |
| Other |  | 18,579 |  | -- |  | 18,579 |  |  |
| Eliminations |  | -- |  | $(3,370)$ |  | $(3,370)$ |  | -- |
| Total | \$ | 443,169 | \$ | -- | \$ | 443,169 | \$ | 80,409 |
|  | External Sales |  | InterSegment |  | Total Sales |  | Operating <br> Profit |  |
| JUNE 30, 1999 |  |  |  |  |  |  |  |  |
| Contract Drilling |  |  |  |  |  |  |  |  |
| Domestic | \$ | 165,983 | \$ | 2,433 | \$ | 168,416 | \$ | 25,700 |
| International |  | 147,066 |  | -- |  | 147,066 |  | 26,330 |
|  |  | 313,049 |  | 2,433 |  | 315,482 |  | 52,030 |
| Oil \& Gas Operations |  |  |  |  |  |  |  |  |
| Exploration \& Prod. |  | 67,641 |  | -- |  | 67,641 |  | 3,680 |
| Natural Gas Marketing |  | 38,649 |  | -- |  | 38,649 |  | 3,003 |
|  |  | 106,290 |  | -- |  | 106,290 |  | 6,683 |
| Real Estate |  | 6,476 |  | 1,147 |  | 7,623 |  | 3,994 |
| Other |  | 5,222 |  | (3, -- |  | 5,222 |  |  |
| Eliminations |  | -- |  | $(3,580)$ |  | $(3,580)$ |  |  |
| Total | \$ | 431,037 | \$ | -- | \$ | 431,037 | \$ | 62,707 |

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS <br> (Continued) 

Summarized financial information of the Company's reportable segments for the quarters ended June 30, 2000, and 1999, is shown in the following table:

| (in thousands) | External Sales |  | InterSegment |  | Total <br> Sales |  | Operating Profit |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| JUNE 30, 2000 |  |  |  |  |  |  |  |  |
| Contract Drilling |  |  |  |  |  |  |  |  |
| Domestic | \$ | 53,050 | \$ | 1,012 | \$ | 54,062 | \$ | 10,047 |
| International |  | 32,977 |  | -- |  | 32,977 |  | 1,819 |
|  |  | 86,027 |  | 1,012 |  | 87,039 |  | 11,866 |
| Oil \& Gas Operations |  |  |  |  |  |  |  |  |
| Exploration \& Prod |  | 41,458 |  | -- |  | 41,458 |  | 16,915 |
| Natural Gas Marketing |  | 20,010 |  | -- |  | 20,010 |  | 1,203 |
|  |  | 61,468 |  | -- |  | 61,468 |  | 18,118 |
| Real Estate |  | 2,204 |  | 382 |  | 2,586 |  | 1,289 |
| Other |  | 2,269 |  | -- |  | 2,269 |  | -- |
| Eliminations |  | -- |  | $(1,394)$ |  | $(1,394)$ |  | -- |
| Total | \$ | 151,968 | \$ | -- | \$ | 151,968 | \$ | 31,273 |
| (in thousands) |  | $\begin{aligned} & \text { ernal } \\ & \text { ales } \end{aligned}$ |  |  |  | $\begin{aligned} & \text { tal } \\ & \text { les } \end{aligned}$ |  | rating fit |
| JUNE 30, 1999 |  |  |  |  |  |  |  |  |
| Contract Drilling |  |  |  |  |  |  |  |  |
| Domestic | \$ | 47,848 | \$ | 487 | \$ | 48,335 | \$ | 6,332 |
| International |  | 42,528 |  | -- |  | 42,528 |  | 7,307 |
|  |  | 90,376 |  | 487 |  | 90,863 |  | 13,639 |
| Oil \& Gas Operations |  |  |  |  |  |  |  |  |
| Exploration \& Prod |  | 22,364 |  | -- |  | 22,364 |  | 5,445 |
| Natural Gas Marketing |  | 13,993 |  | -- |  | 13,993 |  | 1,023 |
|  |  | 36,357 |  | -- |  | 36,357 |  | 6,468 |
| Real Estate |  | 2,188 |  | 385 |  | 2,573 |  | 1,333 |
| Other |  | 2,878 |  | -- |  | 2,878 |  | -- |
| Eliminations |  | -- |  | (872) |  | (872) |  | -- |
| Total | \$ | 131,799 | \$ | -- | \$ | 131,799 | \$ | 21,440 |

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# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS <br> (Continued) 

The following table reconciles segment operating profit per the table above to income before income taxes and equity in income of affiliate as reported on the Consolidated Condensed Statements of Income.

|  | Quarter Ended |  |
| :--- | ---: | :--- |
| (in thousands) | $06 / 30 / 00$ | $06 / 30 / 99$ |

The following table presents revenues from external customers by country based on the location of service provided.

| (in thousands) | Quarte$06 / 30 / 00$ |  | $\begin{aligned} & \text { Ended } \\ & 06 / 30 / 99 \end{aligned}$ |  | $\begin{aligned} & \text { Nine M } \\ & 06 / 30 / 00 \end{aligned}$ |  |  | $\begin{aligned} & \text { is Ended } \\ & 06 / 30 / 99 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |  |  |
| United States | \$ | 118,991 | \$ | 89,271 | \$ | 343,824 | \$ | 283,971 |
| Venezuela |  | 8,098 |  | 11,413 |  | 25,980 |  | 49,331 |
| Colombia |  | 9,736 |  | 13,972 |  | 33,184 |  | 48,618 |
| Other Foreign |  | 15,143 |  | 17,143 |  | 40,181 |  | 49,117 |
| Total | \$ | 151,968 | \$ | 131,799 | \$ | 443,169 | \$ | 431,037 |

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. <br> REVENUES AND INCOME BY BUSINESS SEGMENTS <br> (UNAUDITED) 

(in thousands)

|  | FISCAL YEAR 2000 |  |  |  |  |  | Nine Mos.$06 / 30 / 00$ |  | Nine Mos.$06 / 30 / 99$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | t Qtr |  | nd Qtr |  | rd Qtr |  |  |  |  |
| SALES AND OTHER REVENUES: |  |  |  |  |  |  |  |  |  |  |
| Contract Drilling-Domestic | \$ | 50,219 | \$ | 53,417 | \$ | 53,050 | \$ | 156,686 | \$ | 165,983 |
| Contract Drilling-Internat'l |  | 34,201 |  | 32,167 |  | 32,977 |  | 99,345 |  | 147,066 |
| Total Contract Drilling |  | 84,420 |  | 85,584 |  | 86,027 |  | 256,031 |  | 313,049 |
| Exploration and Production |  | 30,118 |  | 34,140 |  | 41,458 |  | 105,716 |  | 67,641 |
| Natural Gas Marketing |  | 18,315 |  | 17,834 |  | 20,010 |  | 56,159 |  | 38,649 |
| Total Oil \& Gas Operations |  | 48,433 |  | 51,974 |  | 61,468 |  | 161,875 |  | 106,290 |
| Real Estate |  | 2,242 |  | 2,238 |  | 2,204 |  | 6,684 |  | 6,476 |
| Other |  | 4,258 |  | 12,052 |  | 2,269 |  | 18,579 |  | 5,222 |
| Total Revenues |  | 139,353 | \$ | 151,848 | \$ | 151,968 |  | 443,169 | \$ | 431,037 |

OPERATING PROFIT:

| Contract Drilling-Domestic | \$ | 6,511 | \$ | 8,161 | \$ | 10,047 | \$ | 24,719 | \$ | 25,700 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contract Drilling-Internat'l |  | 2,510 |  | 1,303 |  | 1,819 |  | 5,632 |  | 26,330 |
| Total Contract Drilling |  | 9,021 |  | 9,464 |  | 11,866 |  | 30,351 |  | 52,030 |
| Exploration and Production |  | 12,694 |  | 12,445 |  | 16,915 |  | 42,054 |  | 3,680 |
| Natural Gas Marketing |  | 950 |  | 1,834 |  | 1,203 |  | 3,987 |  | 3,003 |
| Total Oil \& Gas Operations |  | 13,644 |  | 14,279 |  | 18,118 |  | 46,041 |  | 6,683 |
| Real Estate |  | 1,385 |  | 1,343 |  | 1,289 |  | 4,017 |  | 3,994 |
| Total Operating Profit |  | 24,050 |  | 25,086 |  | 31,273 |  | 80,409 |  | 62,707 |
| OTHER |  | (68) |  | 7,035 |  | $(1,901)$ |  | 5,066 |  | $(14,000)$ |

INCOME BEFORE INCOME TAXES AND EQUITY IN INCOME OF AFFILIATE


See accompanying notes to financial statements.
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## PART I. FINANCIAL INFORMATION HELMERICH \& PAYNE, INC.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

JUNE 30, 2000

## RISK FACTORS AND FORWARD-LOOKING STATEMENTS

The following discussion should be read in conjunction with the consolidated financial statements, notes and management's narrative analysis contained in the Company's 1999 Annual Report on Form 10-K and the condensed consolidated financial statements included in the Company's 2000 First and Second Quarter Reports on Form 10-Q and related notes included elsewhere herein. The Company's future operating results may be affected by various trends and factors, which are beyond the Company's control. These include, among other factors, fluctuations in natural gas and crude oil prices, expiration or termination of drilling contracts, currency exchange losses, changes in general economic conditions, rapid or unexpected changes in technologies and uncertain business conditions that affect the Company's businesses. Accordingly, past results and trends should not be used by investors to anticipate future results or trends.

With the exception of historical information, the matters discussed in Management's Discussion \& Analysis of Results of Operations and Financial Condition includes forward-looking statements. These forward-looking statements are based on various assumptions. The Company cautions that, while it believes such assumptions to be reasonable and makes them in good faith, assumed facts almost always vary from actual results. The differences between assumed facts and actual results can be material. The Company is including this cautionary statement to take advantage of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995 for any forward-looking statements made by, or on behalf of, the Company. The factors identified in this cautionary statement are important factors (but not necessarily all important factors) that could cause actual results to differ materially from those expressed in any forward-looking statement made by, or on behalf of, the Company.

## RESULTS OF OPERATIONS

## THIRD QUARTER 2000 VS THIRD QUARTER 1999

The Company reported net income of $\$ 18,557,000$ ( $\$ 0.37$ per share) from revenues of $\$ 151,968,000$ for the third quarter ended June 30, 2000, compared with net income of $\$ 12,196,000$ ( $\$ 0.24$ per share) from revenues of $\$ 131,799,000$ for the third quarter of the prior fiscal year. Net income in the third quarter of fiscal 1999 included $\$ 732,000$ ( $\$ 0.01$ per share) from the sale of investment securities. There were no sales of investment securities in the third quarter of fiscal 2000.

## EXPLORATION \& PRODUCTION

Exploration and Production reported operating profit of $\$ 16.9$ million for the third quarter of fiscal 2000, compared with $\$ 5.4$ million for the same period of fiscal 1999. Oil and gas revenues increased to $\$ 41.5$ million, compared with $\$ 22.4$ million in 1999.

Natural gas revenues increased $72 \%$ to $\$ 34.5$ million from $\$ 20.0$ million in 1999 , due primarily to a $63 \%$ increase in the average gas price. Natural gas volumes were up $5 \%$. Oil revenues increased to $\$ 6.5$ million from $\$ 2.5$ million in 1999 as the result of higher oil prices and volumes. Natural gas prices averaged \$2.95

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION <br> JUNE 30, 2000 <br> (Continued) 

per mcf and $\$ 1.81$ per mcf for the third quarter of fiscal 2000 and 1999 , respectively. Natural gas volumes averaged $128.0 \mathrm{mmcf} / \mathrm{d}$ and 121.4 $\mathrm{mmcf} / \mathrm{d}$, respectively. Crude oil prices averaged $\$ 27.93$ per bbl and $\$ 15.77$ per bbl for the third quarter of fiscal 2000 and 1999 , respectively. Crude oil volumes averaged $2,410 \mathrm{bbls} / \mathrm{d}$ and $1,689 \mathrm{bbls} / \mathrm{d}$, respectively.

Exploration expenses increased in the current quarter as the result of increased dry hole costs, geophysical expense and impairment charges. Dry hole costs were $\$ 4.6$ million for the quarter compared with $\$ 1.0$ for the third quarter of 1999 , geophysical expense was $\$ 1.6$ million, compared with $\$ 0.2$ million and impairment of undeveloped leases was $\$ 3.2$ million, compared with $\$ 2.0$ million. Operating expenses increased $\$ 1.4$ million as production taxes increased with higher oil and gas revenues.

The Company participated in an additional 16 wells during the third quarter, bringing the total wells drilled during the fiscal year to 57 . Drilling activity was primarily in South Texas and Oklahoma. Eleven new wells are producing or are in the process of completion, and five were deemed to be dry holes. The Company also sold 69 oil and gas properties, including two waterfloods, at auction in July, 2000, for $\$ 1.5$ million.

## DOMESTIC DRILLING

Domestic contract drilling revenues for the third quarter of 2000 and 1999 were $\$ 53.0$ million and $\$ 47.8$ million, respectively. Revenues included rig construction revenues of $\$ 0.1$ million and $\$ 10.4$ million for the same periods. Operating profit increased $\$ 3.7$ million to $\$ 10.0$ million for the third quarter of fiscal 2000, due primarily to improved results from land operations, as dayrates increased and land rig utilization averaged $89 \%$ during the current quarter, compared with $53 \%$ for last year's third quarter. Operating profit from offshore operations increased slightly as rig utilization was $90 \%$ during the third quarter, compared with $83 \%$ utilization in the third quarter of fiscal 1999. Operating profit in the third quarter of fiscal 1999 included $\$ 2.3$ million from the Company's Jade construction project.

The Company recently announced that it had exercised its option to order four new land rigs and placed a further order for four additional new land rigs. The Company has ordered a total of twelve new land rigs since March 2000. The Company expects the first of the new highlymobile, medium depth ( $8-18,000^{\prime}$ ) rigs to commence operations in the first quarter of fiscal 2001, and all should be operational by mid-fiscal 2002. The cost of the first four rigs should be approximately $\$ 7.5$ million each, with the last rigs costing approximately $\$ 8.25$ million each.

## INTERNATIONAL DRILLING

International Drilling's operating profit decreased to $\$ 1.8$ million in the third quarter of fiscal 2000, from $\$ 7.3$ million in the third quarter of fiscal 1999. Revenues in the third quarter of fiscal 2000 decreased to $\$ 33.0$ million from $\$ 42.5$ million in the third quarter of fiscal 1999. The decrease in operating profit is due primarily to lower rig utilization in Bolivia and Australia and lower margins

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. <br> MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS <br> OF OPERATIONS AND FINANCIAL CONDITION <br> JUNE 30, 2000 <br> (Continued) 

in Bolivia and Argentina. International rig utilization averaged $47 \%$ during the current third quarter and $49 \%$ during last year's third quarter. In Venezuela, where the Company's largest international operation is located, the oil service market remained stagnant, clearly affected by the country's uncertain political environment.

## OTHER

Other revenues decreased approximately $\$ 0.6$ million over last year, with a $\$ 1.2$ million reduction in gains from the sale of available-for-sale securities and a $\$ 0.9$ million increase in interest income. Interest expense decreased to $\$ 0.8$ million from $\$ 1.9$ million because of a substantial reduction in short-term debt. Corporate general and administrative costs decreased to $\$ 2.5$ million from $\$ 3.3$ million, due primarily to lower aircraft maintenance expense and increased allocation to domestic drilling operations as a result of increased domestic rig activity.

The Company's effective income tax rate was $39.6 \%$ for the quarter, compared to $43 \%$ for the first and second quarters of fiscal 2000. The overall reduction in the Company's tax rate from $43 \%$ at March 31, 2000, to $42 \%$ at June 30, 2000, reduced the effective tax rate for the third quarter accordingly. The lower effective tax rate for the current quarter is the result of increased operating profit in the Company's oil and gas and domestic drilling operations.

## NINE MONTHS ENDED JUNE 30, 2000 VS NINE MONTHS ENDED JUNE 30, 1999

The Company reported net income of $\$ 51,950,000$ ( $\$ 1.04$ per share) from revenues of $\$ 443,169,000$ for the nine months ended June 30 , 2000, compared with net income of $\$ 32,359,000$ ( $\$ 0.65$ per share) from revenues of $\$ 431,037,000$ for the first nine months of the prior fiscal year. Net income in the first nine months of fiscal 2000, included \$7,750,000 (\$0.16 per share) from the sale of investment securities, compared with $\$ 803,000(\$ 0.02$ per share) for the same period of fiscal 1999.

## EXPLORATION AND PRODUCTION

Exploration and Production reported an operating profit of $\$ 42,054,000$ for the first nine months of fiscal 2000, compared with an operating profit of $\$ 3,680,000$ for the same period of fiscal 1999 . Oil and gas revenues increased to $\$ 105.7$ million from $\$ 67.6$ million.

Natural gas revenues increased $\$ 31.7$ million, or $56 \%$, due primarily to higher gas prices ( $48 \%$ ) and natural gas volumes ( $6 \%$ ). Oil revenues increased $\$ 10.5$ million, or $173 \%$, as oil prices more than doubled, compared to the first nine months of fiscal 1999. Natural gas prices averaged $\$ 2.50$ per mcf and $\$ 1.69$ per mcf for the first nine months of fiscal 2000 and 1999 , respectively. Natural gas volumes averaged 129.2 $\mathrm{mmcf} / \mathrm{d}$ and $122.2 \mathrm{mmcf} / \mathrm{d}$, respectively. Crude oil prices averaged $\$ 26.65 \mathrm{per} \mathrm{bbl}$ and $\$ 12.71 \mathrm{per} \mathrm{bbl}$ for the first nine months of fiscal 2000 and 1999, respectively. Crude oil volumes averaged $2,259 \mathrm{bbls} / \mathrm{d}$ and $1,733 \mathrm{bbls} / \mathrm{d}$, respectively.

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION <br> JUNE 30, 2000 <br> (Continued) 

Included in revenues for the first nine months of fiscal 1999, were gains from the sale of producing properties of approximately $\$ 4.6$ million. Fiscal 1999 also included a $\$ 9.6$ million impairment charge, which is included in depreciation, depletion and amortization expense. Fiscal 2000 exploration expenses were higher, including increases in dry hole costs ( $\$ 5.7$ million), impairment of undeveloped leases ( $\$ 2.2$ million), and depreciation, depletion and amortization expense ( $\$ 2.0$ million). Geophysical expense decreased to $\$ 4.0$ million from $\$ 9.2$ million in fiscal 1999.

## DOMESTIC DRILLING

Revenues for the first nine months of fiscal 2000 and 1999 , were $\$ 156.7$ million and $\$ 166.0$ million, respectively. Contract drilling revenues for the nine months of 2000 increased to $\$ 152.1$ million from $\$ 128.5$ million in 1999 , while rig construction revenues decreased to $\$ 4.1$ million in 2000 from \$36.4 million in 1999.

Domestic Drilling's operating profit decreased $\$ 1.0$ million, due primarily to lower earnings from the Company's Jade construction project ( $\$ 0.9$ million in fiscal 2000 vs $\$ 4.9$ million in 1999), which was partially offset by improved results in the Company's land operations. Depreciation expense for the first nine months of fiscal 2000 increased to $\$ 26.0$ million from $\$ 22.9$ in fiscal 1999. The increase is the result of additional rigs put in service in the second half of fiscal 1999. Land rig utilization for the first nine months of fiscal 2000 was $82 \%$, compared with $71 \%$ in 1999. Offshore rig utilization was $94 \%$ for the first nine months of both fiscal 2000 and 1999.

## INTERNATIONAL DRILLING

International Drilling's operating profit decreased to $\$ 5.6$ million from $\$ 26.3$ million. Revenues decreased to $\$ 99.3$ million from $\$ 147.1$ million. The significant decrease in revenues and operating profit is due primarily to lower rig utilization in Venezuela, Colombia and Australia and an overall reduction in dayrates and margins. International rig utilization averaged $46 \%$ during the first nine months of fiscal 2000 and $56 \%$ during the first nine months of fiscal 1999.

## OTHER

Other revenues increased approximately $\$ 13$ million over last year, with $\$ 11.3$ million due to gains from the sale of available-for-sale securities and $\$ 1.4$ million due to an increase in interest income. Interest expense decreased to $\$ 2.4$ million from $\$ 5.4$ million because of a substantial reduction in short-term debt. Corporate general and administrative costs decreased to $\$ 8.6$ million from $\$ 11.4$ million, due primarily to lower aircraft maintenance expense and increased allocation to domestic drilling operations as the result of increased domestic rig activity.

# PART I. FINANCIAL INFORMATION <br> HELMERICH \& PAYNE, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION <br> JUNE 30, 2000 <br> (Continued) 

The Company's effective income tax rate increased to $42 \%$, compared to $39 \%$ for the first nine months of 1999 . The increase is due primarily to a larger proportionate income earned in higher tax-rate jurisdictions in the Company's international drilling operations. The effective tax rate for the year was reduced to $42 \%$ at June 30, 2000, from the $43 \%$ rate used at March 31, 2000. This decrease in the effective tax rate compared to the March 31, 2000 effective tax rate is the result of increased operating profit from the Company's oil and gas and domestic drilling operations.

## LIQUIDITY AND CAPITAL RESOURCES

Net cash provided by operating activities was $\$ 139,964,000$ for the first nine months of fiscal 2000 , compared with $\$ 103,704,000$ for the same period in 1999. Capital expenditures were $\$ 76,676,000$ and $\$ 93,150,000$ for the first nine months of fiscal 2000 and 1999, respectively.

The Company anticipates capital expenditures to be approximately $\$ 125$ million for fiscal 2000, which is less than projected for internally generated cash flows. The Company's indebtedness totaled $\$ 50,000,000$ as of June 30,2000 , as described in note 7 to the Consolidated Condensed Financial Statements.

During the second quarter of fiscal 2000, the Company purchased 20,600 shares of the Company's common stock under the previously approved stock repurchase program that authorizes the purchase of up to an additional $1,000,000$ shares of the Company's common stock. No shares were purchased in the third quarter of fiscal 2000.

There were no other significant changes in the Company's financial position since September 30, 1999.

## PART II. OTHER INFORMATION HELMERICH \& PAYNE, INC.

## Item 6(b) REPORTS ON FORM 8-K

There were no reports on Form 8-K for the three months ended June 30, 2000.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

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Date: AUGUST 8, }200
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Date: AUGUST 8, 2000
/s/ DOUGLAS E. FEARS
Douglas E. Fears, Chief Financial Officer
/s/ HANS C. HELMERICH
Hans C. Helmerich, President

## EXHIBIT INDEX

| EXHIBIT |  |
| :--- | :--- |
| NUMBER | DESCRIPTION |
| ------- | ---------- |
| 27 | Financial Data Schedule |

## ARTICLE 5

MULTIPLIER: 1,000

| PERIOD TYPE | 9 MOS |
| :--- | ---: |
| FISCAL YEAR END | SEP 302000 |
| PERIOD START | OCT 011999 |
| PERIOD END | JUN 302000 |
| CASH | 88,699 |
| SECURITIES | 276,671 |
| RECEIVABLES | 102,193 |
| ALLOWANCES | 2,503 |
| INVENTORY | 25,006 |
| CURRENT ASSETS | 232,252 |
| PP\&E | $1,493,943$ |
| DEPRECIATION | 823,802 |
| TOTAL ASSETS | $1,196,975$ |
| CURRENT LIABILITIES | 65,720 |
| BONDS | 0 |
| PREFERRED MANDATORY | 0 |
| PREFERRED | 0 |
| COMMON | 5,353 |
| OTHER SE | 909,848 |
| TOTAL LIABILITY AND EQUITY | $1,196,975$ |
| SALES | 425,195 |
| TOTAL REVENUES | 443,169 |
| CGS | 340,398 |
| TOTAL COSTS | 340,398 |
| OTHER EXPENSES | 6,586 |
| LOSS PROVISION | $(300)$ |
| INTEREST EXPENSE | 2,389 |
| INCOME PRETAX | 85,475 |
| INCOME TAX | 35,903 |
| INCOME CONTINUING | 51,950 |
| DISCONTINUED | 0 |
| EXTRAORDINARY | 0 |
| CHANGES | 0 |
| NET INCOME | 51,950 |
| EPS BASIC | 1.05 |
| EPS DILUTED | 1.04 |
|  |  |

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