# HELMERICH \& PAYNE, INC. 

## FORM 10-Q <br> (Quarterly Report)

Filed 08/14/95 for the Period Ending 06/30/95

Address 1437 S. BOULDER AVE. SUITE 1400<br>TULSA, OK, 74119<br>Telephone 918-742-5531<br>CIK 0000046765<br>Symbol HP<br>SIC Code 1381 - Drilling Oil and Gas Wells<br>Industry Oil \& Gas Drilling<br>Sector Energy<br>Fiscal Year 09/30

# HELMERICH \& PAYNE INC 

FORM 10-Q<br>(Quarterly Report)

## Filed 8/14/1995 For Period Ending 6/30/1995

| Address | UTICA AT 21ST ST |
| :--- | :--- |
|  | TULSA, Oklahoma 74114 |
| Telephone | $918-742-5531$ |
| CIK | 0000046765 |
| Industry | Oil Well Services \& Equipment |
| Sector | Energy |
| Fiscal Year | $09 / 30$ |

# [x] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 

For quarterly period ended: JUNE 30, 1995
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$

Commission File Number: 1-4221

## HELMERICH \& PAYNE, INC,

(Exact name of registrant as specified in its charter)

DELAWARE
(State or other jurisdiction of incorporation
or organization)
UTICA AT TWENTY-FIRST STREET, TULSA, OKLAHOMA
(Address of principal executive office)

73-0679879
(I.R.S. Employer I.D. Number)

74114
(Zip Code)

Registrant's telephone number, including area code: (918) 742-5531

NONE
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No


AUTHORIZED AT JUNE 30, 1995
$26,764,476$

Total Number of Pages 14

## HELMERICH \& PAYNE, INC. AND SUBSIDIARIES

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HELMERICH \& PAYNE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED BALANCE SHEETS (in thousands)


See accompanying notes to financial statements.
(in thousands except per share data)

REVENUES:
Sales and other operating revenues
Income from investments

COST AND EXPENSES:
Operating costs
Depreciation, depletion and amortization
Dry holes and abandonments Taxes, other than income taxes General and administrative Interest

INCOME BEFORE INCOME TAXES, EQUITY IN INCOME OF AFFILIATE AND CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE
INCOME TAX EXPENSE
EQUITY IN INCOME OF AFFILIATE, net of income taxes

INCOME BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE

CUMULATIVE EFFECT OF A CHANGE IN ACCOUNTING PRINCIPLE

NET INCOME

PER COMMON SHARE:
INCOME BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE

CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE

NET INCOME

CASH DIVIDENDS (Note 2)

AVERAGE COMMON SHARES OUTSTANDING

| Quarter | Ended |
| :---: | :---: |
| 6/30/95 | 6/30/94 |

$\$ 76,413$
2,343
-------
78,756
-------
77,052
1,646
-------
78,698
$-\quad----$
$49,725 \quad 51,952$

$$
\begin{array}{ll}
49,725 & 51,952 \\
13,792 & 12,337
\end{array}
$$

| 1,888 | 2,055 |
| ---: | ---: |
| 3,962 | 3,585 |
| 2,037 | 1,842 |
| 94 | 111 |
| ------- | 71,882 |
| 71,498 | ------- |

7,258 6,816

$$
22,789
$$

$$
2,822
$$

$$
8,643
$$

$$
28,778
$$

148
66

4,660

| - | - |
| :---: | :--- |
| -------- | ------- |
| $\$ 4,584$ | $\$ 4,660$ |
| $========$ | $======$ |

======
\$0.19 \$0.19
$\qquad$
$\qquad$
$\$ 0.19$
\$0. 19
=====
\$0.12
24,442

14,820
18,068
$\$ 0.60$
\$0.74
674
,
4,000
\$14, 820
--------
$======$
=======

| \$0.60 | \$0.74 |
| :---: | :---: |
| - | 0.16 |
| \$0.60 | \$0.90 |
| \$0.375 | \$0.36 |

See accompanying notes to financial statements.

# HELMERICH \& PAYNE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENT OF CASH FLOWS 

(Unaudited)
(in thousands)

CASH FLOWS FROM OPERATING ACTIVITIES:

Net Income
Adjustments to reconcile net income to net cash provided by operating activities-
Depreciation, depletion and amortization Dry holes and abandonments
Cumulative effect of change in accounting principle
Equity in income of affiliate before income taxes
Amortization of deferred compensation
Gain on sale of securities
Other, net
Change in assets and liabilities-
(Increase) Decrease in accounts receivable
(Increase) Decrease in inventories
Increase in prepaid expenses and other
Increase (Decrease) in accounts payable
Increase in accrued liabilities
Increase in deferred income taxes
Increase(Decrease) in other noncurrent liabilities
Total Adjustments
Net cash provided by operating activities
CASH FLOWS FROM INVESTING ACTIVITIES:

```
Capital expenditures, including dry hole costs
Proceeds from sales of property, plant and equipment
Purchase of investments
Proceeds from sale of investments
Purchase of short-term investments
Proceeds from sale of short-term investments
Net cash used in investing activities
```

CASH FLOWS FROM FINANCING ACTIVITIES:

```
Proceeds from notes payable
Payments made on long-term debt
Dividends paid
Proceeds from exercise of stock options
```

                    Net cash provided by (used in) financing
                        activities
    NET DECREASE IN CASH AND CASH EQUIVALENTS
CASH AND CASH EQUIVALENTS, beginning of period

CASH AND CASH EQUIVALENTS, end of period


| 20,200 | - |
| :---: | :---: |
| - | $(3,139)$ |
| $(9,265)$ | $(8,877)$ |
| 1,157 | 764 |
| 12,092 | $(11,252)$ |
| $(12,216)$ | $(16,684)$ |
| 29,447 | 61,656 |
| \$ 17,231 | \$ 44,972 |

See accompanying notes to financial statements.
Certain reclassifications have been made in the 1994 statement to conform to the 1995 presentation.
(in thousands)

|  | Common Shares | Stock Amount | $\begin{aligned} & \text { Paid-In } \\ & \text { Capital } \end{aligned}$ | ```Net Unrlzed Holding Gains``` | Retained <br> Earnings | Treasury <br> Shares | Stock Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, September 30, 1994 | 26,764 | \$2,677 | \$48,196 | - | \$496,280 | 2,054 | \$ 22,819$)$ |
| Adoption of FASB Statement No. 115 | - | - | - | 34,435 | - | - | - |
| Increase during fiscal 1995 | - | - | - | 2,430 | - | - | - |
| Cash dividends (\$0.375 per share) | - | - | - | - | $(9,277)$ | - | - |
| Exercise of stock options | - | - | 610 | - | - | (63) | 546 |
| Forfeiture of restricted stock award | - | - | (391) | - | 560 | 15 | (169) |
| Amortization of deferred compensation | - | - | - | - | 1,037 | - | - |
| Net income | - | - | - | - | 14,820 | - | - |
| Balance, June 30, 1995 | 26,764 | \$2,677 | \$48,415 | \$36,865 | \$503,420 | 2,006 | \$ 22,442$)$ |

## HELMERICH \& PAYNE, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

1. In the opinion of the Company, the accompanying unaudited consolidated financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the results of the periods presented. The results of operations for the nine months ended June 30, 1995, and June 30, 1994, are not necessarily indicative of the results to be expected for the full year.
2. The $\$ .125$ cash dividend declared in March was paid June 1, 1995. On June 7, 1995, a cash dividend of $\$ .125$ per share was declared for shareholders of record on August 15, 1995, payable September 1, 1995.
3. Inventories consisted of the following (in thousands of dollars):

|  | 06-30-95 |  | 09-30-94 |  |
| :---: | :---: | :---: | :---: | :---: |
| Raw Materials | \$ | 47 | \$ | 75 |
| Works in Progress |  | 337 |  | 361 |
| Finished Goods |  | 866 |  | 1,027 |
| Materials \& Supplies |  | 18,843 |  | 19,532 |
|  |  | 20,093 | \$ | 20,995 |

4. Income from investments includes $\$ 2,947,000$ from gains on sales of securities during the first nine months of 1995 , and no gains on sales of securities during the first nine months of 1994.
5. In May, 1993 the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 115, "Accounting for Certain Investments in Debt and Equity Securities." The Company adopted the provisions of the new standard for investments held as of or acquired after October 1, 1994. In accordance with the Statement, prior period financial statements have not been restated to reflect the change in accounting principle. The change had no effect on net income. The opening balance of shareholders' equity was increased by $\$ 34,435,000$ (net of $\$ 21,106,000$ in deferred income taxes) to reflect the net unrealized holding gains on securities classified as available-for-sale previously carried at lower of cost or market.

During the quarter ended June 30, 1995, the net unrealized holding gains of the Company's securities classified as available-for-sale increased by $\$ 1,029,000$ (net of $\$ 630,000$ in deferred income taxes). For the nine months ended June 30, 1995, the net unrealized holding gains increased by $\$ 2,430,000$ (net of $\$ 1,488,000$ in deferred income taxes).

Effective October 1, 1993, the Company adopted Financial Accounting Standards Board Statement No. 109, Accounting for Income Taxes (SFAS 109). The cumulative effect on prior years of adopting the change was recorded in the quarter ended December 31, 1993, and increased net income for the quarter by $\$ 4.0$ million.
6. The Company maintains a line of credit agreement with certain banks which provides for maximum borrowing of $\$ 75,000,000$ at adjustable interest rates based on London Interbank Offered Rates (LIBOR). The borrowings will mature either in May of 1996 or May of 1998. A $\$ 30,000,000$ portion of the line is for a 364 day term and a $\$ 45,000,000$ portion is for a three year term. As of June 30 , 1995, the Company had borrowed $\$ 20,200,000$ against the line of credit, at a weighted average interest rate of $6.45 \%$, leaving an unused portion of $\$ 54,800,000$. The funds were used to pay for current capital expenditures in excess of cash flows.

# HELMERICH \& PAYNE, INC. AND SUBSIDIARIES 

 REVENUES AND INCOME BY BUSINESS SEGMENTS(in thousands)

|  | 1st Qtr | FISCA: | $\begin{aligned} & \text { AR } 1995 \\ & 3 \mathrm{rd} \text { Qtr } \end{aligned}$ | Nine Mos. | FY 1994 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales and Other Revenues: |  |  |  |  |  |
| Contract Drilling-Domestic | \$25,488 | \$23,553 | \$21,599 | \$ 70,640 | \$ 61,355 |
| Contract Drilling-Internat'l | 22,150 | 24,609 | 28,889 | 75,648 | 71,338 |
| Total Contract Drilling Division | 47,638 | 48,162 | 50,488 | 146,288 | 132,693 |
| Exploration and Production | 13,471 | 11,037 | 11,694 | 36,202 | 47,567 |
| Natural Gas Marketing | 9,479 | 8,948 | 8,140 | 26,567 | 42,399 |
| Total Oil \& Gas Division | 22,950 | 19,985 | 19,834 | 62,769 | 89,966 |
| Chemical Division | 5,951 | 5,951 | 4,108 | 16,010 | 14,928 |
| Real Estate Division | 1,846 | 1,892 | 1,886 | 5,624 | 5,968 |
| Investments and other | 1,559 | 3,311 | 2,440 | 7,310 | 5,212 |
| Total Revenues | \$79,944 | \$79,301 | \$78,756 | \$238, 001 | \$248,767 |
| OPERATING PROFIT: |  |  |  |  |  |
| Contract Drilling-Domestic | \$ 1,125 | \$ 1,359 | \$ 1,766 | \$ 4,250 | \$ 3,979 |
| Contract Drilling-Internat'l | 3,355 | 4,754 | 4,432 | 12,541 | 9,926 |
| Total Contract Drilling Division | 4,480 | 6,113 | 6,198 | 16,791 | 13,905 |
| Exploration and Production | (538) | $(1,691)$ | (671) | $(2,900)$ | 9,450 |
| Natural Gas Marketing | 287 | 711 | 386 | 1,384 | 1,062 |
| Total Oil \& Gas Division | (251) | (980) | (285) | $(1,516)$ | 10,512 |
| Chemical Division | 2,636 | 2,732 | 629 | 5,997 | 5,177 |
| Real Estate Division | 1,121 | 1,026 | 1,063 | 3,210 | 3,493 |
| Total Operating Profit | 7,986 | 8,891 | 7,605 | 24,482 | 33,087 |
| OTHER | $(1,270)$ | (76) | (347) | $(1,693)$ | $(4,309)$ |
| INCOME BEFORE INCOME TAXES, |  |  |  |  |  |
| EQUITY IN INCOME OF AFFILIATE |  |  |  |  |  |
| AND CUMULATIVE EFFECT OF |  |  |  |  |  |
| CHANGE IN ACCOUNTING PRINCIPLE | \$ 6,716 | \$ 8,815 | \$ 7,258 | \$ 22,789 | \$ 28,778 |

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# HELMERICH \& PAYNE, INC. AND SUBSIDIARIES 

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS <br> JUNE 30, 1995

## Results of Operations

The Company's net income was $\$ 4,584,000$ ( $\$ 0.19$ per share) on revenues of $\$ 78,756,000$ for the third quarter of fiscal year 1995, compared with net income of $\$ 4,660,000$ ( $\$ 0.19$ per share) on revenues of $\$ 78,698,000$ during the third quarter of fiscal 1994. Net income for the first nine months totaled $\$ 14,820,000$ ( $\$ 0.60$ per share), compared with $\$ 22,068,000$ ( $\$ 0.90$ per share) last year. Last year's first nine months' net income includes the cumulative effect on prior years' income ( $\$ .016$ per share) caused by the change in accounting method for deferred taxes as required by FASB Statement 109.

Net income for the nine months ended June 30, 1995, includes $\$ 1,800,000$ after-tax gains from the sale of securities, compared with no aftertax gain from the sale of securities for the same period in 1994.

The Exploration and Production Division had operating losses of $\$ 671,000$ and $\$ 2,900,000$, respectively, for the third quarter and first nine months of fiscal 1995. Operating profits of $\$ 5,000$ and $\$ 9,450,000$ were reported for the same periods in fiscal 1994. The significant decrease in operating profits from 1994 to 1995 continues to be the result of lower natural gas prices, reduced natural gas volumes and increased dry hole costs.

Natural gas prices for the third quarter and first nine months of 1995 averaged $\$ 1.28$ per mcf and $\$ 1.31$ per mcf, respectively, compared with $\$ 1.59$ per mcf and $\$ 1.77$ per mcf in the same periods in 1994. Natural gas volumes for the first nine months of 1995 were $71,108 \mathrm{mmcf} / \mathrm{day}$ compared with $78,820 \mathrm{mmcf} / \mathrm{day}$ for the first nine months of 1994 . Dry hole expense for the first nine months of 1995 was $\$ 4,078,000$ compared with $\$ 977,000$ for the same period in 1994.

The Contract Drilling Division had an operating profit of $\$ 16,791,000$ for the first nine months of 1995 , compared with $\$ 13,905,000$ for the same period of fiscal 1994. The increase is due to expanded operations in Venezuela and Colombia. Two additional rigs in Colombia and one rig in Bolivia commenced operations at the end of the third quarter. The Company now has 35 international rigs, 35 U.S. land rigs and 11 platform rigs.

## Liquidity and Capital Resources

Net cash provided by operating activities was $\$ 64,514,000$ for the first nine months of fiscal 1995 , compared with $\$ 59,540,000$ for the same period in 1994.

Capital expenditures for the first nine months of 1995 were $\$ 88,345,000$, compared with $\$ 66,546,000$ for the same period in 1994. Capital expenditures related to our international drilling operations were $\$ 55,550,000$
$(63 \%)$ for the first nine months of fiscal 1995, compared with \$20,300,000 (31\%)
in fiscal 1994.

The Company has internally funded capital expenditures in excess of its cash flow over the past several years. The current year capital expenditures were partially funded through the sale of a portion of the Company's investment portfolio and through amounts borrowed under its line of credit agreement.

The line of credit agreement provides for maximum borrowing of $\$ 75,000,000$ at adjustable interest rates based on London Interbank Offered Rates (LIBOR). As of June 30, 1995, the Company had borrowed \$20,200,000 against the line of credit, leaving an unused portion of $\$ 54,800,000$. The Company anticipates it will borrow additional amounts under its line of credit and sell additional portions of its equity investment portfolio to fund planned capital expenditures during fiscal 1996.

There were no other significant changes in the Company's financial position since September 30, 1994.

# PART II. OTHER INFORMATION 

HELMERICH \& PAYNE, INC. AND SUBSIDIARIES

## Item 6(b) Reports on Form 8-K

There were no reports on Form 8-K for the three months ended June 30, 1995.
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## HELMERICH \& PAYNE, INC. AND SUBSIDIARIES

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## HELMERICH \& PAYNE, INC.


/S/ DOUGLAS E. FEARS
Douglas $F$ Fears, Chief Financial
/S/ HANS C. HELMERICH

Hans C. Helmerich, President

# INDEX TO EXHIBITS 

| EXHIBIT |  |
| :--- | :---: |
| NUMBER | DESCRIPTION |
| $--------------1 ~$ | Financial Data Schedule |

## ARTICLE 5

| PERIOD TYPE | 9 MOS |
| :--- | ---: |
| FISCAL YEAR END | SEP 301995 |
| PERIOD START | OCT 011994 |
| PERIOD END | JUN 301995 |
| CASH | 17,231 |
| SECURITIES | 153,553 |
| RECEIVABLES | 61,197 |
| ALLOWANCES | 489 |
| INVENTORY | 20,093 |
| CURRENT ASSETS | 113,306 |
| PP\&E | $1,010,086$ |
| DEPRECIATION | 572,489 |
| TOTAL ASSETS | 719,389 |
| CURRENT LIABILITIES | 69,878 |
| BONDS | 0 |
| COMMON | 2,677 |
| PREFERRED MANDATORY | 0 |
| PREFERRED | 0 |
| OTHER SE | 566,258 |
| TOTAL LIABILITY AND EQUITY | 719,389 |
| SALES | 231,077 |
| TOTAL REVENUES | 238,001 |
| CGS | 208,153 |
| TOTAL COSTS | 208,153 |
| OTHER EXPENSES | 6,822 |
| LOSS PROVISION | 0 |
| INTEREST EXPENSE | 237 |
| INCOME PRETAX | 22,789 |
| INCOME TAX | 8,643 |
| INCOME CONTINUING | 14,820 |
| DISCONTINUED | 0 |
| EXTRAORDINARY | 0 |
| CHANGES | 0 |
| NET INCOME | 64,820 |
| EPS PRIMARY | 60 |
| EPS DILUTED | 60 |
|  |  |

## End of Filing

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